

## Academic License Agreement Annual Fee Worksheet - USD

**SEPTEMBER 2019** 

Academic Program Information Link

**Product Selection Instructions:** 

As part of the compliance and annual order process, this worksheet must be sent to EMEA\_Contract\_Admin@MicroFocus.com (for Europe, Middle East, Africa) or contractadmin@MicroFocus.com (rest of world).

Please indicate the models you will be using: \_\_\_\_ FTE Model; \_\_\_\_ Workstation Model; \_\_\_\_ Dept. Workstation Model; \_\_\_\_ Mobile Device

## PRODUCT CALCULATION INSTRUCTIONS:

A. Place a mark in the column Model Selected box of the product(s) you wish to purchase OR select a Value Bundle. If a Value Bundle is not selected, at least four (4) products must be selected. There is a \$5000 minimum purchase requirement on the ALA.

B. Calculate the Total Bundled Price (TBP) by adding the appropriate prices of the products selected and the appropriate pricing model. You should have a Total Bundled Price (TBP) for each pricing model (Workstation/Dept Workstation, FTE, Mobile Device) from which you are purchasing.

C. The Total Bundled Price will be used to calculate the Annual Fee.

You may not use the FTE model in calculating your Annual Fee unless your FTE population exceeds your Workstation count.

TO PREVENT DELAYS IN PROCESSING YOUR RENEWAL ORDER, PLEASE SUBMIT BOTH YOUR PURCHASE ORDER AND COMPLETED WORKSHEET TOGETHER

MOBILE DEVICE LICENSE:

Upon purchase of a license for ZENworks Mobile Management, the following terms become part of Your ALA.

To acquire a Mobile Device License, You must purchase a license for each Mobile Device. To acquire a FTE license, you must purchase a license for all FTE. Subject to the terms and conditions of this Agreement, the license purchase authorizes You to install and use one copy of the Mobile Management Application on each Mobile Device (for an FTE license, for each Mobile Device used by an FTE person). This license allows You to use the Software solely to manage licensed Mobile Devices. You may not use or allow the use of the Software other than for Your own internal purposes.

Mobile Device means each smartphone, tablet, laptop, netbook or other device with wireless capability: (1) on which any portion of the Software is installed or used, or (2) from which any portion of the Software is accessed.

Mobile Management Application means the module included with the Software that is installed on a Mobile Device for management by the server Software. The Software may include a level of encryption data security for communications with Your email platform. You assume full responsibility for the establishment of appropriate security measures to control access to the solution. Airtime services are not provided by or through Micro Focus; You assume full responsibility for issues relating to use and the availability of airtime services.

## FTE LICENSE:

Customer must purchase an FTE License for each FTE.

The number of Customer's FTEs shall be calculated as the sum of:

(a) Faculty and Staff FTEs. For the prior academic year, the number of full-time faculty and staff plus the total number of hours worked by part-time faculty and staff in an average work week divided by 40; and

(b) Student FTEs. For the prior academic year, the number of full-time students plus the total number of part-time student credit hours divided by the number of credit hours that Customer uses to identify full-time status.

For Customers that declare a student FTE count in a report to an accreditation or governing board or a government agency, the student FTE account will be the greater of the calculation in subpart (b) above or the FTE count contained in such report.

The FTE calculation for each category of faculty, staff, and students, must be demonstrated through a verifiable means that may include use of an audited annual report, an organization's human resource system, or the government website, government report, or other published report provided by Customer that shows accurate information.

Upon mutual agreement of the source of the data used for the FTE calculations, Licensor will accept calculations based on the source that are up to one year old.

NOTE: Any hospital approved by Micro Focus to purchase under the ALA must purchase under the Workstation pricing schedule. Any school not purchasing as an entire unit must purchase using the Department Workstation Pricing schedule. This note does not apply to the purchase of a Mobile Device License.Date:

When ordering Advanced Authentication Products under the Workstation or Departmental Workstation count the total number of users (including all faculty, staff and students) within your systems need to be counted even though you are paying just for the Workstation or Departmental Workstation numbers. Therefore please complete the section below to advise your number of users that will use the software.

Number of user licenses required \_\_\_

DESIGNATED AGREED UPON SOURCE OF DATA FOR FTE CALCULATION

By signing below, Customer certifies that as of the date below, the information contained herein (or attached) is complete and accurate to the best of its knowledge.

