

## **Academic License Agreement Annual Fee Worksheet - EMEA**

**SEPTEMBER 2019** 

**Academic Program Information Link** 

#### **Product Selection Instructions:**

As part of the compliance and annual order process, this worksheet must be sent to EMEA\_Contract\_Admin@MicroFocus.com (for Europe, Middle East, Africa) or contractadmin@MicroFocus.com (rest of world).

Please indicate the models you will be using: \_\_\_ FTE Model; \_\_\_ Workstation Model; \_\_\_ Dept. Workstation Model; \_\_\_ Mobile Device

#### PRODUCT CALCULATION INSTRUCTIONS:

A. Place a mark in the column Model Selected box of the product(s) you wish to purchase OR select a Value Bundle. If a Value Bundle is not selected, at least four (4) products must be selected. There is a \$5000 minimum purchase requirement on the ALA.

B. Calculate the Total Bundled Price (TBP) by adding the appropriate prices of the products selected and the appropriate pricing model. You should have a Total Bundled Price (TBP) for each pricing model (Workstation/Dept Workstation, FTE, Mobile Device) from which you are purchasing.

C. The Total Bundled Price will be used to calculate the Annual Fee.

You may not use the FTE model in calculating your Annual Fee unless your FTE population exceeds your Workstation count.

TO PREVENT DELAYS IN PROCESSING YOUR RENEWAL ORDER, PLEASE SUBMIT BOTH YOUR PURCHASE ORDER AND COMPLETED WORKSHEET TOGETHER

#### MOBILE DEVICE LICENSE:

Upon purchase of a license for ZENworks Mobile Management, the following terms become part of Your ALA.

To acquire a Mobile Device License, You must purchase a license for each Mobile Device. To acquire a FTE license, you must purchase a license for all FTE. Subject to the terms and conditions of this Agreement, the license purchase authorizes You to install and use one copy of the Mobile Management Application on each Mobile Device (for an FTE license, for each Mobile Device used by an FTE person). This license allows You to use the Software solely to manage licensed Mobile Devices. You may not use or allow the use of the Software other than for Your own internal purposes.

Mobile Device means each smartphone, tablet, laptop, netbook or other device with wireless capability: (1) on which any portion of the Software is installed or used, or (2) from which any portion of the Software is accessed.

Mobile Management Application means the module included with the Software that is installed on a Mobile Device for management by the server Software. The Software may include a level of encryption data security for communications with Your email platform. You assume full responsibility for the establishment of appropriate security measures to control access to the solution. Airtime services are not provided by or through Micro Focus; You assume full responsibility for issues relating to use and the availability of airtime services.

#### **FTE LICENSE**

Customer must purchase an FTE License for each FTE.

The number of Customer's FTEs shall be calculated as the sum of:

(a) Faculty and Staff FTEs. For the prior academic year, the number of full-time faculty and staff plus the total number of hours worked by part-time faculty and staff in an average work week divided by 40; and

(b) Student FTEs. For the prior academic year, the number of full-time students plus the total number of part-time student credit hours divided by the number of credit hours that Customer uses to identify full-time status.

For Customers that declare a student FTE count in a report to an accreditation or governing board or a government agency, the student FTE account will be the greater of the calculation in subpart (b) above or the FTE count contained in such report.

The FTE calculation for each category of faculty, staff, and students, must be demonstrated through a verifiable means that may include use of an audited annual report, an organization's human resource system, or the government website, government report, or other published report provided by Customer that shows accurate information.

Upon mutual agreement of the source of the data used for the FTE calculations, Licensor will accept calculations based on the source that are up to one year old.

NOTE: Any hospital approved by Micro Focus to purchase under the ALA must purchase under the Workstation pricing schedule. Any school not purchasing as an entire unit must purchase using the Department Workstation Pricing schedule. This note does not apply to the purchase of a Mobile Device License.

When ordering Advanced Authentication Products under the Workstation or Departmental Workstation count the total number of users (including all faculty, staff and students) within your systems need to be counted even though you are paying just for the Workstation or Departmental Workstation numbers.

Therefore please complete the section below to advise your number of users that will use the software.

DESIGNATED AGREED UPON SOURCE OF DATA FOR FTE CALCULATION
By signing below, Customer certifies that as of the date below, the information contained herein (or attached) is complete and accurate to the best of its

Product Description	Product Model	Model Selected	Part Number	Pri (\$ U	ice JSD)
Mobile Device License					
ZENworks Mobile Management Academic Renewal FTE License	FTE		876-000925	\$	3.50
ZENworks Mobile Management Renewal Academic License 1-Device	Mobile Device		876-000882	\$	18.00

Mobile Device

876-001095

1.60

\$

Date:

## ZENworks Mobile Workspace Renewal FTE Academic License **Bundled Products**

Customer Signature:

Printed Name:

Number of user licenses required

ISM Value bundle includes: Identity Manager Standard Edition, Access Manager,

Sentinel Log Manager 500 EPS, Identity Manager Integration Module for Database and Identity Manager Integration Module for Tools.

SM Value Bundle FTE Academic License Initial 876-000676-I 8.20 FTE 876-000676 FTE 8.20 SM Value Bundle FTE Academic License SM Value Bundle Workstation Academic License Initial 876-000677-I 34.00 Workstation SM Value Bundle Workstation Academic License 876-000677 34.00 Workstation Dept Workstation 876-000678-I 45.00 ISM Value Bundle Department Workstation Academic License Initial Dept Workstation 876-000678 45.00 SM Value Bundle Department Workstation Academic License \$

Identity Tracking Product Bundle also includes: Access Manager 4.0, Identity Manager Advanced Edition, Sentinel 6.1 Rapid Deployment

13.00 dentity Tracking Product Bundle FTE Academic Initial FTE 876-000619-I dentity Tracking Product Bundle FTE Academic FTE 14.00 876-000619 \$ 49.00 Workstation dentity Tracking Product Bundle Workstation Academic Initial 876-000620-I dentity Tracking Product Bundle Workstation Academic Workstation 876-000620 52.00 Dept Workstation 58.00 dentity Tracking Product Bundle Department Workstation Academic Initial 876-000621-I dentity Tracking Product Bundle Department Workstation Academic Dept Workstation 876-000621 \$ 61.00

Novell Open Workgroup Suite Includes: Open Enterprise Server, GroupWise, Novell

Vibe, ZENworks Configuration Management, ZENworks Endpoint Security Management

(counts as four product menu choices)

Novell Open Workgroup Suite Initial FTE Academic License	FTE	876-000474-I	\$ 8.20
Novell Open Workgroup Suite Renewal FTE Academic License	FTE	876-000474	\$ 8.20
Novell Open Workgroup Suite Initial Workstation Academic License	Workstation	876-000475-I	\$ 41.00
Novell Open Workgroup Suite Renewal Workstation Academic License	Workstation	876-000475	\$ 41.00

Novell Open Workgroup Suite Initial Department Workstation Academic License	Dept Workstation	876-000476-I	\$ 50.00
Novell Open Workgroup Suite Renewal Department Workstation Academic License	Dept Workstation	876-000476	\$ 50.00
* Value Bundle I Contains Open Enterprise Server, ZENworks Configuration Management, Identity Manager Standard Edition, and GroupWise.			
Value I Bundle Initial FTE Academic License	FTE	976-000359-I	\$ 7.90
Value I Bundle Renewal FTE Academic License  Value I Bundle Initial Workstation Academic License	FTE Workstation	976-000359 976-000360-I	\$ 7.90 \$ 39.00
Value I Bundle Renewal Workstation Academic License	Workstation	976-000360	\$ 39.00
Value I Bundle Initial Department Workstation Academic License  Value I Bundle Renewal Department Workstation Academic License	Dept Workstation  Dept Workstation	976-000361-I 976-000361	\$ 48.00 \$ 48.00
*Value Bundle II Contains Open Enterprise Server, ZENworks Configuration		1	
Management, ZENworks Patch Management, ZENworks Linux Management, Identity Manager Standard Edition, and GroupWise. Add-on products may be purchased for an			
additional price.  Value II Bundle Initial FTE Academic License	FTE	976-000362-I	\$ 11.00
Value II Bundle Renewal FTE Academic License	FTE	976-000362	\$ 11.00
Value II Bundle Initial Workstation Academic License Value II Bundle Renewal Workstation Academic License	Workstation Workstation	976-000363-I 976-000363	\$ 50.00 \$ 50.00
Value II Bundle Initial Department Workstation Academic License	Dept Workstation	976-000364-I	\$ 61.00
Value II Bundle Renewal Department Workstation Academic License	Dept Workstation	976-000364	\$ 61.00
Windows Value bundle includes: ZENworks Configuration Management, ZENworks			
Patch Management, ZENworks Asset Management, and File Governance Suite Windows Value Bundle I Initial FTE Academic License	FTE	876-000673-I	\$ 7.90
Windows Value Bundle I Renewal FTE Academic License	FTE N/advatation	876-000673	\$ 7.90
Windows Value Bundle I Initial Workstation Academic License Windows Value Bundle I Renewal Workstation Academic License	Workstation Workstation	876-000686-I 876-000686	\$ 42.00 \$ 42.00
Windows Value Bundle I Initial Department Workstation Academic License	Dept Workstation	876-000687-I	\$ 53.00
Windows Value Bundle   Renewal Department Workstation Academic License	Dept Workstation	876-000687	\$ 53.00
ZENworks Value Bundle includes: ZENworks Configuration Management, ZENworks  Patch Management, ZENworks Asset Management and ZENworks Application			
Virtualization ZENworks Value Bundle Initial FTE Academic License	FTE	876-000679-I	\$ 7.90
ZENworks Value Bundle Renewal FTE Academic License	FTE	876-000679	\$ 7.90
ZENworks Value Bundle Initial Workstation Academic License  ZENworks Value Bundle Renewal Workstation Academic License	Workstation Workstation	876-000680-I 876-000680	\$ 40.00 \$ 40.00
ZENworks Value Bundle Renewal Workstation Academic License ZENworks Value Bundle Initial Department Workstation Academic License	Dept Workstation	876-000680 876-000681-I	\$ 40.00
ZENworks Value Bundle Renewal Department Workstation Academic License	Dept Workstation	876-000681	\$ 50.00
Additional Products (Select as many additional products as desired)  Turbo for Micro Focus Desktop Containers Initial Department Workstation Academic License	Dept Workstation	876-001046-I	\$ 6.20
Turbo for Micro Focus Desktop Containers Renewal Department Workstation Academic License	Dept Workstation	876-001046	\$ 6.20
Turbo for Micro Focus Desktop Containers Professional Initial FTE Academic License  Turbo for Micro Focus Desktop Containers Professional Renewal FTE Academic License	FTE FTE	876-001043-I 876-001043	\$ 1.30 \$ 1.30
Turbo for Micro Focus Desktop Containers Initial Workstation Academic License	Workstation	876-001045-I	\$ 5.10
Turbo for Micro Focus Desktop Containers Renewal Workstation Academic License  Novell Cluster Services Initial FTE Academic License	Workstation FTE	876-001045 876-000255-I	\$ 5.10 \$ 1.40
Novell Cluster Services Renewal FTE Academic License	FTE	876-000255	\$ 1.40
Novell Cluster Services Initial Workstation Academic License  Novell Cluster Services Renewal Workstation Academic License	Workstation Workstation	876-000256-I 876-000256	\$ 6.60 \$ 6.60
Novell Cluster Services Initial Department Workstation Academic License	Dept Workstation	876-000257-I	\$ 8.20
Novell Cluster Services Renewal Department Workstation Academic License  Micro Focus Dynamic File Services Renewal FTE Academic e-License	Dept Workstation FTE	876-000257 876-000920	\$ 8.20 \$ 1.50
Micro Focus Dynamic File Services Renewal Workstation Academic e-License	Workstation	876-000920	\$ 6.10
Micro Focus Dynamic File Services Renewal Department Workstation Academic e-License  Advanced Authentication Clients Renewal FTE Academic Subscription	Dept Workstation FTE	876-000922 876-001140	\$ 7.70 \$ 8.20
Advanced Authentication Clients Renewal FTE Academic Subscription  Advanced Authentication Clients Initial FTE Academic Subscription	FTE	876-001140-I	\$ 8.20 \$ 1.50
Advanced Authentication Clients Renewal Workstation Academic Subscription	Workstation	876-001141 876-001141-1	\$ 6.10 \$ 7.70
Advanced Authentication Clients Initial Workstation Academic Subscription  Advanced Authentication Clients Renewal Department Workstation Academic Subscription	Workstation  Dept Workstation	876-001141-I 876-001142	\$ 7.70 \$ 0.95
Advanced Authentication Clients Initial Department Workstation Academic Subscription	Dept Workstation	876-001142-I	\$ 0.95
Advanced Authentication Renewal FTE Academic Subscription  Advanced Authentication Initial FTE Academic Subscription	FTE FTE	876-001143 876-001143-I	\$ 4.20 \$ 4.20
Advanced Authentication Renewal Workstation Academic Subscription	Workstation	876-001144	\$ 5.30
Advanced Authentication Renewal Workstation Academic Subscription	Workstation  Dept Workstation	876-001144-I 876-001145	\$ 5.30 \$ 0.65
Advanced Authentication Renewal Department Workstation Academic Subscription  Advanced Authentication Initial Department Workstation Academic Subscription	Dept Workstation  Dept Workstation	876-001145 876-001145-I	\$ 0.65
GroupWise Initial FTE Academic License	FTE	876-000569-I	\$ 1.80
GroupWise Renewal FTE Academic License GroupWise Initial Workstation Academic License	FTE Workstation	876-000569 876-000570-I	\$ 1.80 \$ 7.40
GroupWise Renewal Workstation Academic License	Workstation	876-000570	\$ 7.40
GroupWise Initial Department Workstation Academic License GroupWise Renewal Department Workstation Academic License	Dept Workstation  Dept Workstation	876-000571-I 876-000571	\$ 9.30 \$ 9.30
GroupWise Coexistence Solution for Exchange Initial FTE Academic Subscription	FTE	876-000942-I	\$ 0.34
GroupWise Coexistence Solution for Exchange Renewal FTE Academic Subscription  Novell Messenger Initial FTE Academic License	FTE FTE	876-000942 876-000972-I	\$ 0.34 \$ 0.25
Novell Messenger Renewal FTE Academic License	FTE	876-000972	\$ 0.25
NetIQ Access Manager Initial FTE Academic License  NetIQ Access Manager Renewal FTE Academic License	FTE FTE	876-000459-I 876-000459	\$ 3.40 \$ 3.40
NetIQ Access Manager Initial Workstation Academic License	Workstation	876-000460-I	\$ 18.00
NetIQ Access Manager Workstation Academic License  NetIQ Access Manager Department Initial Workstation Academic License	Workstation  Dept Workstation	876-000460 876-000461-I	\$ 18.00 \$ 21.00
NetIQ Access Manager Department Workstation Academic License	Dept Workstation	876-000461	\$ 21.00
NetIQ Identity Manager Standard Edition Initial FTE Academic License	FTE FTE	976-000289-I 976-000289	\$ 3.40 \$ 3.40
NetIQ Identity Manager Standard Edition FTE Academic License NetIQ Identity Manager Standard Edition Initial Workstation Academic License	Workstation	976-000289 976-000290-I	\$ 3.40 \$ 18.00
NetIQ Identity Manager Standard Edition Workstation Academic License	Workstation	976-000290	\$ 18.00
NetIQ Identity Manager Standard Edition Department Initial Workstation Academic License  NetIQ Identity Manager Standard Edition Department Workstation Academic License	Dept Workstation  Dept Workstation	976-000291-I 976-000291	\$ 21.00 \$ 21.00
NetIQ Identity Manager Advanced Edition Initial FTE Academic License	FTE	876-000700-I	\$ 6.50
NetIQ Identity Manager Advanced Edition Renewal FTE Academic License  NetIQ Identity Manager Advanced Edition Initial Workstation Academic License	FTE Workstation	876-000700 876-000701-I	\$ 6.50 \$ 26.00
NetIQ Identity Manager Advanced Edition Workstation Academic License	Workstation	876-000701	\$ 26.00
	Dant Walletation	876-001025-I	\$ 33.00
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NetIQ Identity Manager + Roles Based Provisioning Module 3.7 to NetIQ Identity Manager Advanced		876-000760	\$	_
Edition Expansion Pack Department Workstation Academic License  Identity Manager Integration Module for Microsoft Enterprise FTE Academic License	Dept Workstation FTE	876-000750	\$	1.60
NetIQ Identity Manager Integration Module for SharePoint and Office 365 Workstation Academic	Workstation	876-000751	\$	7.10
License		0.000.0.		
NetIQ Identity Manager Integration Module for SharePoint and Office 365 Department Workstation Academic License	Dept Workstation	876-000752	\$	9.10
NetIQ Identity Manager Integration Module for Salesforce.com Initial FTE Academic License	FTE	876-000745-I	\$	1.60
NetIQ Identity Manager Integration Module for Salesforce.com FTE Academic License	FTE	876-000745	\$	1.60
NetIQ Identity Manager Integration Module for Salesforce.com Initial Workstation Academic License	Workstation	876-000746-I	\$	7.10
NetIQ Identity Manager Integration Module for Salesforce.com Workstation Academic License	Workstation	876-000746	\$	7.10
NetIQ Identity Manager Integration Module for Salesforce.com Department Initial Workstation Academic License	Dept Workstation	876-000747-I	\$	9.10
NetIQ Identity Manager Integration Module for Salesforce.com Department Workstation Academic	Dept Workstation	876-000747	\$	9.10
License  NetlQ Identity Manager Integration Module for Banner Initial FTE Academic License	FTE	876-000821-I	\$	1.60
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License	Dept Workstation	876-000823-I	\$	9.10
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Novell Identity Manager Integration Module for Blackboard LMS Initial FTE Academic License	FTE	876-000729-I	\$	1.60
Novell Identity Manager Integration Module for Blackboard LMS Renewal FTE Academic License	FTE	876-000729	\$	1.60
Novell Identity Manager Integration Module for Blackboard LMS Initial Workstation Academic License	Workstation	876-000730-I	\$	7.10
Novell Identity Manager Integration Module for Blackboard LMS Renewal Workstation Academic	Workstation	876-000730	\$	7.10
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Novell Identity Manager Integration Module for Blackboard LMS Renewal Department Workstation				
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Academic License  Novell Identity Manager Integration Module for GoogleApps Initial FTE Academic License  Novell Identity Manager Integration Module for GoogleApps Renewal FTE Academic License  Novell Identity Manager Integration Module for GoogleApps Initial Workstation Academic License  Novell Identity Manager Integration Module for GoogleApps Renewal Workstation Academic License  Novell Identity Manager Integration Module for GoogleApps Initial Department Workstation Academic License	FTE FTE Workstation Workstation Dept Workstation	876-000734-I 876-000734 876-000735-I 876-000735	\$ \$	1.60 1.60 7.10 7.10 9.10
Academic License  Novell Identity Manager Integration Module for GoogleApps Initial FTE Academic License  Novell Identity Manager Integration Module for GoogleApps Renewal FTE Academic License  Novell Identity Manager Integration Module for GoogleApps Initial Workstation Academic License  Novell Identity Manager Integration Module for GoogleApps Renewal Workstation Academic License  Novell Identity Manager Integration Module for GoogleApps Initial Department Workstation Academic	FTE FTE Workstation Workstation Dept Workstation Dept Workstation	876-000734-I 876-000734 876-000735-I 876-000735	\$ \$ \$ \$ \$	1.60 1.60 7.10 7.10 9.10
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Academic License  Novell Identity Manager Integration Module for GoogleApps Initial FTE Academic License  Novell Identity Manager Integration Module for GoogleApps Renewal FTE Academic License  Novell Identity Manager Integration Module for GoogleApps Initial Workstation Academic License  Novell Identity Manager Integration Module for GoogleApps Renewal Workstation Academic License  Novell Identity Manager Integration Module for GoogleApps Initial Department Workstation Academic License  Novell Identity Manager Integration Module for GoogleApps Renewal Department Workstation Academic License	FTE FTE Workstation Workstation Dept Workstation Dept Workstation	876-000734-I 876-000734 876-000735-I 876-000735 876-000736-I 876-000736	\$ \$ \$ \$ \$	1.60 1.60 7.10 7.10 9.10
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Academic License  Novell Identity Manager Integration Module for GoogleApps Initial FTE Academic License  Novell Identity Manager Integration Module for GoogleApps Renewal FTE Academic License  Novell Identity Manager Integration Module for GoogleApps Initial Workstation Academic License  Novell Identity Manager Integration Module for GoogleApps Renewal Workstation Academic License  Novell Identity Manager Integration Module for GoogleApps Initial Department Workstation Academic License  Novell Identity Manager Integration Module for GoogleApps Renewal Department Workstation Academic License  Notell Identity Manager Integration Module for Database Initial FTE Academic License  NetlQ Identity Manager Integration Module for Database Renewal FTE Academic License  NetlQ Identity Manager Integration Module for Database Initial Workstation Academic License  NetlQ Identity Manager Integration Module for Database Workstation Academic License  NetlQ Identity Manager Integration Module for Database Department Initial Workstation Academic	FTE FTE Workstation Workstation Dept Workstation Dept Workstation FTE FTE Workstation	876-000734-I 876-000734 876-000735-I 876-000736-I 876-000736 976-000294-I 976-000295-I	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1.60 1.60 7.10 7.10 9.10 9.10 1.70 1.70 7.40
Academic License  Novell Identity Manager Integration Module for GoogleApps Initial FTE Academic License  Novell Identity Manager Integration Module for GoogleApps Renewal FTE Academic License  Novell Identity Manager Integration Module for GoogleApps Initial Workstation Academic License  Novell Identity Manager Integration Module for GoogleApps Renewal Workstation Academic License  Novell Identity Manager Integration Module for GoogleApps Initial Department Workstation Academic License  Novell Identity Manager Integration Module for GoogleApps Renewal Department Workstation Academic License  Notell Identity Manager Integration Module for Database Initial FTE Academic License  NetlQ Identity Manager Integration Module for Database Renewal FTE Academic License  NetlQ Identity Manager Integration Module for Database Initial Workstation Academic License  NetlQ Identity Manager Integration Module for Database Workstation Academic License  NetlQ Identity Manager Integration Module for Database Workstation Academic License	FTE FTE Workstation Workstation Dept Workstation  FTE FTE Workstation Workstation Workstation Dept Workstation  Dept Workstation  Dept Workstation  Dept Workstation	876-000734-I 876-000734 876-000735-I 876-000735 876-000736-I 876-000294-I 976-000294 976-000295-I 976-000295-I 976-000296-I	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1.60 1.60 7.10 7.10 9.10 9.10 1.70 7.40 7.40 9.50
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NetlQ Identity Manager Integration Module for SAP Enterprise Workstation Academic License  NetlQ Identity Manager Integration Module for SAP Enterprise Department Initial Workstation Academic License  NetlQ Identity Manager Integration Module for SAP Enterprise Department Workstation Academic License  NetlQ Identity Manager Integration Module for Scripting Initial FTE Academic License	Workstation  Dept Workstation  Dept Workstation  FTE	876-000963 876-000964-l 876-000964 876-000478-l	\$ \$ \$	7.20 8.90 8.90 1.70
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NetIQ Identity Manager Integration Module for SAP Enterprise Workstation Academic License  NetIQ Identity Manager Integration Module for SAP Enterprise Department Initial Workstation Academic License  NetIQ Identity Manager Integration Module for SAP Enterprise Department Workstation Academic License  NetIQ Identity Manager Integration Module for Scripting Initial FTE Academic License  NetIQ Identity Manager Integration Module for Scripting FTE Academic License  NetIQ Identity Manager Integration Module for Scripting Initial Workstation Academic License  NetIQ Identity Manager Integration Module for Scripting Workstation Academic License  NetIQ Identity Manager Integration Module for Scripting Department Initial Workstation Academic	Workstation  Dept Workstation  Dept Workstation  FTE  FTE  Workstation	876-000963 876-000964-I 876-000964 876-000478-I 876-000478 876-000479-I	\$ \$	7.20 8.90 8.90 1.70 1.70 7.40
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NetIQ Identity Manager Integration Module for SAP Enterprise Workstation Academic License NetIQ Identity Manager Integration Module for SAP Enterprise Department Initial Workstation Academic License NetIQ Identity Manager Integration Module for SAP Enterprise Department Workstation Academic License NetIQ Identity Manager Integration Module for Scripting Initial FTE Academic License NetIQ Identity Manager Integration Module for Scripting Initial Workstation Academic License NetIQ Identity Manager Integration Module for Scripting Initial Workstation Academic License NetIQ Identity Manager Integration Module for Scripting Workstation Academic License NetIQ Identity Manager Integration Module for Scripting Department Initial Workstation Academic License NetIQ Identity Manager Integration Module for Scripting Department Workstation Academic License NetIQ Identity Manager Integration Module for Scripting Department Workstation Academic License Micro Focus Identity Governance Initial FTE Academic License Micro Focus Identity Governance Renewal FTE Academic License Micro Focus Identity Governance Renewal FTE Academic License Micro Focus Identity Governance Renewal Workstation Academic License Micro Focus Identity Governance Department Initial Workstation Academic License Micro Focus Identity Governance Department Initial Workstation Academic License Micro Focus Identity Governance Department Initial Workstation Academic License Micro Focus Identity Governance Department Initial Workstation Academic License Micro Focus Identity Governance Department Renewal Workstation Academic License NetIQ LDAP Proxy Unitial Workstation Academic License NetIQ LDAP Proxy Workstation Academic Department Workstation License NetIQ LDAP Proxy Workstation Academic Department Workstation License NetIQ LDAP Proxy Workstation Academic Department Workstation License Open Enterprise Server Initial Workstation Academic e-License Open Enterprise Server Initial Workstation Academic e-License Open Enterprise Server Initial Workstation Academic Licen	Workstation Dept Workstation FTE FTE Workstation Dept Workstation Workstation Dept Workstation Dept Workstation  Dept Workstation Workstation Workstation Workstation Workstation Workstation Workstation Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation Dept Workstation FTE FTE Workstation Dept Workstation FTE FTE Workstation Dept Workstation FTE FTE Workstation Dept Workstation Dept Workstation FTE FTE Workstation Dept Workstation Dept Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation Dept Workstation Dept Workstation Dept Workstation	876-000963 876-000964-I 876-000964-I 876-000964 876-000478-I 876-000479-I 876-000480-I 876-000480 876-001112-I 876-001113 876-001114-I 876-001114-I 876-001114-I 876-000831-I 876-000832-I 876-000832-I 876-000833-I 876-000832-I 876-000832-I 876-000832-I 876-000832-I 876-000832-I 876-000832-I 876-000832-I 876-000833-I		7.20 8.90 1.70 1.70 7.40 9.50 6.50 6.50 26.00 33.00 33.00 2.10 8.20 13.00 13.00 4.50 4.50 24.00 29.00 29.00 2.80 15.00 19.00 19.00 19.00 19.00 19.00 18.00 18.00 18.00 23.00
NetIQ Identity Manager Integration Module for SAP Enterprise Workstation Academic License NetIQ Identity Manager Integration Module for SAP Enterprise Department Initial Workstation Academic License NetIQ Identity Manager Integration Module for SAP Enterprise Department Workstation Academic License NetIQ Identity Manager Integration Module for Scripting Initial FTE Academic License NetIQ Identity Manager Integration Module for Scripting Initial FTE Academic License NetIQ Identity Manager Integration Module for Scripting Initial Workstation Academic License NetIQ Identity Manager Integration Module for Scripting Workstation Academic License NetIQ Identity Manager Integration Module for Scripting Department Initial Workstation Academic License NetIQ Identity Manager Integration Module for Scripting Department Workstation Academic License NetIQ Identity Manager Integration Module for Scripting Department Workstation Academic License Micro Focus Identity Governance Renewal FTE Academic License Micro Focus Identity Governance Initial TTE Academic License Micro Focus Identity Governance Renewal FTE Academic License Micro Focus Identity Governance Renewal Workstation Academic License Micro Focus Identity Governance Department Initial Workstation Academic License Micro Focus Identity Governance Department Initial Workstation Academic License Micro Focus Identity Governance Department Initial Workstation Academic License Micro Focus Identity Governance Department Initial Workstation Academic License NetIQ LDAP Proxy Initial Workstation Academic License NetIQ LDAP Proxy Initial Workstation Academic Workstation License NetIQ LDAP Proxy Workstation Academic Workstation License NetIQ LDAP Proxy Initial Workstation Academic Department Initial Workstation License NetIQ LDAP Proxy Initial Workstation Academic Department Workstation License NetIQ LDAP Proxy Initial Workstation Academic Department Workstation License NetIQ LDAP Proxy Initial Workstation Academic License Open Enterprise Server Initial Prie Academic License NetIQ	Workstation Dept Workstation FTE FTE Workstation Dept Workstation Workstation Dept Workstation Dept Workstation  Dept Workstation Workstation Workstation Workstation Workstation Workstation Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation Dept Workstation Dept Workstation FTE FTE Workstation Dept Workstation FTE FTE Workstation Dept Workstation Dept Workstation Dept Workstation Dept Workstation Dept Workstation FTE FTE Workstation Dept Workstation FTE FTE Workstation Dept Workstation	876-000963 876-000964-I 876-000964-I 876-000478-I 876-000478-I 876-000479-I 876-000480-I 876-000480-I 876-001112-I 876-001113-I 876-001114-I 876-001114-I 876-00131-I 876-000831-I 876-000832-I 876-000832-I 876-000833-I 876-000833-I 876-000832-I 876-000833-I 876-000832-I 876-000832-I 876-000833-I 876-00084-I 876-000961-I 876-000961-I 876-000961-I 876-001082-I 876-001083-I 876-001083-I 876-001084-I 876-001084-I		7.20 8.90 1.70 7.40 7.40 9.50 6.50 26.00 26.00 33.00 2.10 8.20 13.00 4.50 24.00 29.00 2.80 15.00 19.00 19.00 3.40 3.40 18.00 18.00 23.00 23.00 0.90
NetIQ Identity Manager Integration Module for SAP Enterprise Workstation Academic License NetIQ Identity Manager Integration Module for SAP Enterprise Department Initial Workstation Academic License NetIQ Identity Manager Integration Module for SAP Enterprise Department Workstation Academic License NetIQ Identity Manager Integration Module for Scripting Initial FTE Academic License NetIQ Identity Manager Integration Module for Scripting Initial Workstation Academic License NetIQ Identity Manager Integration Module for Scripting Initial Workstation Academic License NetIQ Identity Manager Integration Module for Scripting Department Initial Workstation Academic License NetIQ Identity Manager Integration Module for Scripting Department Initial Workstation Academic License NetIQ Identity Manager Integration Module for Scripting Department Workstation Academic License NetIQ Identity Manager Integration Module for Scripting Department Workstation Academic License Micro Focus Identity Governance Initial FTE Academic License Micro Focus Identity Governance Renewal FTE Academic License Micro Focus Identity Governance Department Initial Workstation Academic License Micro Focus Identity Governance Department Initial Workstation Academic License Micro Focus Identity Governance Department Renewal Workstation Academic License Micro Focus Identity Governance Department Renewal Workstation Academic License Micro Focus Identity Governance Department Renewal Workstation Academic License NetIQ LDAP Proxy Initial Workstation Academic License NetIQ LDAP Proxy Workstation Academic License NetIQ LDAP Proxy Initial Workstation Academic Vorkstation License NetIQ LDAP Proxy Workstation Academic Upenatment Workstation License NetIQ LDAP Proxy Workstation Academic Department Workstation License NetIQ LDAP Proxy Workstation Academic Department Workstation License Open Enterprise Server Initial FTE Academic License Open Enterprise Server Initial FTE Academic License Micro Focus Filr Standard Initial FTE Academic License Micro Focus Filr Stan	Workstation  Dept Workstation  FTE  FTE  Workstation  Dept Workstation  Dept Workstation  Dept Workstation  Dept Workstation  FTE  FTE  Workstation  Workstation  Workstation  Workstation  Workstation  Workstation  FTE  FTE  Workstation  Workstation  Dept Workstation  Dept Workstation  Dept Workstation  Dept Workstation  FTE  FTE  Workstation  Dept Workstation  FTE  FTE  Workstation  Dept Workstation  Dept Workstation  Dept Workstation  Dept Workstation  FTE  FTE  Workstation  Dept Workstation  FTE  FTE  Workstation  Dept Workstation	876-000963 876-000964-I 876-000964-I 876-000478-I 876-000478 876-000479-I 876-000480-I 876-000480-I 876-001112-I 876-001113-I 876-001114-I 876-001114-I 876-001114-I 876-000831-I 876-000832-I 876-000832-I 876-000833-I 876-000832-I 876-000832-I 876-000832-I 876-000832-I 876-000832-I 876-000832-I 876-000832-I 876-000833-I 876-000832-I 876-000833-I 876-000833-I 876-000833-I 876-000833-I 876-000833-I 876-000833-I 876-000833-I 876-000833-I 876-000833-I 876-000983-I 876-000980-I 876-000980-I 876-000960-I 876-000960-I 876-000961-I 876-000961-I 876-001082-I 876-001083-I 876-001083-I 876-001083-I 876-001084-I 876-001084-I 876-001084-I		7.20 7.20 8.90 8.90 1.70 7.40 7.40 9.50 6.50 26.00 26.00 33.00 2.10 8.20 8.20 13.00 4.50 24.00 29.00 29.00 2.80 2.80 15.00 19.00 19.00 19.00 3.40 3.40 3.40 18.00 23.00 23.00 23.00 23.00 23.00 24.50