Customer Signature:

Printed Name: \_\_\_\_

Date:

Product Description	Product Model	Model Selected	Part Number	Price	US
Mobile Device License ENworks Mobile Management Academic Renewal FTE License	FTE		876-000925	\$	3.5
ENworks Mobile Management Renewal Academic License 1-Device	Mobile Device		876-000882	\$	18.0
ENworks Mobile Workspace Renewal FTE Academic License Bundled Products	Mobile Device		876-001095	\$	1.6
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<i>Alue Bundle II</i> Contains Open Enterprise Server, ZENworks Configuration Management, ENworks Patch Management, ZENworks Linux Management, Identity Manager Standard dition, and GroupWise. Add-on products may be purchased for an additional price.					
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NetIQ SecureLogin FTE Academic License	FTE	876-000451	\$	1.9
NetIQ SecureLogin Initial Workstation Academic License	Workstation	876-000452-I	\$	25.0
NetIQ SecureLogin Workstation Academic License	Workstation	876-000452	\$	25.0
NetIQ SecureLogin Department Initial Workstation Academic License	Dept Workstation	876-000453-1	\$	31.0
VetIQ SecureLogin Department Workstation Academic License	Dept Workstation	876-000453	\$	31.0
IetIQ Sentinel Enterprise 500 EPS Initial FTE Academic License	FTE	876-001015-I	\$	3.9
NetIQ Sentinel Enterprise 500 EPS FTE Academic License	FTE	876-001015	\$	3.9
IetIQ Sentinel Enterprise 500 EPS Initial Workstation Academic License	Workstation	876-001016-I	\$	17.
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NetIQ Sentinel Enterprise 500 EPS Department Initial Workstation Academic License	Dept Workstation	876-001017-I	\$	25.
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NetIQ Sentinel Enterprise 2500 EPS Initial FTE Academic License	FTE	876-001018-I	\$	7.
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NetIQ Sentinel Enterprise 2500 EPS Initial Workstation Academic License	Workstation	876-001019-I	\$	29.
NetIQ Sentinel Enterprise 2500 EPS Workstation Academic License	Workstation	876-001019	\$	29.
NetIQ Sentinel Enterprise 2500 EPS Department Initial Workstation Academic License	Dept Workstation	876-001020-I	\$	42.
NetIQ Sentinel Enterprise 2500 EPS Department Workstation Academic License	Dept Workstation	876-001020	\$	42.
Sentinel PCI-DSS Solution Pack Initial FTE Academic License	FTE	876-000780-I	\$	3.
Sentinel PCI-DSS Solution Pack FTE Academic License	FTE	876-000780	\$	3.
Sentinel PCI-DSS Solution Pack Initial Workstation Academic License	Workstation	876-000781-l	\$	13.
Sentinel PCI-DSS Solution Pack Workstation Academic License	Workstation	876-000781	\$	13.
Sentinel PCI-DSS Solution Pack Department Initial Workstation Academic License	Dept Workstation	876-000782-I	\$	18.
Sentinel PCI-DSS Solution Pack Department Workstation Academic License	Dept Workstation	876-000782	\$	18.
Sentinel Smart Plug-ins Initial FTE Academic License	FTE	876-000785-I	\$	2
Sentinel Smart Plug-ins FTE Academic License	FTE	876-000785	\$	2.
Sentinel Smart Plug-ins Initial Workstation Academic License	Workstation	876-000786-I	\$	7.
Sentinel Smart Plug-ins Workstation Academic License	Workstation	876-000786	\$	7.
Sentinel Smart Plug-ins Department Initial Workstation Academic License	Dept Workstation	876-000787-1	\$	12.
Sentinel Smart Plug-ins Department Workstation Academic License	Dept Workstation	876-000787	\$	12
NetIQ Sentinel Log Manager 2500 EPS Renewal Workstation Academic License	Workstation	876-001094	\$	15.
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ZENworks Asset Management Initial FTE Academic License	FTE	876-000469-1	\$	3.
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ZENworks Asset Management Initial Workstation Academic License	Workstation	876-000470-I	\$	25.
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ZENworks Asset Management Initial Department Workstation Academic License	Dept Workstation	876-000471-I	\$	30.
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ZENworks Asset Management for Linux Initial FTE Academic License	FTE	876-000464-I	\$	3.
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ZENworks Configuration Management Initial FTE Academic License	FTE	876-000505-I	\$	1
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ZENworks Configuration Management Initial Workstation Academic License	Workstation	876-000506-1	\$	7
ZENworks Configuration Management Renewal Workstation Academic License	Workstation	876-000506	\$	7.
ZENworks Configuration Management Initial Department Workstation Academic License	Dept Workstation	876-000507-1	\$	9.
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ZENworks Endpoint Security Management Initial FTE Academic License 1-Device	FTE	876-000559-1	\$	1
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ZENworks Full Disk Encryption Initial FTE Academic License	FTE	876-000859-I	\$	3
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ZENworks Full Disk Encryption Initial Workstation Academic License	Workstation	876-000860-I	\$	24
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ZENworks Patch Managem	ent Subscription for Cross-Platform Initial FTE Academic License 1-D	FTE	876-000084-1	\$	1.70
•	ent Subscription for Cross-Platform Renewal FTE Academic License		876-000084	\$	1.70
ZENworks Patch Managem Device	ent Subscription for Cross-Platform Initial Workstation Academic Licer	use 1- Workstation	876-000214-I	\$	7.20
ZENworks Patch Managem License 1-Device	ent Subscription for Cross-Platform Renewal Workstation Academic	Workstation	876-000214	\$	7.20
ZENworks Patch Managem Academic License 1-Device	ent Subscription for Cross-Platform Initial Departmental Workstation	Dept Workstation	876-000216-I	\$	8.90
ZENworks Patch Managem Academic License 1-Device	ent Subscription for Cross-Platform Renewal Departmental Workstation	Dept Workstation	876-000216	\$	8.90
ZENworks Suite Initial FTE	Academic License	FTE	876-000976-I	\$	12.0
ZENworks Suite Renewal F	TE Academic License	FTE	876-000976	\$	12.0
ZENworks Suite Initial Work	station Academic License	Workstation	876-000977-I	\$	48.0
ZENworks Suite Renewal V	/orkstation Academic License	Workstation	876-000977	\$	48.0
ZENworks Suite Initial Depa	artment Workstation Academic License	Dept Workstation	876-000978-I	\$	59.0
ZENworks Suite Renewal D	epartment Workstation Academic License	Dept Workstation	876-000978	\$	59.0
ZENworks Suite Extension	for NOWS Initial FTE Academic License	FTE	876-000981-I	\$	8.9
ZENworks Suite Extension	for NOWS Renewal FTE Academic License	FTE	876-000981	\$	8.9
ZENworks Suite Extension	for NOWS Initial Workstation Academic License	Workstation	876-000982-I	\$	39.0
ZENworks Suite Extension	for NOWS Renewal Workstation Academic License	Workstation	876-000982	\$	39.00
ZENworks Suite Extension	for NOWS Initial Department Workstation Academic License	Dept Workstation	876-000983-I	\$	47.00
ZENworks Suite Extension	for NOWS Renewal Department Workstation Academic License	Dept Workstation	876-000983	\$	47.00
	Queterror laterror	1	Total	\$	
	Customer Informa Primary Contact	1011	Contact #2	)	
Company Name	· · · · · · · · · · · · · · · · · · ·	mpany Name	00111001 #2		
Address		Iress			