Customers	Dept Workstation	876-001089-I	\$	6.00
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Micro Focus Filr Advanced Renewal Department Workstation Academic License Addon for OES Customers	Dept Workstation	876-001089	\$	6.00
Micro Focus iPrint Enterprise (Mobile & Desktop) Initial FTE Academic License	FTE	876-000944-I	\$	1.70
Micro Focus iPrint Enterprise (Mobile & Desktop) Renewal FTE Academic License  Micro Focus iPrint Enterprise (Mobile & Desktop) Initial Workstation Academic License	FTE Workstation	876-000944 876-000945-I	\$	1.70 8.30
Micro Focus iPrint Enterprise (Mobile & Desktop) Renewal Workstation Academic License	Workstation	876-000945	\$	8.30
Micro Focus iPrint Enterprise (Mobile & Desktop) Initial Dept Workstation Academic License	Dept Workstation	876-000946-I	\$	11.00
Micro Focus iPrint Enterprise (Mobile & Desktop) Renewal Dept Workstation Academic License  Micro Focus iPrint Mobile Initial FTE Academic License	Dept Workstation FTE	876-000946 876-000949-I	\$	11.00
Micro Focus iPrint Mobile Renewal FTE Academic License	FTE	876-000949	\$	1.50
Micro Focus iPrint Mobile Initial Workstation Academic License	Workstation	876-000950-I	\$	7.20
Micro Focus iPrint Mobile Renewal Workstation Academic License	Workstation Dept Workstation	876-000950 876-000951-I	\$ \$	7.20 9.00
Micro Focus iPrint Mobile Initial Dept Workstation Academic License  Micro Focus iPrint Mobile Renewal Dept Workstation Academic License	Dept Workstation	876-000951-1	\$	9.00
Micro Focus iPrint Desktop Initial FTE Academic License	FTE	876-000954-I	\$	1.60
Micro Focus iPrint Desktop Renewal FTE Academic License	FTE Warkstation	876-000954	\$ \$	1.60
Micro Focus iPrint Desktop Initial Workstation Academic License  Micro Focus iPrint Desktop Renewal Workstation Academic License	Workstation Workstation	876-000955-I 876-000955	\$	7.80
Micro Focus iPrint Desktop Initial Dept Workstation Academic License	Dept Workstation	876-000956-I	\$	9.80
Micro Focus iPrint Desktop Renewal Dept Workstation Academic License	Dept Workstation	876-000956	\$ \$	9.80
NetIQ Privileged User Manager FTE Academic License  Privileged Account Manager Single Sign-on Module Enterprise FTE Academic Renewal Subscription	FTE	876-000655	1	2.50
(per affiliated/enterprise entity)	FTE	875-002206	\$	149.00
NetIQ Privileged User Manager Workstation Academic License	Workstation	876-000656	\$	9.40
Privileged Account Manager Single Sign-on Module Enterprise Workstation Academic Renewal Subscription (per affiliated/enterprise entity)	Workstation	875-002207	\$	580.00
NetIQ Privileged User Manager Department Workstation Academic License	Dept Workstation	876-000657	\$	15.00
Privileged Account Manager Single Sign-on Module Enterprise Department Workstation Renewal	Dept Workstation	875-002208	\$	910.00
Subscription (per affiliated/enterprise entity) Group Policy Administration Renewal FTE Academic License	FTE	876-001146	\$	1.50
Group Policy Administration Initial FTE Academic License	FTE	876-001146-I	\$	1.50
Group Policy Administration Renewal Workstation Academic License	Workstation Workstation	876-001147 876-001147-I	\$	6.90
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Directory & Resource Administration Renewal FTE Academic License  Directory & Resource Administration Initial FTE Academic License	FTE FTE	876-001149 876-001149-I	\$	2.40
Directory & Resource Administration Initial FTE Academic License  Directory & Resource Administration Renewal Workstation Academic License	Workstation	876-001150	\$	12.00
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Directory & Resource Administration AD Bridge Renewal FTE Academic License	FTE FTE	876-001151	\$	2.50
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Novell Sentinel Log Manager 500 EPS Initial FTE Academic License	FTE	876-000660-I	\$	2.00
Novell Sentinel Log Manager 500 EPS FTE Academic License	FTE	876-000660	\$	2.00
Novell Sentinel Log Manager 500 EPS Initial Workstation Academic License	Workstation Workstation	876-000661-I 876-000661	\$	7.70
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		876-001094	\$ \$	15.00
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NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic  Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License  Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License	Workstation Dept Workstation Dept Workstation	876-001094 876-001094-I 876-000667-I 876-000667	\$ \$ \$	15.00 21.00 21.00
NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License	Workstation Dept Workstation	876-001094 876-001094-l 876-000667-l	\$ \$ \$	15.00 21.00
NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic  Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License  Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License	Workstation Dept Workstation Dept Workstation FTE	876-001094 876-001094-I 876-000667-I 876-000667 876-000892-I	\$ \$ \$ \$	15.00 21.00 21.00 0.61
NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic  Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License  Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License  Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License  Micro Focus Service Desk for ITIL Service Management Initial Workstation Academic License	Workstation Dept Workstation Dept Workstation FTE FTE	876-001094 876-001094-I 876-000667-I 876-000667 876-000892-I 876-000892	\$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 0.61
NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License Micro Focus Service Desk for ITIL Service Management Initial Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License	Workstation Dept Workstation FTE FTE Workstation Workstation	876-001094 876-001094-I 876-000667-I 876-000892-I 876-000892 876-000893-I 876-000893	\$ \$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 0.61 2.60
NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License Micro Focus Service Desk for ITIL Service Management Initial Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License License	Workstation Dept Workstation Dept Workstation FTE FTE Workstation	876-001094 876-001094-I 876-000667-I 876-000667 876-000892-I 876-000892 876-000893-I	\$ \$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 0.61 2.60
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NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic  Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License  Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License  Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License  Micro Focus Service Desk for ITIL Service Management Initial Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License	Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation	876-001094 876-001094-I 876-000667-I 876-000892-I 876-000892 876-000893-I 876-000893	\$ \$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 0.61 2.60 2.60
NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic  Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License  Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License  Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License  Micro Focus Service Desk for ITIL Service Management Initial Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License  Micro Focus File Management Suite Renewal FTE Academic License  Micro Focus File Management Suite for OES Initial FTE Academic License	Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation  Dept Workstation  FTE FTE FTE	876-001094 876-001094-I 876-000667-I 876-000892-I 876-000892 876-000893-I 876-000894-I 876-000894 876-000640 876-000927-I	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 0.61 2.60 3.80 3.80 3.80
NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic  Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License  Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License  Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License  Micro Focus Service Desk for ITIL Service Management Initial Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License  Micro Focus File Management Suite Renewal FTE Academic License  Micro Focus File Management Suite for OES Initial FTE Academic License  Micro Focus File Management Suite for OES Renewal FTE Academic License	Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation FTE FTE FTE FTE FTE	876-001094 876-001094-I 876-000667-I 876-000892-I 876-000892 876-000893-I 876-000894-I 876-000894 876-000640 876-000927-I 876-000927	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 0.61 2.60 2.60 3.80 3.80 2.60 2.60
NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic  Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License  Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License  Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License  Micro Focus Service Desk for ITIL Service Management Initial Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License  Micro Focus File Management Suite Renewal FTE Academic License  Micro Focus File Management Suite for OES Initial FTE Academic License  Micro Focus File Reporter Initial FTE Academic License	Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation  Dept Workstation  FTE FTE FTE	876-001094 876-001094-I 876-000667-I 876-000892-I 876-000892 876-000893-I 876-000894-I 876-000894 876-000640 876-000927-I	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 0.61 2.60 3.80 3.80 3.80
NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic  Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License  Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License  Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License  Micro Focus Service Desk for ITIL Service Management Initial Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License  Micro Focus File Management Suite Renewal FTE Academic License  Micro Focus File Management Suite for OES Initial FTE Academic License  Micro Focus File Reporter Initial FTE Academic License  Micro Focus File Reporter Renewal FTE Academic License  Micro Focus File Reporter Renewal FTE Academic License  Micro Focus File Reporter Renewal FTE Academic License	Workstation Dept Workstation FTE FTE Workstation  Dept Workstation  Dept Workstation  Dept Workstation  FTE FTE FTE FTE FTE FTE FTE FTE FTE FT	876-001094 876-001094-I 876-000667-I 876-000667 876-000892-I 876-000893-I 876-000894-I 876-000894 876-000640 876-000927-I 876-000645-I 876-0001134	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 0.61 2.60 3.80 3.80 2.60 2.60 1.40 1.40
NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic  Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License  Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License  Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License  Micro Focus Service Desk for ITIL Service Management Initial Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License  Micro Focus File Management Suite Renewal FTE Academic License  Micro Focus File Management Suite for OES Initial FTE Academic License  Micro Focus File Reporter Initial FTE Academic License  Micro Focus File Reporter Renewal FTE Academic License	Workstation Dept Workstation FTE FTE Workstation  Dept Workstation  Dept Workstation  Dept Workstation  FTE FTE FTE FTE FTE FTE FTE FTE FTE FT	876-001094 876-001094-I 876-000667-I 876-000667 876-000892-I 876-000893 876-000893-I 876-000894-I 876-000640 876-000927-I 876-000645-I 876-000645 876-001134-I	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 0.61 2.60 3.80 3.80 2.60 2.60 1.40 1.40 1.40
NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic  Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License  Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License  Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License  Micro Focus Service Desk for ITIL Service Management Initial Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License  Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License  Micro Focus File Management Suite Renewal FTE Academic License  Micro Focus File Management Suite for OES Initial FTE Academic License  Micro Focus File Reporter Initial FTE Academic License  Micro Focus File Reporter Renewal FTE Academic License  Micro Focus File Reporter Renewal FTE Academic License  Micro Focus File Reporter Renewal FTE Academic License	Workstation Dept Workstation FTE FTE Workstation  Dept Workstation  Dept Workstation  Dept Workstation  FTE FTE FTE FTE FTE FTE FTE FTE FTE FT	876-001094 876-001094-I 876-000667-I 876-000667 876-000892-I 876-000893-I 876-000894-I 876-000894 876-000640 876-000927-I 876-000645-I 876-0001134	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 0.61 2.60 3.80 3.80 2.60 2.60 1.40 1.40
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NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License Micro Focus Service Desk for ITIL Service Management Initial Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License Micro Focus File Management Suite Renewal FTE Academic License Micro Focus File Management Suite for OES Initial FTE Academic License Micro Focus File Management Suite for OES Renewal FTE Academic License Micro Focus File Reporter Initial FTE Academic License Micro Focus File Reporter Renewal FTE Academic Subscription 1-Year Micro Focus File Reporter for OES Initial FTE Academic Subscription 1-Year Micro Focus File Pynamics Renewal FTE Academic Subscription Micro Focus File Oyrnanics Initial FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription	Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation  FTE FTE FTE FTE FTE FTE FTE FTE FTE FT	876-001094 876-001094-1 876-000667-1 876-000667 876-000892-1 876-000893 876-000893-1 876-000894-1 876-000640 876-000927-1 876-000645-1 876-000645-1 876-001134-1 876-001122-1 876-001124-1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 0.61 2.60 3.80 3.80 2.60 1.40 1.40 1.40 2.80 2.80 4.00
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NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License Micro Focus Service Desk for ITIL Service Management Initial Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License Micro Focus File Management Suite Renewal FTE Academic License Micro Focus File Management Suite for OES Initial FTE Academic License Micro Focus File Reporter Initial FTE Academic License Micro Focus File Reporter Renewal FTE Academic License Micro Focus File Reporter for OES Renewal FTE Academic Subscription 1-Year Micro Focus File Reporter for OES Initial FTE Academic Subscription Micro Focus File Dynamics Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic License Micro Focus Storage Manager Initial FTE Academic License	Workstation Dept Workstation FTE FTE Workstation  Dept Workstation  Workstation  Dept Workstation  Dept Workstation  FTE FTE FTE FTE FTE FTE FTE FTE FTE FT	876-001094 876-001094-I 876-000667-I 876-000667 876-000892-I 876-000893 876-000893-I 876-000894-I 876-000894 876-000640 876-000927-I 876-000645-I 876-000645-I 876-001134 876-001122 876-001124-I 876-001124-I 876-000408 876-000408 876-001079-I	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 0.61 2.60 3.80 3.80 2.60 1.40 1.40 1.40 2.80 4.00 4.00 1.40 0.36
NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License Micro Focus Service Desk for ITIL Service Management Initial Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License Micro Focus File Management Suite Renewal FTE Academic License Micro Focus File Management Suite for OES Initial FTE Academic License Micro Focus File Management Suite for OES Renewal FTE Academic License Micro Focus File Reporter Initial FTE Academic License Micro Focus File Reporter Renewal FTE Academic Subscription 1-Year Micro Focus File Reporter for OES Renewal FTE Academic Subscription 1-Year Micro Focus File Reporter for OES Initial FTE Academic Subscription 1-Year Micro Focus File Dynamics Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic License Micro Focus Storage Manager Initial FTE Academic License Micro Focus Cross Empire Data Migration eDir to AD Solution Pack Renewal FTE Academic License Micro Focus Cross Empire Data Migration Forest to For	Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation Dept Workstation FTE	876-001094 876-001094-1 876-000667-1 876-000667 876-000892-1 876-000893-1 876-000893-1 876-000894-1 876-000894-1 876-000927-1 876-000645-1 876-000645-1 876-001134-1 876-001122-1 876-001124-1 876-001124-1 876-001079-1 876-001079	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 0.61 2.60 3.80 3.80 2.60 2.60 1.40 1.40 2.80 4.00 4.00 1.40 0.36 0.36
NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License Micro Focus Service Desk for ITIL Service Management Initial Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License Micro Focus File Management Suite Renewal FTE Academic License Micro Focus File Management Suite Renewal FTE Academic License Micro Focus File Management Suite for OES Renewal FTE Academic License Micro Focus File Reporter Initial FTE Academic License Micro Focus File Reporter Renewal FTE Academic Subscription 1-Year Micro Focus File Reporter for OES Renewal FTE Academic Subscription Micro Focus File Dynamics Initial FTE Academic Subscription Micro Focus File Dynamics Initial FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Supplied For Suital FTE Academic Subscription Micro Focus Stor	Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation Dept Workstation FTE	876-001094 876-001094-1 876-000667-1 876-000667 876-000892-1 876-000893 876-000893 876-000894 876-000894 876-000640 876-000927-1 876-000645-1 876-000645-1 876-001134 876-001122 876-001124-1 876-001124-1 876-000408-1 876-000408 876-001079-1 876-001080-1 876-001080	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 0.61 2.60 3.80 3.80 2.60 1.40 1.40 1.40 2.80 2.80 4.00 4.00 1.40 0.36 0.36
NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License Micro Focus Service Desk for ITIL Service Management Initial Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License Micro Focus File Management Suite Renewal FTE Academic License Micro Focus File Management Suite for OES Initial FTE Academic License Micro Focus File Management Suite for OES Renewal FTE Academic License Micro Focus File Reporter Initial FTE Academic License Micro Focus File Reporter Renewal FTE Academic Subscription 1-Year Micro Focus File Reporter for OES Renewal FTE Academic Subscription 1-Year Micro Focus File Pynamics Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic License Micro Focus Storage Manager Initial FTE Academic License Micro Focus Storage Manager Initial FTE Academic License Micro Focus Storage Manager Renewal FTE Academic License Micro Focus Storage Manager Initial FTE Academic License Micro Focus Cross Empire Data Migration eDir to AD Solution Pack Initial FTE Academic License Micro Focus Cross Empire Data Migration Forest to Forest Solution Pk Initial FTE Academic License	Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation  Dept Workstation FTE	876-001094 876-001094-I 876-000667-I 876-000667 876-000892-I 876-000893 876-000893-I 876-000894-I 876-000894 876-000894 876-000927-I 876-000645 876-000645-I 876-001134 876-001122 876-001122-I 876-001124-I 876-001124-I 876-000408 876-000408 876-001079-I 876-001079 876-001080-I	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 0.61 2.60 3.80 3.80 2.60 1.40 1.40 1.40 2.80 4.00 4.00 1.40 0.36 0.36 0.36
NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License Micro Focus File Management Suite Renewal FTE Academic License Micro Focus File Management Suite for OES Initial FTE Academic License Micro Focus File Management Suite for OES Renewal FTE Academic License Micro Focus File Reporter Initial FTE Academic License Micro Focus File Reporter Renewal FTE Academic Subscription 1-Year Micro Focus File Reporter for OES Renewal FTE Academic Subscription Micro Focus File Dynamics Renewal FTE Academic Subscription Micro Focus File Dynamics Initial FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus Storage Manager Initial FTE A	Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation Dept Workstation FTE	876-001094 876-001094-I 876-000667-I 876-000667 876-000892-I 876-000893 876-000893 876-000894-I 876-000894 876-000640 876-000927-I 876-000645-I 876-000645-I 876-001134 876-001122-I 876-001124-I 876-001124-I 876-001079-I 876-001079-I 876-001080 876-000720-I 876-000720-I 876-000720-I 876-000721-I	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 0.61 2.60 3.80 3.80 2.60 1.40 1.40 1.40 2.80 4.00 4.00 1.40 0.36 0.36 0.36 1.90
NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License Micro Focus File Management Suite Renewal FTE Academic License Micro Focus File Management Suite for OES Initial FTE Academic License Micro Focus File Management Suite for OES Renewal FTE Academic License Micro Focus File Reporter Initial FTE Academic License Micro Focus File Reporter For OES Renewal FTE Academic Subscription 1-Year Micro Focus File Reporter For OES Initial FTE Academic Subscription 1-Year Micro Focus File Dynamics Renewal FTE Academic Subscription Micro Focus File Dynamics Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic License Micro Focus Cross Empire Data Migration Forest to Forest Solution Pk Initial FTE Academic Lice	Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation Dept Workstation FTE	876-001094 876-001094-I 876-000667-I 876-000667 876-000892-I 876-000892 876-000893-I 876-000894 876-000894 876-000894 876-000927-I 876-000927 876-000645-I 876-001134 876-001122 876-001124-I 876-001124-I 876-001099-I 876-000408-I 876-001099-I 876-001099-I 876-001099-I 876-001099-I 876-001099-I 876-001099-I 876-001099-I 876-001080-I 876-001080-I 876-000720-I 876-000721-I 876-000721	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 2.60 2.60 3.80 3.80 2.60 1.40 1.40 1.40 2.80 4.00 4.00 1.40 0.36 0.36 0.36 0.36 1.90 1.90 28.00
NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License Micro Focus File Management Suite Renewal FTE Academic License Micro Focus File Management Suite for OES Initial FTE Academic License Micro Focus File Management Suite for OES Renewal FTE Academic License Micro Focus File Reporter Initial FTE Academic License Micro Focus File Reporter Renewal FTE Academic License Micro Focus File Reporter For OES Renewal FTE Academic Subscription 1-Year Micro Focus File Reporter for OES Renewal FTE Academic Subscription 1-Year Micro Focus File Dynamics Renewal FTE Academic Subscription Micro Focus File Dynamics Initial FTE Academic Subscription Micro Focus File Governance Suite Renewal FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic License Micro Focus Cross Empire Data Migration eDir to AD Solution Pack Initial FTE Academic License Micro Focus Cross Empire Data Migration Forest to Forest Solution Pk Initial FTE Academic License	Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation Dept Workstation FTE	876-001094 876-001094-1 876-000667-1 876-000667 876-000892-1 876-000893 876-000893 876-000894 876-000894 876-000894 876-000927-1 876-000645 876-000645-1 876-001134 876-001122 876-001122-1 876-001124-1 876-001124-1 876-001080-1 876-001080-1 876-001080 876-000720 876-000721 876-000721 876-000721 876-000721 876-000721 876-000721	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 0.61 2.60 3.80 3.80 2.60 1.40 1.40 1.40 2.80 4.00 4.00 1.40 0.36 0.36 0.36 0.36 0.36
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NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License Novell Sentinel Log Manager 2500 EPS Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License Micro Focus File Management Suite Renewal FTE Academic License Micro Focus File Management Suite For OES Initial FTE Academic License Micro Focus File Management Suite for OES Renewal FTE Academic License Micro Focus File Reporter Initial FTE Academic License Micro Focus File Reporter For OES Renewal FTE Academic Subscription 1-Year Micro Focus File Reporter For OES Renewal FTE Academic Subscription 1-Year Micro Focus File Reporter for OES Initial FTE Academic Subscription Micro Focus File Oynamics Renewal FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic Subscription Micro Focus File Governance Suite Initial FTE Academic Subscription Micro Focus Storage Manager Initial FTE Academic Subscription Micro Focus Storage Manager Initial FTE Academic Subscription Micro Focus Storage Manager Initial FTE Academic Subscription Micro Focus Cross Empire Data Migration eDir to AD Solution Pack Renewal FTE Academic License Micro Focus Cross	Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation Dept Workstation FTE	876-001094 876-001094-I 876-000667-I 876-000667 876-000892-I 876-000893 876-000893-I 876-000894-I 876-000894 876-000894 876-000927-I 876-000645 876-000645-I 876-001134 876-001122 876-001122-I 876-001124-I 876-001124-I 876-001099-I 876-001099-I 876-001099-I 876-001099-I 876-001099-I 876-001099-I 876-001099-I 876-001099-I 876-001099-I 876-001080-I 876-001080-I 876-000720-I 876-000721-I 876-000451-I 876-000451-I	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	15.00 21.00 21.00 0.61 0.61 2.60 3.80 3.80 2.60 1.40 1.40 1.40 1.40 1.40 1.40 0.36 0.36 0.36 0.36 0.36 1.90 1.90 1.90

NetIQ SecureLogin Department Workstation Academic License	Dept Workstation	876-000453	\$	31.00
NetIQ Sentinel Enterprise 500 EPS Initial FTE Academic License	FTE	876-001015-I	\$	3.90
NetIQ Sentinel Enterprise 500 EPS FTE Academic License	FTE	876-001015	\$	3.90
NetIQ Sentinel Enterprise 500 EPS Initial Workstation Academic License	Workstation	876-001016-I	\$	17.00
NetIQ Sentinel Enterprise 500 EPS Workstation Academic License	Workstation	876-001016	\$	17.00
NetIQ Sentinel Enterprise 500 EPS Department Initial Workstation Academic License	Dept Workstation	876-001017-I	\$	25.00
NetIQ Sentinel Enterprise 500 EPS Department Workstation Academic License	Dept Workstation	876-001017	\$	25.00
NetIQ Sentinel Enterprise 2500 EPS Initial FTE Academic License	FTE	876-001018-I	\$	7.10
NetIQ Sentinel Enterprise 2500 EPS FTE Academic License	FTE	876-001018	\$	7.10
NetIQ Sentinel Enterprise 2500 EPS Initial Workstation Academic License	Workstation	876-001019-I	\$	29.00
NetIQ Sentinel Enterprise 2500 EPS Workstation Academic License	Workstation	876-001019	\$	29.00
NetIQ Sentinel Enterprise 2500 EPS Department Initial Workstation Academic License	Dept Workstation	876-001020-I	\$	42.00
NetIQ Sentinel Enterprise 2500 EPS Department Workstation Academic License	Dept Workstation	876-001020	\$	42.00
Sentinel PCI-DSS Solution Pack Initial FTE Academic License	FTE	876-000780-I	\$	3.00
Sentinel PCI-DSS Solution Pack FTE Academic License	FTE	876-000780	\$	3.00
Sentinel PCI-DSS Solution Pack Initial Workstation Academic License	Workstation	876-000781-I	\$	13.00
Sentinel PCI-DSS Solution Pack Workstation Academic License	Workstation	876-000781	\$	13.00
	Dept Workstation	876-000781	\$	18.00
Sentinel PCI-DSS Solution Pack Department Initial Workstation Academic License	·		\$	
Sentinel PCI-DSS Solution Pack Department Workstation Academic License	Dept Workstation	876-000782		18.00
Sentinel Smart Plug-ins Initial FTE Academic License	FTE	876-000785-I	\$	2.00
Sentinel Smart Plug-ins FTE Academic License	FTE	876-000785	\$	2.00
Sentinel Smart Plug-ins Initial Workstation Academic License	Workstation	876-000786-I	\$	7.70
Sentinel Smart Plug-ins Workstation Academic License	Workstation	876-000786	\$	7.70
Sentinel Smart Plug-ins Department Initial Workstation Academic License	Dept Workstation	876-000787-I	\$	12.00
Sentinel Smart Plug-ins Department Workstation Academic License	Dept Workstation	876-000787	\$	12.00
Micro Focus Desktop Containers Pro Renewal FTE Academic License	FTE	876-001092	\$	1.70
Micro Focus Desktop Containers Pro Initial FTE Academic License	FTE	876-001092-I	\$	1.70
Micro Focus Desktop Containers Professional Initial Workstation Academic License	Workstation	876-001039-I	\$	7.30
Micro Focus Desktop Containers Professional Renewal Workstation Academic License	Workstation	876-001039	\$	7.30
Micro Focus Desktop Containers Professional Initial Department Workstation Academic License	Dept Workstation	876-001040-I	\$	8.90
Micro Focus Desktop Containers Professional Renewal Department Workstation Academic License	Dept Workstation	876-001040	\$	8.90
ZENworks Asset Management Initial FTE Academic License	FTE	876-000469-I	\$	3.60
ZENworks Asset Management Renewal FTE Academic License	FTE	876-000469	\$	3.60
ZENworks Asset Management Initial Workstation Academic License	Workstation	876-000470-I	\$	25.00
ZENworks Asset Management Renewal Workstation Academic License	Workstation	876-000470	\$	25.00
ZENworks Asset Management Initial Department Workstation Academic License	Dept Workstation	876-000471-I	_	
ZETWORKS 7636t Management mittal Department Workstation 76ademie Elechise			\$	30.00
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ZENworks Asset Management Renewal Department Workstation Academic License	Dept Workstation	876-000471	\$	30.00
ZENworks Asset Management for Linux Initial FTE Academic License	Dept Workstation FTE	876-000471 876-000464-I	\$	30.00
ZENworks Asset Management for Linux Initial FTE Academic License ZENworks Asset Management for Linux Renewal FTE Academic License	Dept Workstation FTE FTE	876-000471 876-000464-I 876-000464	\$ \$	30.00 3.60 3.60
ZENworks Asset Management for Linux Initial FTE Academic License ZENworks Asset Management for Linux Renewal FTE Academic License ZENworks Asset Management for Linux Initial Workstation Academic License	Dept Workstation FTE FTE Workstation	876-000471 876-000464-I 876-000464 876-000465-I	\$ \$ \$	30.00 3.60 3.60 25.00
ZENworks Asset Management for Linux Initial FTE Academic License ZENworks Asset Management for Linux Renewal FTE Academic License ZENworks Asset Management for Linux Initial Workstation Academic License ZENworks Asset Management for Linux Renewal Workstation Academic License	Dept Workstation FTE FTE Workstation Workstation	876-000471 876-000464-I 876-000464 876-000465-I 876-000465	\$ \$ \$ \$	30.00 3.60 3.60 25.00 25.00
ZENworks Asset Management for Linux Initial FTE Academic License ZENworks Asset Management for Linux Renewal FTE Academic License ZENworks Asset Management for Linux Initial Workstation Academic License ZENworks Asset Management for Linux Renewal Workstation Academic License ZENworks Asset Management for Linux Initial Department Workstation Academic License	Dept Workstation FTE FTE Workstation Workstation Dept Workstation	876-000471 876-000464-I 876-000464 876-000465-I 876-000465 876-000466-I	\$ \$ \$ \$ \$	30.00 3.60 3.60 25.00 25.00 30.00
ZENworks Asset Management for Linux Initial FTE Academic License ZENworks Asset Management for Linux Renewal FTE Academic License ZENworks Asset Management for Linux Initial Workstation Academic License ZENworks Asset Management for Linux Renewal Workstation Academic License ZENworks Asset Management for Linux Initial Department Workstation Academic License ZENworks Asset Management for Linux Renewal Department Workstation Academic License	Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation	876-000471 876-000464-I 876-000464 876-000465-I 876-000465 876-000466-I 876-000466	\$ \$ \$ \$ \$	30.00 3.60 3.60 25.00 25.00 30.00
ZENworks Asset Management for Linux Initial FTE Academic License ZENworks Asset Management for Linux Renewal FTE Academic License ZENworks Asset Management for Linux Initial Workstation Academic License ZENworks Asset Management for Linux Renewal Workstation Academic License ZENworks Asset Management for Linux Initial Department Workstation Academic License ZENworks Asset Management for Linux Renewal Department Workstation Academic License ZENworks Configuration Management Initial FTE Academic License	Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation FTE	876-000471 876-000464-I 876-000464 876-000465-I 876-000465 876-000466-I 876-000466 876-000505-I	\$ \$ \$ \$ \$	30.00 3.60 3.60 25.00 25.00 30.00 30.00
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ZENworks Asset Management for Linux Initial FTE Academic License ZENworks Asset Management for Linux Renewal FTE Academic License ZENworks Asset Management for Linux Initial Workstation Academic License ZENworks Asset Management for Linux Renewal Workstation Academic License ZENworks Asset Management for Linux Initial Department Workstation Academic License ZENworks Asset Management for Linux Renewal Department Workstation Academic License ZENworks Configuration Management Initial FTE Academic License ZENworks Configuration Management Renewal FTE Academic License ZENworks Configuration Management Initial Workstation Academic License	Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation FTE	876-000471 876-000464-1 876-000464 876-000465-1 876-000465 876-000466-1 876-000505-1 876-000505-1 876-000506-1	\$ \$ \$ \$ \$ \$ \$	30.00 3.60 3.60 25.00 25.00 30.00 30.00 1.90 7.90
ZENworks Asset Management for Linux Initial FTE Academic License ZENworks Asset Management for Linux Renewal FTE Academic License ZENworks Asset Management for Linux Initial Workstation Academic License ZENworks Asset Management for Linux Renewal Workstation Academic License ZENworks Asset Management for Linux Initial Department Workstation Academic License ZENworks Asset Management for Linux Renewal Department Workstation Academic License ZENworks Configuration Management Initial FTE Academic License ZENworks Configuration Management Renewal FTE Academic License	Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation FTE FTE	876-000471 876-000464-1 876-000464 876-000465-1 876-000465 876-000466-1 876-000466 876-000505-1 876-000505	\$ \$ \$ \$ \$ \$	30.00 3.60 3.60 25.00 25.00 30.00 30.00 1.90
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ZENworks Asset Management for Linux Initial FTE Academic License  ZENworks Asset Management for Linux Renewal FTE Academic License  ZENworks Asset Management for Linux Initial Workstation Academic License  ZENworks Asset Management for Linux Renewal Workstation Academic License  ZENworks Asset Management for Linux Initial Department Workstation Academic License  ZENworks Asset Management for Linux Renewal Department Workstation Academic License  ZENworks Configuration Management Initial FTE Academic License  ZENworks Configuration Management Renewal FTE Academic License  ZENworks Configuration Management Initial Workstation Academic License  ZENworks Configuration Management Renewal Workstation Academic License  ZENworks Configuration Management Initial Department Workstation Academic License  ZENworks Configuration Management Renewal Department Workstation Academic License	Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation FTE FTE Workstation Workstation Under Workstation Workstation Dept Workstation Dept Workstation Dept Workstation Dept Workstation Dept Workstation	876-000471 876-000464-1 876-000464 876-000465-1 876-000465-1 876-000466-1 876-000505-1 876-000506-1 876-000506-1 876-000507-1 876-000507	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	30.00 3.60 3.60 25.00 30.00 30.00 1.90 7.90 7.90 9.70
ZENworks Asset Management for Linux Initial FTE Academic License  ZENworks Asset Management for Linux Renewal FTE Academic License  ZENworks Asset Management for Linux Initial Workstation Academic License  ZENworks Asset Management for Linux Renewal Workstation Academic License  ZENworks Asset Management for Linux Initial Department Workstation Academic License  ZENworks Asset Management for Linux Renewal Department Workstation Academic License  ZENworks Configuration Management Initial FTE Academic License  ZENworks Configuration Management Renewal FTE Academic License  ZENworks Configuration Management Initial Workstation Academic License  ZENworks Configuration Management Renewal Workstation Academic License  ZENworks Configuration Management Initial Department Workstation Academic License  ZENworks Configuration Management Renewal Department Workstation Academic License  ZENworks Configuration Management Renewal Department Workstation Academic License	Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation FTE FTE Workstation Dept Workstation Dept Workstation Dept Workstation FTE	876-000471 876-000464-1 876-000464 876-000465-1 876-000465-1 876-000466-1 876-000505-1 876-000506-1 876-000506-1 876-000507-1 876-000507-1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	30.00 3.60 3.60 25.00 30.00 30.00 1.90 7.90 7.90 9.70 9.70 1.90
ZENworks Asset Management for Linux Initial FTE Academic License  ZENworks Asset Management for Linux Renewal FTE Academic License  ZENworks Asset Management for Linux Initial Workstation Academic License  ZENworks Asset Management for Linux Renewal Workstation Academic License  ZENworks Asset Management for Linux Initial Department Workstation Academic License  ZENworks Asset Management for Linux Renewal Department Workstation Academic License  ZENworks Configuration Management Initial FTE Academic License  ZENworks Configuration Management Renewal FTE Academic License  ZENworks Configuration Management Initial Workstation Academic License  ZENworks Configuration Management Renewal Workstation Academic License  ZENworks Configuration Management Initial Department Workstation Academic License  ZENworks Configuration Management Renewal Department Workstation Academic License  ZENworks Endpoint Security Management Initial FTE Academic License 1-Device	Dept Workstation FTE FTE Workstation Dept Workstation Dept Workstation FTE FTE Workstation Dept Workstation FTE FTE Workstation Dept Workstation Dept Workstation FTE	876-000471 876-000464-1 876-000464 876-000465-1 876-000465-1 876-000466-1 876-000505-1 876-000506-1 876-000506-1 876-000507-1 876-000507-1 876-000559-1 876-000559-1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	30.00 3.60 3.60 25.00 25.00 30.00 1.90 7.90 7.90 9.70 9.70 1.90 1.90
ZENworks Asset Management for Linux Initial FTE Academic License  ZENworks Asset Management for Linux Renewal FTE Academic License  ZENworks Asset Management for Linux Initial Workstation Academic License  ZENworks Asset Management for Linux Renewal Workstation Academic License  ZENworks Asset Management for Linux Initial Department Workstation Academic License  ZENworks Asset Management for Linux Renewal Department Workstation Academic License  ZENworks Configuration Management Initial FTE Academic License  ZENworks Configuration Management Renewal FTE Academic License  ZENworks Configuration Management Initial Workstation Academic License  ZENworks Configuration Management Renewal Workstation Academic License  ZENworks Configuration Management Initial Department Workstation Academic License  ZENworks Configuration Management Renewal Department Workstation Academic License  ZENworks Endpoint Security Management Initial FTE Academic License 1-Device  ZENworks Endpoint Security Management Renewal FTE Academic License 1-Device  ZENworks Endpoint Security Management Initial Workstation Academic License 1-Device	Dept Workstation FTE FTE Workstation Dept Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation FTE FTE Workstation Dept Workstation	876-000471 876-000464-1 876-000464 876-000465-1 876-000465-1 876-000466-1 876-000505-1 876-000505-1 876-000506-1 876-000507-1 876-000507-1 876-000559-1 876-000559-1 876-000560-1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	30.00 3.60 3.60 25.00 30.00 30.00 1.90 7.90 7.90 9.70 1.90 1.90 7.90
ZENworks Asset Management for Linux Initial FTE Academic License  ZENworks Asset Management for Linux Renewal FTE Academic License  ZENworks Asset Management for Linux Initial Workstation Academic License  ZENworks Asset Management for Linux Renewal Workstation Academic License  ZENworks Asset Management for Linux Initial Department Workstation Academic License  ZENworks Asset Management for Linux Renewal Department Workstation Academic License  ZENworks Configuration Management Initial FTE Academic License  ZENworks Configuration Management Renewal FTE Academic License  ZENworks Configuration Management Initial Workstation Academic License  ZENworks Configuration Management Renewal Workstation Academic License  ZENworks Configuration Management Initial Department Workstation Academic License  ZENworks Configuration Management Renewal Department Workstation Academic License  ZENworks Endpoint Security Management Renewal FTE Academic License 1-Device  ZENworks Endpoint Security Management Renewal FTE Academic License 1-Device  ZENworks Endpoint Security Management Renewal Workstation Academic License 1-Device  ZENworks Endpoint Security Management Renewal Workstation Academic License 1-Device  ZENworks Endpoint Security Management Renewal Workstation Academic License 1-Device	Dept Workstation FTE FTE Workstation Dept Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation FTE FTE Workstation Dept Workstation	876-000471 876-000464-1 876-000464-1 876-000465-1 876-000465-1 876-000466-1 876-000505-1 876-000505-1 876-000506-1 876-000507-1 876-000559-1 876-000559-1 876-000560-1 876-000560-1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	30.00 3.60 3.60 25.00 25.00 30.00 1.90 7.90 7.90 9.70 1.90 7.90 7.90 7.90
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ZENworks Asset Management for Linux Initial FTE Academic License ZENworks Asset Management for Linux Renewal FTE Academic License ZENworks Asset Management for Linux Initial Workstation Academic License ZENworks Asset Management for Linux Renewal Workstation Academic License ZENworks Asset Management for Linux Initial Department Workstation Academic License ZENworks Asset Management for Linux Renewal Department Workstation Academic License ZENworks Configuration Management Initial FTE Academic License ZENworks Configuration Management Renewal FTE Academic License ZENworks Configuration Management Initial Workstation Academic License ZENworks Configuration Management Renewal Workstation Academic License ZENworks Configuration Management Renewal Workstation Academic License ZENworks Configuration Management Initial Department Workstation Academic License ZENworks Configuration Management Renewal Department Workstation Academic License ZENworks Endpoint Security Management Renewal FTE Academic License 1-Device ZENworks Endpoint Security Management Renewal FTE Academic License 1-Device ZENworks Endpoint Security Management Renewal Workstation Academic License 1-Device ZENworks Endpoint Security Management Renewal Workstation Academic License 1-Device ZENworks Endpoint Security Management Renewal Department Workstation Academic License 1-Device ZENworks Endpoint Security Management Renewal Department Workstation Academic License 1-Device ZENworks Endpoint Security Management Renewal Department Workstation Academic License 1-Device	Dept Workstation FTE FTE Workstation Dept Workstation Dept Workstation Dept Workstation FTE FTE Workstation Dept Workstation Dept Workstation Dept Workstation Dept Workstation Dept Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation FTE	876-000471 876-000464-1 876-000464 876-000465-1 876-000465-1 876-000465-1 876-000466-1 876-000505-1 876-000505-1 876-000506-1 876-000507-1 876-000559-1 876-000559-1 876-000560-1 876-000560-1 876-000561-1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	30.00 3.60 3.60 25.00 25.00 30.00 1.90 7.90 7.90 9.70 1.90 7.90 7.90 7.90 7.90 7.90 7.90 7.90 3.50 3.30
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ZENworks Asset Management for Linux Initial FTE Academic License ZENworks Asset Management for Linux Renewal FTE Academic License ZENworks Asset Management for Linux Initial Workstation Academic License ZENworks Asset Management for Linux Renewal Workstation Academic License ZENworks Asset Management for Linux Initial Department Workstation Academic License ZENworks Asset Management for Linux Renewal Department Workstation Academic License ZENworks Configuration Management Initial FTE Academic License ZENworks Configuration Management Renewal FTE Academic License ZENworks Configuration Management Initial Workstation Academic License ZENworks Configuration Management Renewal Workstation Academic License ZENworks Configuration Management Renewal Workstation Academic License ZENworks Configuration Management Renewal Department Workstation Academic License ZENworks Endpoint Security Management Initial FTE Academic License 1-Device ZENworks Endpoint Security Management Renewal FTE Academic License 1-Device ZENworks Endpoint Security Management Renewal Workstation Academic License 1-Device ZENworks Endpoint Security Management Renewal Workstation Academic License 1-Device ZENworks Endpoint Security Management Renewal Department Workstation Academic License 1-Device ZENworks Endpoint Security Management Renewal Department Workstation Academic License 1-Device ZENworks Endpoint Security Management Renewal Department Workstation Academic License 1-Device ZENworks Endpoint Security Management Renewal Department Workstation Academic License 1-Device ZENworks Full Disk Encryption Initial FTE Academic License ZENworks Full Disk Encryption Initial Workstation Academic License ZENworks Full Disk Encryption Initial Workstation Academic License	Dept Workstation FTE FTE Workstation Dept Workstation Dept Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation Dept Workstation Dept Workstation Dept Workstation Dept Workstation Dept Workstation FTE FTE Workstation Dept Workstation FTE FTE Workstation Dept Workstation FTE FTE Workstation Dept Workstation Dept Workstation Dept Workstation  Dept Workstation  FTE FTE Workstation Workstation	876-000471 876-000464-1 876-000464-1 876-000465-1 876-000465-1 876-000466-1 876-000505-1 876-000505-1 876-000506-1 876-000507-1 876-000559-1 876-000559-1 876-000560-1 876-000561-1 876-000561-1 876-000859-1 876-000859-1 876-000860-1 876-000860-1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	30.00 3.60 3.60 25.00 25.00 30.00 1.90 7.90 7.90 9.70 1.90 7.90 7.90 9.70 3.50 3.30 24.00 24.00
ZENworks Asset Management for Linux Initial FTE Academic License ZENworks Asset Management for Linux Renewal FTE Academic License ZENworks Asset Management for Linux Initial Workstation Academic License ZENworks Asset Management for Linux Renewal Workstation Academic License ZENworks Asset Management for Linux Initial Department Workstation Academic License ZENworks Asset Management for Linux Renewal Department Workstation Academic License ZENworks Configuration Management Initial FTE Academic License ZENworks Configuration Management Initial Workstation Academic License ZENworks Configuration Management Initial Workstation Academic License ZENworks Configuration Management Renewal Workstation Academic License ZENworks Configuration Management Initial Department Workstation Academic License ZENworks Configuration Management Renewal Department Workstation Academic License ZENworks Endpoint Security Management Initial FTE Academic License 1-Device ZENworks Endpoint Security Management Renewal FTE Academic License 1-Device ZENworks Endpoint Security Management Initial Workstation Academic License 1-Device ZENworks Endpoint Security Management Renewal Workstation Academic License 1-Device ZENworks Endpoint Security Management Renewal Department Workstation Academic License 1-Device ZENworks Endpoint Security Management Renewal Department Workstation Academic License 1-Device ZENworks Endpoint Security Management Renewal Department Workstation Academic License 1-Device ZENworks Endpoint Security Management Renewal Department Workstation Academic License 1-Device	Dept Workstation FTE FTE Workstation Dept Workstation Dept Workstation FTE FTE Workstation Workstation Dept Workstation FTE FTE Workstation Dept Workstation Dept Workstation Dept Workstation Dept Workstation FTE FTE Workstation Under Workstation Dept Workstation FTE FTE	876-000471 876-000464-I 876-000464-I 876-000465-I 876-000465-I 876-000466-I 876-000505-I 876-000506-I 876-000506-I 876-000507-I 876-000559-I 876-000559-I 876-000560-I 876-000561-I 876-000561-I 876-000859-I 876-000859-I 876-000859-I 876-000860-I	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	30.00 3.60 3.60 25.00 25.00 30.00 1.90 7.90 7.90 9.70 1.90 7.90 7.90 9.70 3.50 3.30 24.00