City, State	City, State	
Postal Code	Postal Code	
Country	Country	
Contact Name	Contact Name	
Title	Title	
Phone Number	Phone Number	
Fax Number	Fax Number	
E-mail Address	E-mail Address	
Reseller nomination		

	CUSTOMER CERTIFICATION & Annual Fee Calculation by Wor			
A. Total Workstation/Dept Workstation	U U	ואסומווטוו טר שפףז. Workstatio		
3. Applicable Price per Station (see Pro	oduct Selection and Bundle Calculation above)		× \$	
C. Calculate Discount (if applicable) us	sing discount schedule below (multiply discount by	/line B)		
D. Discounted Bundled Price (subtract	C from B, if applicable)		= \$	
D. Discounted Bundled Price (subtract	C from B, ir applicable)		= \$	
E. Annual Workstation/Dept Workstatio			= \$	
F. Total Mobile Device Count	Annual Fee Calculation	on by Mobile Device		
G. Applicable Price per Mobile Device	(see Product Selection and Bundle Calculation ab	pove)	× \$	
H. Calculate Discount (if applicable) us I. Discounted Bundled Price (subtract F	sing discount schedule below (multiply discount by	y line B)	= \$	
J. Annual Mobile Device Fee (multiply I			- \$ = \$	
	Annual Fee Calculatio	on by FTE Population		
K. Total Enrollment (FTE)				
Total Employees (FTE)				
M. Total Population (add lines K & L)				
	roduct Selection and Bundle Calculation above)	(line N)	x \$ *	
<ol> <li>Calculate Discount (if applicable) us</li> <li>Discounted Bundled Price (subtract</li> </ol>	sing discount schedule below (multiply discount by O from N, if applicable)		× = \$	
2. Annual FTE Population Fee (multipl	· ·		= \$	
R. Total Subscription Count	Annual Fee Calculation by On-dem	nand Training (see section b	elow)	
6. Applicable Price per Subscription (se	ee Product Selection and Bundle Calculation belo	w)	x \$ _ \$	
Annual On-demand Training Library	Fee (multiply line R by line S) Combined A	Annual Fee	= \$	
J. Total Annual Fee (add totals from E	, J, Q & T)		= \$	
The discount table is a	also used to calculate the Annual Fee TIERED DISCOU	-	bile Device or FTE Populat	ion.
	epartment Workstation, or Mobile Device		Priced by FTE Population	
Total Workstations or Mobile	Devices Discount	<b>Total FTE Popu</b> 1 - 10,999		t
2,900 - 6,999 7,000 - 13,999	11% 16%	11,000 - 19,9 20,000 - 49,9		
14,000 +	22%	50,000 - 99,9	999 42%	
*Minimu	m Annual Fee of \$5,000	100,000 + * <b>M</b> i	- 46%	
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Additional 10 Incidents (40 hours) of Support Engineer time - AP Zone 3 Additional 30 Incidents (120 hours) of Support Engineer time - AP Zone 3	051-003927 051-003926	\$ 9,800.00 \$ 19,600.00
Advantage Incidents (120 hours) of Support Engineer time - AP 20he 3	051-003928	\$ 21,800.00
Advantage Incident 10 Pack - AP Zone 1 Renewal	051-004010	\$ 21,800.00
Advantage Incident 10 Pack - EMEA Zone 1 Initial Advantage Incident 10 Pack - EMEA Zone 1 Renewal	051-004793-I 051-004793	\$ 27,500.00 \$ 27,500.00
Advantage Incident 10 Pack - EMEA Zone 2 Initial	051-004110-I	\$ 18,300.00
Advantage Incident 10 Pack - EMEA Zone 2 Renewal	051-004110 051-004837-I	\$ 18,300.00 \$ 27,500.00
dvantage Incident 10 Pack - EMEA Zone 3 Renewal	051-004837	\$ 27,500.00
Advantage Incident 10 Pack - North America Initial	051-003916-1	\$ 13,500.00
Advantage Incident 10 Pack - North America Renewal	051-003916 051-002110-I	\$ 13,500.00 \$ 24,000.00
dvantage Incident 20 Pack - North America Renewal	051-002110	\$ 24,000.00
dvantage Incident 5 Pack - EMEA Zone 1 Initial dvantage Incident 5 Pack - EMEA Zone 1 Renewal	051-004792-I 051-004792	\$ 14,400.00 \$ 14,400.00
dvantage Incident 5 Pack - EMEA Zone 2 Initial	051-004794-I	\$ 9,700.00
dvantage Incident 5 Pack - EMEA Zone 2 Renewal	051-004794	\$ 9,700.00 \$ 14,400.00
dvantage Incident 5 Pack - EMEA Zone 3 Initial dvantage Incident 5 Pack - EMEA Zone 3 Renewal	051-004838-I 051-004838	\$ 14,400.00
dvantage Incident 5 Pack - North America Initial	051-002111-I	\$ 7,500.00
Advantage Incident 5 Pack - North America Renewal Data Center Consulting Custom Developer (Remote Only)	051-002111 051-005616	\$ 7,500.00 \$ 56,000.00
Pata Center Prepaid Services - 12-months EMEA	051-005618	\$ 130.00
Vorkload Management Consulting Custom Developer (Remote Only) P,COLL,EM,IG Prepaid Services 12-months EMEA	051-005663 051-005055	\$ 56,000.00 \$ 130.00
AS Prepaid Services - 12-months EMEA	051-005643	\$ 130.00
Aaintenance Reinstatement Fee	MNTREINSTATEFEE	\$ 10.00
letWare Premium Lifeline Support project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1)	877-008323 051-004337	\$ 3,500.00 \$ 25,000.00
roject ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 2)	051-004338	\$ 18,000.00
roject ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3)	051-004809	\$ 23,000.00 \$ 47,000.00
roject PSE 3-months EMEA (Zone 3) nalysis Center 3 Extended Plus Support - Initial	051-004811 877-008402-1	\$ 47,000.00 Varies
nalysis Center 3 Extended Plus Support - Renewal	877-008402	Varies
ppManager Suite (AM) 8 Extended Plus Support - Initial ppManager Suite (AM) 8 Extended Plus Support - Renewal	877-008404-1 877-008404	Varies Varies