When ordering ZENworks Patch Management listed below please mark the number of subscriptions if applicable. Due to one key per server, if using the product on multiple servers, you will need to request additional subscriptions. Example: If you have 10,000 nodes across 3 servers, you will need 3 subscriptions and then allocate the number of nodes per server.

Novell ZENworks Patch Management Subscription for Windows Number of subscriptions needed,if more than one \_\_\_\_\_\_Quantity of nodes per server(s) \_\_\_\_\_\_

Quantity of nodes per server(s)			
ZENworks Patch Management Subscription for Cross-Platform Initial FTE Academic License 1-Device	FTE	876-000084-I	\$ 1.70
ZENworks Patch Management Subscription for Cross-Platform Renewal FTE Academic License 1- Device	FTE	876-000084	\$ 1.70
ZENworks Patch Management Subscription for Cross-Platform Initial Workstation Academic License 1-Device	Workstation	876-000214-I	\$ 7.20
ZENworks Patch Management Subscription for Cross-Platform Renewal Workstation Academic License 1-Device	Workstation	876-000214	\$ 7.20
ZENworks Patch Management Subscription for Cross-Platform Initial Departmental Workstation Academic License 1-Device	Dept Workstation	876-000216-I	\$ 8.90
ZENworks Patch Management Subscription for Cross-Platform Renewal Departmental Workstation Academic License 1-Device	Dept Workstation	876-000216	\$ 8.90
ZENworks Suite Initial FTE Academic License	FTE	876-000976-I	\$ 12.00
ZENworks Suite Renewal FTE Academic License	FTE	876-000976	\$ 12.00
ZENworks Suite Initial Workstation Academic License	Workstation	876-000977-I	\$ 48.00
ZENworks Suite Renewal Workstation Academic License	Workstation	876-000977	\$ 48.00
ZENworks Suite Initial Department Workstation Academic License	Dept Workstation	876-000978-I	\$ 59.00
ZENworks Suite Renewal Department Workstation Academic License	Dept Workstation	876-000978	\$ 59.00
ZENworks Suite Extension for NOWS Initial FTE Academic License	FTE	876-000981-I	\$ 8.90
ZENworks Suite Extension for NOWS Renewal FTE Academic License	FTE	876-000981	\$ 8.90
ZENworks Suite Extension for NOWS Initial Workstation Academic License	Workstation	876-000982-I	\$ 39.00
ZENworks Suite Extension for NOWS Renewal Workstation Academic License	Workstation	876-000982	\$ 39.00
ZENworks Suite Extension for NOWS Initial Department Workstation Academic License	Dept Workstation	876-000983-I	\$ 47.00
ZENworks Suite Extension for NOWS Renewal Department Workstation Academic License	Dept Workstation	876-000983	\$ 47.00
	·	Total	

	Primary Contact	Cont	tact #2
Company Name	•	Company Name	
Address		Address	
City, State		City, State	
Postal Code		Postal Code	
Country		Country	
Contact Name		Contact Name	
Title		Title	
Phone Number		Phone Number	
Fax Number		Fax Number	
E-mail Address		E-mail Address	
Reseller nomination			
	CUSTOMER CERTIFICATION & ANN	NUAL FEE CALCULATION	
	Annual Fee Calculation by Worksta	tion or Dept. Workstation	
A. Total Workstation/Dept Workst	ation Count		
B. Applicable Price per Station (se	ee Product Selection and Bundle Calculation above)		х
C. Calculate Discount (if applicable	le) using discount schedule below (multiply discount by line	e B)	
D. Discounted Bundled Price (sub	otract C from B, if applicable)		=
E. Annual Workstation/Dept Work	station Fee (multiply A with D)		=
	Annual Fee Calculation by	y Mobile Device	
F. Total Mobile Device Count			
G. Applicable Price per Mobile De	evice (see Product Selection and Bundle Calculation above	)	х
H. Calculate Discount (if applicable	le) using discount schedule below (multiply discount by lin	e B)	
I. Discounted Bundled Price (subt	ract H from G, if applicable)		=
J. Annual Mobile Device Fee (mul			=
	Annual Fee Calculation by	FTE Population	1
K. Total Enrollment (FTE)			
L. Total Employees (FTE)			
M. Total Population (add lines K &	k L)		
N. Applicable Price Per Person (s	ee Product Selection and Bundle Calculation above)		х
O. Calculate Discount (if applicab	le) using discount schedule below (multiply discount by line	e N)	x
P. Discounted Bundled Price (sub	stract O from N, if applicable)		=
Q. Annual FTE Population Fee (m	nultiply M with P)		=
	Annual Fee Calculation by On-demand	Training (see section below)	
R. Total Subscription Count			
S. Applicable Price per Subscripti	on (see Product Selection and Bundle Calculation below)		x
T. Annual On-demand Training Li	brary Fee (multiply line R by line S)		=
	Combined Annu	al Fee	
U. Total Annual Fee (add totals fr	om E, J, Q & T)		=
The discount table	is also used to calculate the Annual Fee bas	ed on Workstation, Mobile Devic	e or FTE Population.

# TIERED DISCOUNT SCHEDULE

Priced by Workstation, Department Wor	kstation, or Mobile Device	Priced by FTE P	opulation
Total Workstations or Mobile Devices	Discount	Total FTE Population	Discount
1 - 2,899	0%	1 - 10,999	0%
2,900 - 6,999	11%	11,000 - 19,999	23%
7,000 - 13,999	16%	20,000 - 49,999	38%
14,000 +	22%	50,000 - 99,999	42%
		100,000 +	46%
*Minimum Annual Fee	of \$5,000	*Minimum Annual	Fee of \$5,000

## **Academic Technical Support and Training Options**

Micro Focus customers receive support according to our published Product Support Lifecycle, which defines the duration and type of support customers can expect to receive on specific products as they move through their life cycle. To view a current list of products supported by Micro Focus, please refer to the Micro Focus Support Life Cycle page at https://www.microfocus.com/support-andservices/lifecycle.

THE SERVICES DESCRIBED HEREIN WILL BE GOVERNED BY THE TERMS AND CONDITIONS OF THE MAINTENANCE AND SUPPORT AGREEMENT WHICH CAN BE FOUND AT https://www.microfocus.com/support-and-services/maintenance-and-supportagreements

	Primary Contact	Contact #2	
Name		Name	
Title		Title	
Division		Division	
Address		Address	
City		City	
Province		Province	
Postal Code		Postal Code	
Phone Number		Phone Number	
Fax Number		Fax Number	
E-mail Address		E-mail Address	
Reseller nomination			

### **On-demand Training**

Description	Part Number	Qty	Price (\$ USD) Ext. Price
On-demand Training Micro Focus Complete Library 1-year Academic Subscription	876-001061		\$ 2,400.00
On-demand Training COBOL Programming for Business Success Academic Subscription	876-001062		\$ 200.00
On-demand Training ZENworks Suite 1-User 1-Year Academic Subscription	876-000995		\$ 1,000.00
On-demand Training GroupWise & Collaboration 1-User 1-Year Academic Subscription	876-000996		\$ 700.00
On-demand Training File & Networking Services 1-User 1-Year Academic Subscription	876-000997		\$ 700.00
On-demand Training Identity & Access Management 1-User 1-Year School Subscription	876-000998		\$ 1,200.00
On-demand Training IT Operations Management 1-User 1-Year School Subscription	876-001001		\$ 700.00
On-demand Training VisiBroker Fundamentals Academic Subscription	876-001048		\$ 600.00
On-demand Training Managing Quality with Silk Central Course Academic Subscription	876-001056		\$ 600.00
On-demand Training SilkPerformer Results Analysis and Correlation Course Academic Subscription	876-001057		\$ 300.00
On-demand Training SilkPerformer Modeling and Implementing Load Tests Course Academic Subscription	876-001058		\$ 300.00
On-demand Training Visual COBOL for Eclipse Academic Subscription	876-001059		\$ 600.00
On-demand Training Visual COBOL for Visual Studio Academic Subscription	876-001060		\$ 600.00

		Total
Service and Support Options  Description	Part Number Qty	Price (\$ USD) Ext. Price
Academic 5 Incident Pack - 24x7, EMEA (Zone 1)	051-005366 Qty	\$ 5,500.00
Academic 5 Incident Pack - 24x7, EMEA (Zone 2)	051-005364	\$ 5,000.00
Academic 10 Incident Pack - 24x7, EMEA (Zone 1) Academic 10 Incident Pack - 24x7, EMEA (Zone 2)	051-005367 051-005365	\$ 11,000.00 \$ 9,800.00
Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr		\$ 3,000.00
Consultant incl. Reasonable travel costs  Advantage Incident 5 Pack - EMEA Zone 1 Initial	017-000292 051-004792-I	\$ 14,400.00
Advantage Incident 5 Pack - EMEA Zone 1 Renewal	051-004792	\$ 14,400.00
Advantage Incident 5 Pack - EMEA Zone 2 Initial  Advantage Incident 5 Pack - EMEA Zone 2 Renewal	051-004794-I 051-004794	\$ 9,700.00 \$ 9,700.00
Advantage Incident 5 Pack - EMEA Zone 3 Initial	051-004838-I	\$ 14,400.00
Advantage Incident 5 Pack - EMEA Zone 3 Renewal Advantage Incident 10 Pack - EMEA Zone 1 Initial	051-004838 051-004793-I	\$ 14,400.00 \$ 27,500.00
Advantage Incident 10 Pack - EMEA Zone 1 Renewal	051-004793	\$ 27,500.00
Advantage Incident 10 Pack - EMEA Zone 2 Initial Advantage Incident 10 Pack - EMEA Zone 2 Renewal	051-004110-I 051-004110	\$ 18,300.00 \$ 18,300.00
Advantage Incident 10 Pack - EMEA Zone 3 Initial	051-004837-I	\$ 27,500.00
Advantage Incident 10 Pack - EMEA Zone 3 Renewal  Data Center Consulting Custom Developer (Remote Only)	051-004837 051-005616	\$ 27,500.00 \$ 56,000.00
Data Center Prepaid Services - 12-months EMEA	051-005618	\$ 130.00
Workload Management Consulting Custom Developer (Remote Only)  FP,COLL,EM,IG Prepaid Services 12-months EMEA	051-005663 051-005055	\$ 56,000.00 \$ 130.00
IAS Prepaid Services - 12-months EMEA	051-005643	\$ 130.00
Maintenance Reinstatement Fee  NetWare Premium Lifeline Support	MNTREINSTATEFEE 877-008323	\$ 10.00 \$ 3,500.00
Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1)	051-004337	\$ 25,000.00
Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 2)  Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3)	051-004338	\$ 18,000.00 \$ 23,000.00
Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3)  Project PSE 3-months EMEA (Zone 3)	051-004809 051-004811	\$ 23,000.00 \$ 47,000.00
Analysis Center 3 Extended Plus Support - Initial	877-008402-I	Varies
Analysis Center 3 Extended Plus Support - Renewal AppManager Suite (AM) 8 Extended Plus Support - Initial	877-008402 877-008404-I	Varies Varies
AppManager Suite (AM) 8 Extended Plus Support - Renewal	877-008404	Varies
AppManager Suite (AM) 9 Extended Plus Support - Initial AppManager Suite (AM) 9 Extended Plus Support - Renewal	877-008403-I 877-008403	Varies Varies
AppManager UNIX Agent 7 Extended Plus Support - Initial	877-008406-I	Varies
AppManager UNIX Agent 7 Extended Plus Support - Renewal AppManager UNIX Agent 8 Extended Plus Support - Initial	877-008406 877-008405-I	Varies Varies
AppManager UNIX Agent 8 Extended Plus Support - Renewal	877-008405	Varies
Operations Center 5 Extended Plus Support - Initial Operations Center 5 Extended Plus Support Renewal	877-008401-I 877-008401	Varies Varies
ZENworks Asset Management Extended Plus - Initial	877-008397-I	Varies
ZENworks Asset Management Extended Plus - Renewal ZENworks Configuration Management Extended Plus - Initial	877-008397 877-008396-I	Varies Varies
ZENworks Configuration Management Extended Plus - Renewal	877-008396	Varies
ZENworks Endpoint Security Management Extended Plus - Initial ZENworks Endpoint Security Management Extended Plus - Renewal	877-008399-I 877-008399	Varies Varies
ZENworks Full Disk Encryption Extended Plus - Initial	877-008400-I	Varies
ZENworks Full Disk Encryption Extended Plus - Renewal	877-008400	Varies
Premium Support Named Support Engineer for Information Archiving - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005946	\$ 61,000.00
Premium Support Named Support Engineer for Information Archiving - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005946-I	\$ 61,000.00
Premium Support Named Support Engineer for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005947	\$ 61,000.00
Premium Support Named Support Engineer for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005947-I	\$ 61,000.00
Premium Support Named Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005948	\$ 61,000.00
Premium Support Named Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005948-I	\$ 61,000.00
Premium Support Named Support Engineer for Enterprise Messaging - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005949	\$ 61,000.00
Premium Support Named Support Engineer for Enterprise Messaging - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005949-I	\$ 61,000.00
Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005950	\$ 61,000.00
Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005950-l	\$ 61,000.00
Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005951	\$ 61,000.00
Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005951-I	\$ 61,000.00
Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005952	\$ 61,000.00
Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005952-I	\$ 61,000.00
Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005953	\$ 61,000.00
Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005953-I	\$ 61,000.00
Premium Support Named Support Engineer for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005954	\$ 61,000.00
Premium Support Named Support Engineer for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005954-I	\$ 61,000.00
Premium Support Named Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005955	\$ 61,000.00
Premium Support Named Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005955-l	\$ 61,000.00
Premium Support Named Support Engineer for ZENworks - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005956	\$ 61,000.00
Premium Support Named Support Engineer for ZENworks - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005956-I	\$ 61,000.00
Premium Support Named Support Engineer for Information Archiving - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-005957	\$ 53,000.00
Premium Support Named Support Engineer for Information Archiving - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005957-I	\$ 53,000.00

Premium Support Named Support Engineer for File and Print Services - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-005958	\$ 53,000.00
Premium Support Named Support Engineer for File and Print Services - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005958-I	\$ 53,000.00
Premium Support Named Support Engineer for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal,		\$ 53,000.00
Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal,	051-005959	
Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer for Enterprise Messaging - EMEA Zone 2 (Spain, Italy,	051-005959-I	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-005960	\$ 53,000.00
Premium Support Named Support Engineer for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005960-l	\$ 53,000.00
Premium Support Named Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-005961	\$ 53,000.00
Premium Support Named Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal,	051-005961-I	\$ 53,000.00
Premium Support Named Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy, Portugal,		\$ 53,000.00
Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy, Portugal,	051-005962	\$ 53,000.00
Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer for Privileged Management - EMEA Zone 2 (Spain, Italy,	051-005962-I	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-005963	\$ 53,000.00
	051-005963-I	\$ 53,000.00
Premium Support Named Support Engineer for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-005964	\$ 53,000.00
Premium Support Named Support Engineer for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005964-I	\$ 53,000.00
Premium Support Named Support Engineer for Access Management - EMEA Zone 2 (Spain, Italy,	051-005965	\$ 53,000.00
Premium Support Named Support Engineer for Access Management - EMEA Zone 2 (Spain, Italy,		\$ 53,000.00
Premium Support Named Support Engineer for Security Analytics - EMEA Zone 2 (Spain, Italy,	051-005965-I	\$ 53,000.00
	051-005966	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005966-I	\$ 53,000.00
	051-005967	\$ 53,000.00
Premium Support Named Support Engineer for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005967-I	\$ 53,000.00
Premium Support Named Support Engineer for Information Archiving - Africa Renewal  Premium Support Named Support Engineer for Information Archiving - Africa Initial	051-005979 051-005979-I	\$ 33,600.00 \$ 33,600.00
Premium Support Named Support Engineer for File and Print Services - Africa Renewal	051-005980	\$ 33,600.00
Premium Support Named Support Engineer for Collaboration - Africa Renewal	051-005980-I 051-005981	\$ 33,600.00 \$ 33,600.00
Premium Support Named Support Engineer for Collaboration - Africa Initial  Premium Support Named Support Engineer for Enterprise Messaging - Africa Renewal	051-005981-I 051-005982	\$ 33,600.00 \$ 33,600.00
	051-005982-I 051-005983	\$ 33,600.00 \$ 33,600.00
	051-005983-I	\$ 33,600.00
11 0 11 0	051-005984 051-005984-I	\$ 33,600.00 \$ 33,600.00
Premium Support Named Support Engineer for AppManager - Africa Initial  Premium Support Named Support Engineer for Privileged Management - Africa Renewal	051-005985	\$ 33,600.00
Premium Support Named Support Engineer for Privileged Management - Africa Initial  Premium Support Named Support Engineer for Identity Management - Africa Renewal	051-005985-I 051-005986	\$ 33,600.00 \$ 33,600.00
Premium Support Named Support Engineer for Identity Management - Africa Initial	051-005986-I	\$ 33,600.00
Premium Support Named Support Engineer for Access Management - Africa Renewal  Premium Support Named Support Engineer for Access Management - Africa Initial	051-005987 051-005987-l	\$ 33,600.00 \$ 33,600.00
Premium Support Named Support Engineer for Security Analytics - Africa Renewal	051-005988	\$ 33,600.00
Premium Support Named Support Engineer for Security Analytics - Africa Initial  Premium Support Named Support Engineer for ZENworks - Africa Renewal	051-005988-I 051-005989	\$ 33,600.00 \$ 33,600.00
Premium Support Named Support Engineer for ZENworks - Africa Initial  Premium Support Solution Support Engineer for Information Archiving - Worldwide (US, Japan,	051-005989-I	\$ 33,600.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006023	\$ 126,000.00
Premium Support Solution Support Engineer for Information Archiving - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006023-I	\$ 126,000.00
Premium Support Solution Support Engineer for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006024	\$ 126,000.00
Premium Support Solution Support Engineer for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006024-I	\$ 126,000.00
Premium Support Solution Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK,	051-006025	\$ 126,000.00
Premium Support Solution Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK,		\$ 126,000.00
Germany, Benelux, Nordics, France, Australia) Initial  Premium Support Solution Support Engineer for Enterprise Messaging - Worldwide (US, Japan,	051-006025-I	\$ 126,000.00
	051-006026	
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006026-I	\$ 126,000.00
Premium Support Solution Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006027	\$ 126,000.00
Premium Support Solution Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006027-I	\$ 126,000.00
Premium Support Solution Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006028	\$ 126,000.00
Premium Support Solution Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK,		\$ 126,000.00
Premium Support Solution Support Engineer for Privileged Management - Worldwide (US, Japan,	051-006028-I	\$ 126,000.00
Premium Support Solution Support Engineer for Privileged Management - Worldwide (US, Japan,	051-006029	\$ 126,000.00
	051-006029-I	
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006030	\$ 126,000.00
	051-006030-I	\$ 126,000.00
Premium Support Solution Support Engineer for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006031	\$ 126,000.00
Premium Support Solution Support Engineer for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006031-I	\$ 126,000.00
Premium Support Solution Support Engineer for Security Analytics - Worldwide (US, Japan, Canada,	051-006032	\$ 126,000.00
UK, Germany, Benelux, Nordics, France, Australia) Renewal	001-000032	