ppManager Suite (AM) 9 Extended Plus Support - Initial	877-008403-I	Varies
AppManager Suite (AM) 9 Extended Plus Support - Renewal	877-008403	Varies
ppManager UNIX Agent 7 Extended Plus Support - Initial ppManager UNIX Agent 7 Extended Plus Support - Renewal	877-008406-1 877-008406	Varies Varies
ppManager UNIX Agent 8 Extended Plus Support - Initial	877-008405-I	Varies
ppManager UNIX Agent 8 Extended Plus Support - Renewal Operations Center 5 Extended Plus Support - Initial	877-008405 877-008401-I	Varies Varies
Deperations Center 5 Extended Plus Support Renewal	877-008401	Varies
ZENworks Asset Management Extended Plus - Initial ZENworks Asset Management Extended Plus - Renewal	877-008397-1 877-008397	Varies Varies
ZNworks Configuration Management Extended Plus - Initial	877-008396-1	Varies
ZENworks Configuration Management Extended Plus - Renewal	877-008396	Varies
ZENworks Endpoint Security Management Extended Plus - Initial ZENworks Endpoint Security Management Extended Plus - Renewal	877-008399-1 877-008399	Varies Varies
ENworks Full Disk Encryption Extended Plus - Initial	877-008400-I	Varies
ZENworks Full Disk Encryption Extended Plus - Renewal	877-008400	Varies
Premium Support Named Support Engineer for Information Archiving - Worldwide (US, Japan, Canada JK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005946	\$ 61,000.00
Premium Support Named Support Engineer for Information Archiving - Worldwide (US, Japan, Canada JK, Germany, Benelux, Nordics, France, Australia) Initial	, 051-005946-I	\$ 61,000.00
Premium Support Named Support Engineer for File and Print Services - Worldwide (US, Japan,	031-003940-1	\$ 61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005947	φ 01,000.00
Premium Support Named Support Engineer for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005947-I	\$ 61,000.00
Premium Support Named Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK,	054 005040	\$ 61,000.00
Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK,	051-005948	
Germany, Benelux, Nordics, France, Australia) Initial	051-005948-I	\$ 61,000.00
Premium Support Named Support Engineer for Enterprise Messaging - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005949	\$ 61,000.00
	001 000010	
Premium Support Named Support Engineer for Enterprise Messaging - Worldwide (US, Japan,		\$ 61,000,00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005949-I	\$ 61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK,	051-005949-I 051-005950	\$ 61,000.00 \$ 61,000.00
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Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005950	\$ 61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK,	051-005950 051-005950-I	\$ 61,000.00 \$ 61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005950 051-005950-I 051-005951 051-005951-I	\$ 61,000.00 \$ 61,000.00 \$ 61,000.00
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<ul> <li>Sanada, UK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Sermany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Sermany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Sermany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Sermany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Sermany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, IK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, IK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, IK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Access Management - Worldwide (US, Japan, Canada, IK, Germany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for Access Management - Worldwide (US, Japan, Canada, IK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Access Management - Wo</li></ul>	051-005950         051-005950-I         051-005951         051-005951-I         051-005952         051-005952-I         051-005953-I         051-005953-I         051-005954         051-005954-I	\$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00
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Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005950         051-005950-I         051-005951         051-005951-I         051-005952-I         051-005952-I         051-005953-I         051-005953-I         051-005954-I         051-005955-I	\$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Access Management - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Access Management - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Renewal Prem	051-005950         051-005950-I         051-005951         051-005951-I         051-005952         051-005952-I         051-005953-I         051-005954         051-005955-I         051-005955-I         051-005956-I	\$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00         \$       61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Access Management - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Access Management - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Access Management - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer fo	051-005950         051-005950-I         051-005951         051-005951-I         051-005952         051-005952-I         051-005953-I         051-005953-I         051-005954         051-005955-I         051-005955-I         051-005956	\$       61,000.00         \$       61,000.00
<ul> <li>Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Bermany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Bermany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Bermany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Bermany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li< td=""><td>051-005950         051-005950-I         051-005951         051-005951-I         051-005952         051-005952-I         051-005953-I         051-005954         051-005955-I         051-005955-I         051-005956-I</td><td>\$       61,000.00         \$       61,000.00</td></li<></ul>	051-005950         051-005950-I         051-005951         051-005951-I         051-005952         051-005952-I         051-005953-I         051-005954         051-005955-I         051-005955-I         051-005956-I	\$       61,000.00         \$       61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Sermany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Sermany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Sermany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Sermany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Access Management - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Suppor	051-005950         051-005950-I         051-005951         051-005951-I         051-005952         051-005952-I         051-005953-I         051-005954-I         051-005955-I         051-005955-I         051-005956-I         051-005956-I         051-005957	\$       61,000.00         \$       61,000.00
<ul> <li>Sanada, UK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Bermany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Bermany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Bermany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Bermany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, IK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Access Management - Worldwide (US, Japan, Canada, IK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, IK, Germany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for ZENworks - Worldwide (US, Japan, Canada, IK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, IK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Sup</li></ul>	051-005950         051-005950-I         051-005951         051-005951-I         051-005952-I         051-005952-I         051-005953-I         051-005953-I         051-005954-I         051-005955-I         051-005955-I         051-005956-I         051-005957-I         051-005957-I         051-005957-I	\$       61,000.00         \$       53,000.00         \$       53,000.00
<ul> <li>Anada, UK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Bermany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Bermany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Bermany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Bermany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Premium Support Named Support Engineer for Access Management - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Renewal</li> <li>Premium Support Named Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial</li> <li>Pr</li></ul>	051-005950         051-005950-I         051-005951         051-005951-I         051-005952         051-005952-I         051-005953-I         051-005953-I         051-005954-I         051-005955-I         051-005955-I         051-005956-I         051-005957         051-005957-I	\$         61,000.00           \$         53,000.00           \$         53,000.00           \$         53,000.00           \$         53,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Sermany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Sermany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Sermany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Sermany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Access Management - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Access Management - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Access Management - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Access Management - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engi	051-005950         051-005950-I         051-005951         051-005951-I         051-005952-I         051-005952-I         051-005953-I         051-005953-I         051-005954-I         051-005955-I         051-005955-I         051-005956-I         051-005957-I         051-005957-I         051-005957-I	\$         61,000.00           \$         53,000.00           \$         53,000.00           \$         53,000.00