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Premium Support Solution Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006032-l	\$ 126,000.00
Premium Support Solution Support Engineer for ZENworks - Worldwide (US, Japan, Canada, UK,		\$ 126,000.00
Germany, Benelux, Nordics, France, Australia) Renewal	051-006033	
Premium Support Solution Support Engineer for ZENworks - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006033-l	\$ 126,000.00
Premium Support Solution Support Engineer for Information Archiving - EMEA Zone 2 (Spain, Italy,	051-006034	\$ 109,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Solution Support Engineer for Information Archiving - EMEA Zone 2 (Spain, Italy,	031-006034	¢ 400,000,00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006034-l	\$ 109,000.00
Premium Support Solution Support Engineer for File and Print Services - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006035	\$ 109,000.00
Premium Support Solution Support Engineer for File and Print Services - EMEA Zone 2 (Spain, Italy,		\$ 109,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006035-I	
Premium Support Solution Support Engineer for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006036	\$ 109,000.00
Premium Support Solution Support Engineer for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006036-I	\$ 109,000.00
Premium Support Solution Support Engineer for Enterprise Messaging - EMEA Zone 2 (Spain, Italy,	001 0000001	\$ 109,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006037	\$ 109,000.00
Premium Support Solution Support Engineer for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006037-I	\$ 109,000.00
Premium Support Solution Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal,	054 000000	\$ 109,000.00
Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Solution Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal,	051-006038	
Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006038-I	\$ 109,000.00
Premium Support Solution Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006039	\$ 109,000.00
Premium Support Solution Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy, Portugal,		\$ 109,000.00
Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006039-I	00,000.00
Premium Support Solution Support Engineer for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006040	\$ 109,000.00
Premium Support Solution Support Engineer for Privileged Management - EMEA Zone 2 (Spain, Italy,	054 006040 !	\$ 109,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Solution Support Engineer for Identity Management - EMEA Zone 2 (Spain, Italy,	051-006040-I	¢ 400,000,00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006041	\$ 109,000.00
Premium Support Solution Support Engineer for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006041-I	\$ 109,000.00
Premium Support Solution Support Engineer for Access Management - EMEA Zone 2 (Spain, Italy,		\$ 109,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006042	Ţ,
Premium Support Solution Support Engineer for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006042-l	\$ 109,000.00
Premium Support Solution Support Engineer for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006043	\$ 109,000.00
Premium Support Solution Support Engineer for Security Analytics - EMEA Zone 2 (Spain, Italy,	001 000040	\$ 109,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006043-I	\$ 109,000.00
Premium Support Solution Support Engineer for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006044	\$ 109,000.00
Premium Support Solution Support Engineer for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal,	054 000044	\$ 109,000.00
Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Solution Support Engineer for Information Archiving - Africa Renewal	051-006044-I 051-006056	\$ 70,000.00
Premium Support Solution Support Engineer for Information Archiving - Africa Initial	051-006056-l	\$ 70,000.00
Premium Support Solution Support Engineer for File and Print Services - Africa Renewal  Premium Support Solution Support Engineer for File and Print Services - Africa Initial	051-006057 051-006057-I	\$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for Collaboration - Africa Renewal	051-006058	\$ 70,000.00
Premium Support Solution Support Engineer for Collaboration - Africa Initial  Premium Support Solution Support Engineer for Enterprise Messaging - Africa Renewal	051-006058-I 051-006059	\$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for Enterprise Messaging - Africa Keriewal  Premium Support Solution Support Engineer for Enterprise Messaging - Africa Initial	051-006059-I	\$ 70,000.00
Premium Support Solution Support Engineer for Platespin - Africa Renewal	051-006060	\$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for Platespin - Africa Initial  Premium Support Solution Support Engineer for AppManager - Africa Renewal	051-006060-I 051-006061	\$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for AppManager - Africa Initial	051-006061-I	\$ 70,000.00
Premium Support Solution Support Engineer for Privileged Management - Africa Renewal  Premium Support Solution Support Engineer for Privileged Management - Africa Initial	051-006062 051-006062-I	\$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for Identity Management - Africa Renewal	051-006063	\$ 70,000.00
Premium Support Solution Support Engineer for Identity Management - Africa Initial	051-006063-I 051-006064	\$ 70,000.00 \$ 70,000.00
	051-006063-I 051-006064 051-006064-I	\$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for Identity Management - Africa Initial Premium Support Solution Support Engineer for Access Management - Africa Renewal Premium Support Solution Support Engineer for Access Management - Africa Initial Premium Support Solution Support Engineer for Security Analytics - Africa Renewal	051-006064 051-006064-I 051-006065	\$ 70,000.00 \$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for Identity Management - Africa Initial Premium Support Solution Support Engineer for Access Management - Africa Renewal Premium Support Solution Support Engineer for Access Management - Africa Initial	051-006064 051-006064-I	\$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for Identity Management - Africa Initial Premium Support Solution Support Engineer for Access Management - Africa Renewal Premium Support Solution Support Engineer for Access Management - Africa Initial Premium Support Solution Support Engineer for Security Analytics - Africa Renewal Premium Support Solution Support Engineer for Security Analytics - Africa Initial Premium Support Solution Support Engineer for ZENworks - Africa Renewal Premium Support Solution Support Engineer for ZENworks - Africa Initial	051-006064 051-006064-I 051-006065 051-006065-I	\$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for Identity Management - Africa Initial Premium Support Solution Support Engineer for Access Management - Africa Renewal Premium Support Solution Support Engineer for Access Management - Africa Initial Premium Support Solution Support Engineer for Security Analytics - Africa Renewal Premium Support Solution Support Engineer for Security Analytics - Africa Initial Premium Support Solution Support Engineer for ZENworks - Africa Renewal	051-006064 051-006064-I 051-006065 051-006065-I 051-006066	\$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for Identity Management - Africa Initial Premium Support Solution Support Engineer for Access Management - Africa Renewal Premium Support Solution Support Engineer for Access Management - Africa Initial Premium Support Solution Support Engineer for Security Analytics - Africa Renewal Premium Support Solution Support Engineer for Security Analytics - Africa Initial Premium Support Solution Support Engineer for ZENworks - Africa Renewal Premium Support Solution Support Engineer for ZENworks - Africa Initial Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US,	051-006064 051-006064-I 051-006065 051-006066-I 051-006066-I 051-006100	\$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for Identity Management - Africa Initial Premium Support Solution Support Engineer for Access Management - Africa Renewal Premium Support Solution Support Engineer for Access Management - Africa Initial Premium Support Solution Support Engineer for Security Analytics - Africa Renewal Premium Support Solution Support Engineer for Security Analytics - Africa Initial Premium Support Solution Support Engineer for ZENworks - Africa Renewal Premium Support Solution Support Engineer for ZENworks - Africa Initial Premium Support Solution Support Engineer for ZENworks - Africa Initial Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006064 051-006064-I 051-006065 051-006065-I 051-006066 051-006066-I	\$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 15,000.00 \$ 15,000.00
Premium Support Solution Support Engineer for Identity Management - Africa Initial Premium Support Solution Support Engineer for Access Management - Africa Renewal Premium Support Solution Support Engineer for Access Management - Africa Initial Premium Support Solution Support Engineer for Security Analytics - Africa Renewal Premium Support Solution Support Engineer for Security Analytics - Africa Initial Premium Support Solution Support Engineer for ZENworks - Africa Renewal Premium Support Solution Support Engineer for ZENworks - Africa Initial Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US,	051-006064 051-006064-I 051-006065 051-006066-I 051-006066-I 051-006100	\$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 15,000.00
Premium Support Solution Support Engineer for Identity Management - Africa Initial Premium Support Solution Support Engineer for Access Management - Africa Renewal Premium Support Solution Support Engineer for Access Management - Africa Initial Premium Support Solution Support Engineer for Security Analytics - Africa Renewal Premium Support Solution Support Engineer for Security Analytics - Africa Initial Premium Support Solution Support Engineer for ZENworks - Africa Renewal Premium Support Solution Support Engineer for ZENworks - Africa Initial Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006064 051-006064-I 051-006065 051-006065-I 051-006066 051-006066-I 051-006100	\$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 15,000.00 \$ 15,000.00
Premium Support Solution Support Engineer for Identity Management - Africa Initial Premium Support Solution Support Engineer for Access Management - Africa Renewal Premium Support Solution Support Engineer for Access Management - Africa Initial Premium Support Solution Support Engineer for Security Analytics - Africa Renewal Premium Support Solution Support Engineer for Security Analytics - Africa Initial Premium Support Solution Support Engineer for ZENworks - Africa Renewal Premium Support Solution Support Engineer for ZENworks - Africa Initial Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for Hybrid Cloud Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006064 051-006064-I 051-006065 051-006065-I 051-006066 051-006066-I 051-006100 051-006101 051-006101	\$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 15,000.00 \$ 15,000.00 \$ 15,000.00
Premium Support Solution Support Engineer for Identity Management - Africa Initial Premium Support Solution Support Engineer for Access Management - Africa Renewal Premium Support Solution Support Engineer for Access Management - Africa Initial Premium Support Solution Support Engineer for Security Analytics - Africa Renewal Premium Support Solution Support Engineer for Security Analytics - Africa Initial Premium Support Solution Support Engineer for ZENworks - Africa Renewal Premium Support Solution Support Engineer for ZENworks - Africa Initial Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for Hybrid Cloud Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006064 051-006064-I 051-006065 051-006065-I 051-006066 051-006066-I 051-006100 051-006100-I	\$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 15,000.00 \$ 15,000.00 \$ 15,000.00 \$ 15,000.00
Premium Support Solution Support Engineer for Identity Management - Africa Initial Premium Support Solution Support Engineer for Access Management - Africa Renewal Premium Support Solution Support Engineer for Access Management - Africa Initial Premium Support Solution Support Engineer for Security Analytics - Africa Renewal Premium Support Solution Support Engineer for Security Analytics - Africa Initial Premium Support Solution Support Engineer for ZENworks - Africa Renewal Premium Support Solution Support Engineer for ZENworks - Africa Initial Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for Hybrid Cloud Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006064 051-006064-I 051-006065 051-006065-I 051-006066 051-006066-I 051-006100 051-006101 051-006101	\$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 70,000.00 \$ 15,000.00 \$ 15,000.00 \$ 15,000.00
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<del></del>	emium Support Dedicated Support Engineer for Collaboration - EMEA Zone 2 (Spain, Italy, ortugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal 051-006162	Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006161-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for File and Print Services - EMEA Zone 2 (Spain,	y, totalgan, mada 2001, oro, jumig 201 commany, 2010, and total confirmation mada	Premium Support Dedicated Support Engineer for ZENworks - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial  Premium Support Dedicated Support Engineer for Information Archiving - EMEA Zone 2 (Spain, Italy Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Dedicated Support Engineer for Information Archiving - EMEA Zone 2 (Spain, Italy Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Dedicated Support Engineer for File and Print Services - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006159-I /, 051-006160 /, 051-006160-I	\$ 340,000.00 \$ 293,000.00 \$ 293,000.00 \$ 293,000.00

Premium Support Dedicated Support Engineer for Collaboration - EMEA Zone 2 (Spain, Italy,		ф. 000 000 00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006162-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006163	\$ 293,000.00
Premium Support Dedicated Support Engineer for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006163-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006164	\$ 293,000.00
Premium Support Dedicated Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal,	051-006164-I	\$ 293,000.00
Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Dedicated Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy,	051-006164-1	\$ 293,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Dedicated Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy,	051-006165	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006165-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006166	\$ 293,000.00
Premium Support Dedicated Support Engineer for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006166-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006167	\$ 293,000.00
Premium Support Dedicated Support Engineer for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006167-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for Access Management - EMEA Zone 2 (Spain, Italy,		\$ 293,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Dedicated Support Engineer for Access Management - EMEA Zone 2 (Spain, Italy,	051-006168	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006168-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006169	\$ 293,000.00
Premium Support Dedicated Support Engineer for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006169-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006170	\$ 293,000.00
Premium Support Dedicated Support Engineer for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal,		\$ 293,000.00
Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Dedicated Support Engineer for Information Archiving - Africa Renewal	051-006170-I 051-006182	\$ 187,000.00
Premium Support Dedicated Support Engineer for Information Archiving - Africa Initial  Premium Support Dedicated Support Engineer for File and Print Services - Africa Renewal	051-006182-I 051-006183	\$ 187,000.00 \$ 187,000.00
Premium Support Dedicated Support Engineer for File and Print Services - Africa Initial	051-006183-I	\$ 187,000.00
Premium Support Dedicated Support Engineer for Collaboration - Africa Renewal  Premium Support Dedicated Support Engineer for Collaboration - Africa Initial	051-006184 051-006184-I	\$ 187,000.00 \$ 187,000.00
Premium Support Dedicated Support Engineer for Enterprise Messaging - Africa Renewal	051-006185	\$ 187,000.00
Premium Support Dedicated Support Engineer for Enterprise Messaging - Africa Initial  Premium Support Dedicated Support Engineer for Platespin - Africa Renewal	051-006185-I 051-006186	\$ 187,000.00 \$ 187,000.00
Premium Support Dedicated Support Engineer for Platespin - Africa Initial	051-006186-I	\$ 187,000.00
Premium Support Dedicated Support Engineer for AppManager - Africa Renewal  Premium Support Dedicated Support Engineer for AppManager - Africa Initial	051-006187 051-006187-l	\$ 187,000.00 \$ 187,000.00
Premium Support Dedicated Support Engineer for Privileged Management - Africa Renewal	051-006188 051-006188-I	\$ 187,000.00
Premium Support Dedicated Support Engineer for Privileged Management - Africa Initial  Premium Support Dedicated Support Engineer for Identity Management - Africa Renewal	051-006189	\$ 187,000.00 \$ 187,000.00
Premium Support Dedicated Support Engineer for Identity Management - Africa Initial	051-006189-I 051-006190	\$ 187,000.00 \$ 187,000.00
Premium Support Dedicated Support Engineer for Access Management - Africa Renewal  Premium Support Dedicated Support Engineer for Access Management - Africa Initial	051-006190-I	\$ 187,000.00
Premium Support Dedicated Support Engineer for Security Analytics - Africa Renewal	051-006191 051-006191-I	\$ 187,000.00 \$ 187,000.00
Premium Support Dedicated Support Engineer for Security Analytics - Africa Initial  Premium Support Dedicated Support Engineer for ZENworks - Africa Renewal	051-006192	\$ 187,000.00
Premium Support Dedicated Support Engineer for ZENworks - Africa Initial  Premium Support Enterprise Support Manager for Archiving and Risk Management - Worldwide (US,	051-006192-l	\$ 187,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006226	\$ 75,000.00
Premium Support Enterprise Support Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006226-I	\$ 75,000.00
Premium Support Enterprise Support Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006227	\$ 75,000.00
Premium Support Enterprise Support Manager for Collaboration Solutions - Worldwide (US, Japan,	051-006227-I	\$ 75,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial  Premium Support Enterprise Support Manager for Hybrid Cloud Management - Worldwide (US,		\$ 75,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal  Premium Support Enterprise Support Manager for Hybrid Cloud Management - Worldwide (US,	051-006228	
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006228-I	\$ 75,000.00
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006229	\$ 75,000.00
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006229-I	\$ 75,000.00
Premium Support Enterprise Support Manager for IAM - Worldwide (US, Japan, Canada, UK,		\$ 75,000.00
Germany, Benelux, Nordics, France, Australia) Renewal  Premium Support Enterprise Support Manager for IAM - Worldwide (US, Japan, Canada, UK,	051-006230	\$ 75,000.00
Germany, Benelux, Nordics, France, Australia) Initial	051-006230-I	
Premium Support Enterprise Support Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006231	\$ 75,000.00
Premium Support Enterprise Support Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006231-I	\$ 75,000.00
Premium Support Enterprise Support Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006232	\$ 75,000.00
Premium Support Enterprise Support Manager for Unified End Mgmt - Worldwide (US, Japan,		\$ 75,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006232-I	
Premium Support Enterprise Support Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006233	\$ 65,000.00
Premium Support Enterprise Support Manager for Archiving and Risk Management - EMEA Zone 2		\$ 65,000.00
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Enterprise Support Manager for Collaboration Solutions - EMEA Zone 2 (Spain,	051-006233-I	
Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006234	\$ 65,000.00
Premium Support Enterprise Support Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006234-I	\$ 65,000.00
Premium Support Enterprise Support Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain,		\$ 65,000.00
Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006235	
·	001 000200	
Premium Support Enterprise Support Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006235-I	\$ 65,000.00
Premium Support Enterprise Support Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain,		\$ 65,000.00 \$ 65,000.00