Premium Support Named Support Engineer for Enterprise Messaging - EMEA Zone 2 (Spain, Italy,		\$ 53,000,00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Named Support Engineer for Enterprise Messaging - EMEA Zone 2 (Spain, Italy,	051-005960	\$ 53,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005960-I	\$ 53,000.00
Premium Support Named Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-005961	\$ 53,000.00
Premium Support Named Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005961-l	\$ 53,000.00
Premium Support Named Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-005962	\$ 53,000.00
Premium Support Named Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy, Portugal,	051-005962-I	\$ 53,000.00
Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Named Support Engineer for Privileged Management - EMEA Zone 2 (Spain, Italy,		\$ 53,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Named Support Engineer for Privileged Management - EMEA Zone 2 (Spain, Italy,	051-005963	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005963-I	\$ 53,000.00
Premium Support Named Support Engineer for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-005964	\$ 53,000.00
Premium Support Named Support Engineer for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005964-I	\$ 53,000.00
Premium Support Named Support Engineer for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-005965	\$ 53,000.00
Premium Support Named Support Engineer for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005965-1	\$ 53,000.00
Premium Support Named Support Engineer for Security Analytics - EMEA Zone 2 (Spain, Italy,		\$ 53,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Named Support Engineer for Security Analytics - EMEA Zone 2 (Spain, Italy,	051-005966	\$ 53,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Named Support Engineer for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal,	051-005966-I	
Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-005967	\$ 53,000.00
Premium Support Named Support Engineer for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005967-I	\$ 53,000.00
	051-005968 051-005968-I	\$ 34,000.00 \$ 34,000.00
Premium Support Named Support Engineer for File and Print Services - Latin America Renewal	051-005969 051-005969-I	\$ 34,000.00 \$ 34,000.00
Premium Support Named Support Engineer for File and Print Services - Latin America Initial Premium Support Named Support Engineer for Collaboration - Latin America Renewal	051-005970	\$ 34,000.00
Premium Support Named Support Engineer for Collaboration - Latin America Initial Premium Support Named Support Engineer for Enterprise Messaging - Latin America Renewal	051-005970-I 051-005971	\$ 34,000.00 \$ 34,000.00
Premium Support Named Support Engineer for Enterprise Messaging - Latin America Initial	051-005971-I 051-005972	\$ 34,000.00
Premium Support Named Support Engineer for Platespin - Latin America Initial	051-005972-I	\$ 34,000.00
	051-005973 051-005973-I	\$ 34,000.00 \$ 34,000.00
	051-005974 051-005974-I	\$ 34,000.00 \$ 34,000.00
	051-005975	\$ 34,000.00
Premium Support Named Support Engineer for Identity Management - Latin America Initial Premium Support Named Support Engineer for Access Management - Latin America Renewal	051-005975-I 051-005976	\$ 34,000.00 \$ 34,000.00
Premium Support Named Support Engineer for Access Management - Latin America Initial	051-005976-I 051-005977	\$ 34,000.00 \$ 34,000.00
Premium Support Named Support Engineer for Security Analytics - Latin America Renewal Premium Support Named Support Engineer for Security Analytics - Latin America Initial	051-005977-I	\$ 34,000.00
Premium Support Named Support Engineer for ZENworks - Latin America Renewal Premium Support Named Support Engineer for ZENworks - Latin America Initial	051-005978 051-005978-I	\$ 34,000.00 \$ 34,000.00
Premium Support Named Support Engineer for Information Archiving - Africa Renewal	051-005979 051-005979-I	\$ 33,600.00 \$ 33,600.00
	051-005980	\$ 33,600.00
Premium Support Named Support Engineer for File and Print Services - Africa Initial Premium Support Named Support Engineer for Collaboration - Africa Renewal	051-005980-I 051-005981	\$ 33,600.00 \$ 33,600.00
Premium Support Named Support Engineer for Collaboration - Africa Initial Premium Support Named Support Engineer for Enterprise Messaging - Africa Renewal	051-005981-I 051-005982	\$ 33,600.00 \$ 33,600.00
	051-005982-I	\$ 33,600.00
Premium Support Named Support Engineer for Platespin - Africa Renewal Premium Support Named Support Engineer for Platespin - Africa Initial	051-005983 051-005983-I	\$ 33,600.00 \$ 33,600.00
Premium Support Named Support Engineer for AppManager - Africa Renewal	051-005984 051-005984-I	\$ 33,600.00 \$ 33,600.00
Premium Support Named Support Engineer for AppManager - Africa Initial Premium Support Named Support Engineer for Privileged Management - Africa Renewal	051-005985	\$ 33,600.00
Premium Support Named Support Engineer for Privileged Management - Africa Initial Premium Support Named Support Engineer for Identity Management - Africa Renewal	051-005985-I 051-005986	\$ 33,600.00 \$ 33,600.00
Premium Support Named Support Engineer for Identity Management - Africa Initial Premium Support Named Support Engineer for Access Management - Africa Renewal	051-005986-I 051-005987	\$ 33,600.00 \$ 33,600.00
Premium Support Named Support Engineer for Access Management - Africa Initial	051-005987-I	\$ 33,600.00
Premium Support Named Support Engineer for Security Analytics - Africa Renewal Premium Support Named Support Engineer for Security Analytics - Africa Initial	051-005988 051-005988-I	\$ 33,600.00 \$ 33,600.00
Premium Support Named Support Engineer for ZENworks - Africa Renewal	051-005989 051-005989-I	\$ 33,600.00 \$ 33,600.00
	051-005990	\$ 51,000.00
Premium Support Named Support Engineer for Information Archiving - New Zealand Initial Premium Support Named Support Engineer for File and Print Services - New Zealand Renewal	051-005990-I 051-005991	\$ 51,000.00 \$ 51,000.00
Premium Support Named Support Engineer for File and Print Services - New Zealand Initial Premium Support Named Support Engineer for Collaboration - New Zealand Renewal	051-005991-I 051-005992	\$ 51,000.00 \$ 51,000.00
Premium Support Named Support Engineer for Collaboration - New Zealand Initial	051-005992-I	\$ 51,000.00
Premium Support Named Support Engineer for Enterprise Messaging - New Zealand Reneal Premium Support Named Support Engineer for Enterprise Messaging - New Zealand Initial	051-005993 051-005993-I	\$ 51,000.00 \$ 51,000.00
Premium Support Named Support Engineer for Platespin - New Zealand Renewal Premium Support Named Support Engineer for Platespin - New Zealand Initial	051-005994 051-005994-I	\$ 51,000.00 \$ 51,000.00
Premium Support Named Support Engineer for AppManager - New Zealand Renewal	051-005995	\$ 51,000.00
Premium Support Named Support Engineer for AppManager - New Zealand Initial Premium Support Named Support Engineer for Privileged Management - New Zealand Renewal	051-005995-I 051-005996	\$ 51,000.00 \$ 51,000.00
Premium Support Named Support Engineer for Privileged Management - New Zealand Initial Premium Support Named Support Engineer for Identity Management - New Zealand Renewal	051-005996-I 051-005997	\$ 51,000.00 \$ 51,000.00
Premium Support Named Support Engineer for Identity Management - New Zealand Initial	051-005997-I	\$ 51,000.00
Premium Support Named Support Engineer for Access Management - New Zealand Renewal Premium Support Named Support Engineer for Access Management - New Zealand Initial	051-005998 051-005998-I	\$ 51,000.00 \$ 51,000.00
Premium Support Named Support Engineer for Security Analytics - New Zealand Renewal Premium Support Named Support Engineer for Security Analytics - New Zealand Initial	051-005999 051-005999-I	\$ 51,000.00 \$ 51,000.00
Premium Support Named Support Engineer for ZENworks - New Zealand Renewal	051-006000	\$ 51,000.00
Premium Support Named Support Engineer for ZENworks - New Zealand Initial Premium Support Named Support Engineer for Information Archiving - AP Zone 2 (Hong Kong,	051-006000-I	\$ 51,000.00 \$ 38,000.00
Singapore, Taiwan, South Korea) Renewal	051-006001	\$ 38,000.00
Premium Support Named Support Engineer for Information Archiving - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006001-I	\$ 38,000.00
Premium Support Named Support Engineer for File and Print Services - AP Zone 2 (Hong Kong,	051-006002	\$ 38,000.00
Singapore, Taiwan, South Korea) Renewal		
Singapore, Taiwan, South Korea) Renewal Premium Support Named Support Engineer for File and Print Services - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006002-I	\$ 38,000.00