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Premium Support Enterprise Support Manager for Operations Bridge and Analytics - EMEA Zone 2		\$ 65,000.00
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006236-I	
Premium Support Enterprise Support Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006237	\$ 65,000.00
Premium Support Enterprise Support Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle		\$ 65,000.00
East; everything but Germany, Benelux, Nordics, France) Initial	051-006237-I	00,000.00
Premium Support Enterprise Support Manager for Security Operations - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006238	\$ 65,000.00
Premium Support Enterprise Support Manager for Security Operations - EMEA Zone 2 (Spain, Italy,	054 006228 I	\$ 65,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Enterprise Support Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy,	051-006238-I	Ф 05 000 00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006239	\$ 65,000.00
Premium Support Enterprise Support Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006239-l	\$ 65,000.00
		\$ 41,300.00
Premium Support Enterprise Support Manager for Archiving and Risk Management - Africa Renewal  Premium Support Enterprise Support Manager for Archiving and Risk Management - Africa Initial	051-006247 051-006247-l	\$ 41,300.00
Premium Support Enterprise Support Manager for Collaboration Solutions - Africa Renewal	051-006248	\$ 41,300.00
Premium Support Enterprise Support Manager for Collaboration Solutions - Africa Initial  Premium Support Enterprise Support Manager for Hybrid Cloud Management - Africa Renewal	051-006248-I 051-006249	\$ 41,300.00 \$ 41,300.00
Premium Support Enterprise Support Manager for Hybrid Cloud Management - Africa Initial	051-006249-I	\$ 41,300.00
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - Africa Renewal	051-006250	\$ 41,300.00
Fremium Support Enterprise Support Manager for Operations Bridge and Analytics - Africa Renewal	001 000230	\$ 41,300.00
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - Africa Initial	051-006250-1	
Premium Support Enterprise Support Manager for IAM - Africa Renewal  Premium Support Enterprise Support Manager for IAM - Africa Initial	051-006251 051-006251-I	\$ 41,300.00 \$ 41,300.00
Premium Support Enterprise Support Manager for Security Operations - Africa Renewal	051-006252	\$ 41,300.00
Premium Support Enterprise Support Manager for Security Operations - Africa Initial  Premium Support Enterprise Support Manager for Unified End Mgmt - Africa Renewal	051-006252-I 051-006253	\$ 41,300.00 \$ 41,300.00
Premium Support Enterprise Support Manager for Unified End Mgmt - Africa Initial	051-006253-l	\$ 41,300.00
Premium Support Strategic Support Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006275	\$ 126,000.00
Premium Support Strategic Support Manager for Archiving and Risk Management - Worldwide (US,		\$ 126,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006275-I	120,000.00
Premium Support Strategic Support Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006276	\$ 126,000.00
Premium Support Strategic Support Manager for Collaboration Solutions - Worldwide (US, Japan,	051-006276-I	\$ 126,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial  Premium Support Strategic Support Manager for Hybrid Cloud Management - Worldwide (US, Japan,	031-000270-1	¢ 426,000,00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006277	\$ 126,000.00
Premium Support Strategic Support Manager for Hybrid Cloud Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006277-l	\$ 126,000.00
Premium Support Strategic Support Manager for Operations Bridge and Analytics - Worldwide (US,	054 000070	\$ 126,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal  Premium Support Strategic Support Manager for Operations Bridge and Analytics - Worldwide (US,	051-006278	
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006278-l	\$ 126,000.00
Premium Support Strategic Support Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006279	\$ 126,000.00
Premium Support Strategic Support Manager for IAM - Worldwide (US, Japan, Canada, UK,		\$ 126,000.00
Germany, Benelux, Nordics, France, Australia) Initial	051-006279-I	¥ 125,555.55
Premium Support Strategic Support Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006280	\$ 126,000.00
Premium Support Strategic Support Manager for Security Operations - Worldwide (US, Japan,	051-006280-I	\$ 126,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial  Premium Support Strategic Support Manager for Unified End Mgmt - Worldwide (US, Japan, Canada,	031-000200-1	\$ 126,000.00
UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006281	\$ 126,000.00
Premium Support Strategic Support Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006281-I	\$ 126,000.00
		\$ 109,000.00
Premium Support Strategic Support Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006282	\$ 109,000.00
Premium Support Strategic Support Manager for Archiving and Risk Management - EMEA Zone 2	054 000000	\$ 109,000.00
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Strategic Support Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy,	051-006282-I	<b>A</b> 100 000 00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006283	\$ 109,000.00
Premium Support Strategic Support Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006283-I	\$ 109,000.00
Premium Support Strategic Support Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006284	\$ 109,000.00
Premium Support Strategic Support Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain,		\$ 109,000.00
Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006284-1	+ 100,000
Premium Support Strategic Support Manager for Operations Bridge and Analytics - EMEA Zone 2		\$ 109,000.00
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006285	
Premium Support Strategic Support Manager for Operations Bridge and Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006285-l	\$ 109,000.00
Premium Support Strategic Support Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle	051-006286	\$ 109,000.00
East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Strategic Support Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle	031-000200	Ф 400 000 00
East; everything but Germany, Benelux, Nordics, France) Initial	051-006286-I	\$ 109,000.00
Premium Support Strategic Support Manager for Security Operations - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006287	\$ 109,000.00
Premium Support Strategic Support Manager for Security Operations - EMEA Zone 2 (Spain, Italy,	054 000007	\$ 109,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Strategic Support Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy,	051-006287-I	¢ 400,000,00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006288	\$ 109,000.00
Premium Support Strategic Support Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006288-I	\$ 109,000.00
		\$ 70,000.00
Premium Support Strategic Support Manager for Archiving and Risk Management - Africa Renewal Premium Support Strategic Support Manager for Archiving and Risk Management - Africa Initial	051-006296 051-006296-I	\$ 70,000.00
Premium Support Strategic Support Manager for Collaboration Solutions - Africa Renewal	051-006297	\$ 70,000.00
Premium Support Strategic Support Manager for Collaboration Solutions - Africa Initial  Premium Support Strategic Support Manager for Hybrid Cloud Management - Africa Renewal	051-006297-I 051-006298	\$ 70,000.00 \$ 70,000.00
Premium Support Strategic Support Manager for Hybrid Cloud Management - Africa Neriewal	051-006298-I	\$ 70,000.00
Premium Support Strategic Support Manager for Operations Bridge and Analytics - Africa Renewal	051-006299	\$ 70,000.00
Premium Support Strategic Support Manager for Operations Bridge and Analytics - Africa Renewal  Premium Support Strategic Support Manager for Operations Bridge and Analytics - Africa Initial	051-006299-I	\$ 70,000.00
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Promium Support Stratogic Support Manager for IAM Africa Penewal	051-006300	\$ 70,000.00
Premium Support Strategic Support Manager for IAM - Africa Renewal  Premium Support Strategic Support Manager for IAM - Africa Initial	051-006300-l	\$ 70,000.00
Premium Support Strategic Support Manager for Security Operations - Africa Renewal	051-006301	\$ 70,000.00
Premium Support Strategic Support Manager for Security Operations - Africa Initial  Premium Support Strategic Support Manager for Unified End Mgmt - Africa Renewal	051-006301-l 051-006302	\$ 70,000.00 \$ 70,000.00
Premium Support Strategic Support Manager for Unified End Mgmt - Africa Initial	051-006302-I	\$ 70,000.00
Premium Support Technical Account Manager for Information Archiving - Worldwide (US, Japan,	054 006224	\$ 61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal  Premium Support Technical Account Manager for Information Archiving - Worldwide (US, Japan,	051-006324 051-006324-I	\$ 61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial  Premium Support Technical Account Manager for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006325	\$ 61,000.00
Premium Support Technical Account Manager for File and Print Services - Worldwide (US, Japan,	001 000323	\$ 61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial  Premium Support Technical Account Manager for Collaboration - Worldwide (US, Japan, Canada, UK)	051-006325-I	\$ 61,000.00
Germany, Benelux, Nordics, France, Australia) Renewal  Premium Support Technical Account Manager for Collaboration - Worldwide (US, Japan, Canada, UK)	051-006326	\$ 61,000.00
Germany, Benelux, Nordics, France, Australia) Initial  Premium Support Technical Account Manager for Enterprise Messaging - Worldwide (US, Japan,	051-006326-I	\$ 61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal  Premium Support Technical Account Manager for Enterprise Messaging - Worldwide (US, Japan,	051-006327	\$ 61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial  Premium Support Technical Account Manager for Platespin - Worldwide (US, Japan, Canada, UK,	051-006327-I	\$ 61,000.00
Germany, Benelux, Nordics, France, Australia) Renewal  Premium Support Technical Account Manager for Platespin - Worldwide (US, Japan, Canada, UK,	051-006328	\$ 61,000.00
Germany, Benelux, Nordics, France, Australia) Initial  Premium Support Technical Account Manager for AppManager - Worldwide (US, Japan, Canada, UK	051-006328-I	
Germany, Benelux, Nordics, France, Australia) Renewal  Premium Support Technical Account Manager for AppManager - Worldwide (US, Japan, Canada, UK	051-006329	\$ 61,000.00
Germany, Benelux, Nordics, France, Australia) Initial  Premium Support Technical Account Manager for Privileged Management - Worldwide (US, Japan,	051-006329-I	\$ 61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal  Premium Support Technical Account Manager for Privileged Management - Worldwide (US, Japan,	051-006330	\$ 61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial  Premium Support Technical Account Manager for Privileged Management - Worldwide (US, Japan, Premium Support Technical Account Manager for Identity Management - Worldwide (US, Japan,	051-006330-I	\$ 61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal  Premium Support Technical Account Manager for Identity Management - Worldwide (US, Japan, Premium Support Technical Account Manager for Identity Management - Worldwide (US, Japan,	051-006331	\$ 61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006331-I	\$ 61,000.00
Premium Support Technical Account Manager for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006332	\$ 61,000.00
Premium Support Technical Account Manager for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006332-I	\$ 61,000.00
Premium Support Technical Account Manager for Security Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006333	\$ 61,000.00
Premium Support Technical Account Manager for Security Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006333-I	\$ 61,000.00
Premium Support Technical Account Manager for ZENworks - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006334	\$ 61,000.00
Premium Support Technical Account Manager for ZENworks - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006334-I	\$ 61,000.00
Premium Support Technical Account Manager for Information Archiving - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006335	\$ 53,000.00
Premium Support Technical Account Manager for Information Archiving - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006335-I	\$ 53,000.00
Premium Support Technical Account Manager for File and Print Services - EMEA Zone 2 (Spain, Italy Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006336	\$ 53,000.00
Premium Support Technical Account Manager for File and Print Services - EMEA Zone 2 (Spain, Italy Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	, 051-006336-I	\$ 53,000.00
Premium Support Technical Account Manager for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006337	\$ 53,000.00
Premium Support Technical Account Manager for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006337-I	\$ 53,000.00
Premium Support Technical Account Manager for Enterprise Messaging - EMEA Zone 2 (Spain, Italy Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006338	\$ 53,000.00
Premium Support Technical Account Manager for Enterprise Messaging - EMEA Zone 2 (Spain, Italy Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006338-I	\$ 53,000.00
Premium Support Technical Account Manager for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006339	\$ 53,000.00
Premium Support Technical Account Manager for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006339-I	\$ 53,000.00
Premium Support Technical Account Manager for AppManager - EMEA Zone 2 (Spain, Italy, Portuga Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006340	\$ 53,000.00
Premium Support Technical Account Manager for AppManager - EMEA Zone 2 (Spain, Italy, Portuga Middle East; everything but Germany, Benelux, Nordics, France) Initial	, 051-006340-I	\$ 53,000.00
Premium Support Technical Account Manager for Privileged Management - EMEA Zone 2 (Spain,	051-006341	\$ 53,000.00
Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Technical Account Manager for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006341-I	\$ 53,000.00
Premium Support Technical Account Manager for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006342	\$ 53,000.00
Premium Support Technical Account Manager for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006342-I	\$ 53,000.00
Premium Support Technical Account Manager for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006343	\$ 53,000.00
Premium Support Technical Account Manager for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006343-I	\$ 53,000.00
Premium Support Technical Account Manager for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006344	\$ 53,000.00
Premium Support Technical Account Manager for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006344-I	\$ 53,000.00
Premium Support Technical Account Manager for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006345	\$ 53,000.00
Premium Support Technical Account Manager for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006345-I	\$ 53,000.00
Premium Support Technical Account Manager for Information Archiving - Africa Renewal	051-006357	\$ 33,600.00
Premium Support Technical Account Manager for Information Archiving - Africa Initial  Premium Support Technical Account Manager for File and Print Services - Africa Renewal	051-006357-I 051-006358	\$ 33,600.00 \$ 33,600.00
Premium Support Technical Account Manager for File and Print Services - Africa Initial	051-006358-I	\$ 33,600.00
Premium Support Technical Account Manager for Collaboration - Africa Renewal	051-006359	\$ 33,600.00

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Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal	051-006360	\$ 33,600.00
Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial	051-006360-I	\$ 33,600.00
Premium Support Technical Account Manager for Platespin - Africa Renewal	051-006361	\$ 33,600.00
Premium Support Technical Account Manager for Platespin - Africa Initial	051-006361-l	\$ 33,600.00
Premium Support Technical Account Manager for AppManager - Africa Renewal	051-006362	\$ 33,600.00
Premium Support Technical Account Manager for AppManager - Africa Initial	051-006362-I	\$ 33,600.00
Premium Support Technical Account Manager for Privileged Management - Africa Renewal	051-006363	\$ 33,600.00
Premium Support Technical Account Manager for Privileged Management - Africa Initial	051-006363-I	\$ 33,600.00
Premium Support Technical Account Manager for Identity Management - Africa Renewal	051-006364	\$ 33,600.00
Premium Support Technical Account Manager for Identity Management - Africa Initial	051-006364-I	\$ 33,600.00
Premium Support Technical Account Manager for Access Management - Africa Renewal	051-006365	\$ 33,600.00
Premium Support Technical Account Manager for Access Management - Africa Initial	051-006365-I	\$ 33,600.00
Premium Support Technical Account Manager for Security Analytics - Africa Renewal	051-006366	\$ 33,600.00
Premium Support Technical Account Manager for Security Analytics - Africa Initial	051-006366-I	\$ 33,600.00
Premium Support Technical Account Manager for ZENworks - Africa Renewal	051-006367	\$ 33,600.00
Premium Support Technical Account Manager for ZENworks - Africa Initial	051-006367-I	\$ 33,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving -		\$ 12,000.00
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006422	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving -		\$ 12,000.00
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006422-I	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services -		\$ 12,000.00
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006423	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services -		\$ 12,000.00
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006423-I	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - Worldwide		\$ 12,000.00
(US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006424	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - Worldwide		\$ 12,000.00
(US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006424-I	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging -		\$ 12,000.00
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006425	=,
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging -		\$ 12,000.00
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006425-I	. ,
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - Worldwide (US,		\$ 12,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006426	, *
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - Worldwide (US,		\$ 12,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006426-I	. ,
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Worldwide		\$ 12,000.00
(US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006427	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Worldwide		\$ 12,000.00
(US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006427-I	, , , , , , , , , , , , , , , , , , , ,
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management -		\$ 12,000.00
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006428	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management -		\$ 12,000.00
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006428-I	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management -		\$ 12,000.00
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006429	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management -		\$ 12,000.00
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006429-I	, , , , , , , , , , , , , , , , , , , ,
Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management -		\$ 12,000.00
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006430	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management -		\$ 12,000.00
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006430-l	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics -	054 000404	\$ 12,000.00
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006431	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics -	054 000404 1	\$ 12,000.00
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006431-l	
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Worldwide (US,		\$ 12,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006432	
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Worldwide (US,	054 000400 1	\$ 12,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006432-l	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving -		<b>(</b> 44 000 00
EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	054 000400	\$ 11,000.00
Renewal	051-006433	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving -		¢ 44.000.00
EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006433-l	\$ 11,000.00
Initial	031-000433-1	
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services -		\$ 11,000.00
EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006434	\$ 11,000.00
Renewal	051-006434	
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services -		\$ 11,000.00
EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006434-I	\$ 11,000.00
initial	031-000434-1	
		¢ 11,000,00
1		\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone	051-006435	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006435	
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006435	¢ 11,000,00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone		\$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006435 051-006435-l	\$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging -	051-006435-I	
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006435-I	\$ 11,000.00 \$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006435-I	
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging -	051-006435-I 051-006436	\$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006435-I 051-006436	
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging -	051-006435-I 051-006436	\$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006435-I 051-006436	\$ 11,000.00 \$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2	051-006435-I 051-006436 051-006436-I	\$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006435-I 051-006436	\$ 11,000.00 \$ 11,000.00 \$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2	051-006435-I 051-006436 051-006436-I 051-006437	\$ 11,000.00 \$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006435-I 051-006436 051-006436-I	\$ 11,000.00 \$ 11,000.00 \$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006435-I  051-006436  051-006436-I  051-006437	\$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2	051-006435-I  051-006436  051-006436-I  051-006437	\$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006435-I  051-006436  051-006436-I  051-006437	\$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006435-I  051-006436  051-006436-I  051-006437  051-006437-I	\$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2	051-006435-I  051-006436  051-006436-I  051-006437  051-006437-I	\$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006435-I  051-006436  051-006436-I  051-006437  051-006437-I	\$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006435-I  051-006436  051-006436-I  051-006437  051-006437-I  051-006438	\$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006435-I  051-006436  051-006436-I  051-006437  051-006437-I  051-006438	\$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006435-I  051-006436  051-006436-I  051-006437  051-006437-I  051-006438	\$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)  Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006435-I  051-006436  051-006436-I  051-006437  051-006437-I  051-006438	\$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00
2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006435-I  051-006436  051-006436-I  051-006437  051-006437-I  051-006438	\$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00

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Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006440	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006440-I	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006441	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006441-I	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006442	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006442-l	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006443	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006443-I	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - Africa Renewal	051-006455	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - Africa Initial	051-006455-I	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - Africa Renewal	051-006456	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services -		\$ 6,600.00
Africa Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - Africa	051-006456-I	\$ 6,600.00
Renewal	051-006457	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - Africa Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging -	051-006457-I	
Africa Renewal	051-006458	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - Africa Initial	051-006458-I	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - Africa Renewal	051-006459	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - Africa Initial  Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa	051-006459-I	\$ 6,600.00 \$ 6,600.00
Renewal	051-006460	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Initial	051-006460-I	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Renewal	051-006461	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Initial	051-006461-I	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal	051-006462	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Initial	051-006462-I	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal	051-006463	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa		\$ 6,600.00
Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa	051-006463-I	\$ 6,600.00
Renewal  Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa	051-006464	\$ 6,600.00
Initial	051-006464-I	
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Initial	051-006465 051-006465-I	\$ 6,600.00 \$ 6,600.00
Premium Support Local Language - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006401	\$ 10,000.00
Premium Support Local Language - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006401-I	\$ 10,000.00
Premium Support Security Clearance - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006402	\$ 25,000.00
Premium Support Security Clearance - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006402-I	\$ 25,000.00
Premium Support In-Country Resource - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006403	\$ 15,000.00
Premium Support In-Country Resource - Worldwide (US, Japan, Canada, UK, Germany, Benelux,		\$ 15,000.00
Nordics, France, Australia) Initial  Premium Support Local Language - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but	051-006403-I	\$ 8,600.00
Germany, Benelux, Nordics, France) Renewal  Premium Support Local Language - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but	051-006404	
Germany, Benelux, Nordics, France) Initial  Premium Support Security Clearance - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything	051-006404-I	\$ 8,600.00
but Germany, Benelux, Nordics, France) Renewal	051-006405	\$ 23,000.00
Premium Support Security Clearance - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006405-I	\$ 23,000.00
Premium Support In-Country Resource - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006406	\$ 13,000.00
Premium Support In-Country Resource - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006406-I	\$ 13,000.00
Premium Support Local Language - Africa Renewal Premium Support Local Language - Africa Initial	051-006410 051-006410-I	\$ 5,500.00 \$ 5,500.00
Premium Support Security Clearance - Africa Renewal	051-006411	\$ 13,800.00
Premium Support Security Clearance - Africa Initial Premium Support In-Country Resource - Africa Renewal	051-006411-I 051-006412	\$ 13,800.00 \$ 8,300.00
Premium Support In-Country Resource - Africa Initial	051-006412-I	\$ 8,300.00
Flexible Credit for Operations Bridge & Analytics- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005929	\$ 500.00
Flexible Credit for Hybrid Cloud Management- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005930	\$ 500.00
Flexible Credit for IAM- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France,		\$ 500.00
Australia)	051-005931	

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Flexible Credit for Security Operations- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005932	\$ 500.00	
Flexible Credit for Unified Endpoint Management- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005933	\$ 500.00	
Flexible Credit for Collaboration Solutions- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005934	\$ 500.00	
Flexible Credit for Archiving & Risk Management- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005935	\$ 500.00	
Flexible Credit for Operations Bridge & Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006511	\$ 429.00	
Flexible Credit for Hybrid Cloud Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006512	\$ 429.00	
Flexible Credit for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006513	\$ 429.00	
Flexible Credit for Security Operations - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006514	\$ 429.00	
Flexible Credit for Unified Endpoint Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006515	\$ 429.00	
Flexible Credit for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006516	\$ 429.00	
Flexible Credit for Archiving & Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006517	\$ 429.00	
Flexible Credit for Operations Bridge & Analytics - Africa	051-006525	\$ 275.00	
Flexible Credit for Hybrid Cloud Management - Africa	051-006526	\$ 275.00	
Flexible Credit for IAM - Africa	051-006527	\$ 275.00	
Flexible Credit for Security Operations - Africa	051-006528	\$ 275.00	
Flexible Credit for Unified Endpoint Management - Africa	051-006529	\$ 275.00	
Flexible Credit for Collaboration Solutions - Africa	051-006530	\$ 275.00	
Flexible Credit for Archiving & Risk Management - Africa	051-006531	\$ 275.00	
		Total	\$