Premium Support Named Support Engineer for Collaboration - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006003-l	\$ 38,000.00	
Premium Support Named Support Engineer for Enterprise Messaging - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006004	\$ 38,000.00	
Premium Support Named Support Engineer for Enterprise Messaging - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006004-I	\$ 38,000.00	
Premium Support Named Support Engineer for Platespin - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006005	\$ 38,000.00	
Premium Support Named Support Engineer for Platespin - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006005-I	\$ 38,000.00	
Premium Support Named Support Engineer for AppManager - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006006	\$ 38,000.00	
Premium Support Named Support Engineer for AppManager - AP Zone 2 (Hong Kong, Singapore,		\$ 38,000.00	
Taiwan, South Korea) Initial Premium Support Named Support Engineer for Privileged Management - AP Zone 2 (Hong Kong,	051-006006-I	\$ 38,000.00	
Singapore, Taiwan, South Korea) Renewal Premium Support Named Support Engineer for Privileged Management - AP Zone 2 (Hong Kong,	051-006007	\$ 38,000.00	
Singapore, Taiwan, South Korea) Initial Premium Support Named Support Engineer for Identity Management - AP Zone 2 (Hong Kong,	051-006007-l		
Singapore, Taiwan, South Korea) Renewal Premium Support Named Support Engineer for Identity Management - AP Zone 2 (Hong Kong,	051-006008		
Singapore, Taiwan, South Korea) Initial Premium Support Named Support Engineer for Access Management - AP Zone 2 (Hong Kong,	051-006008-I	\$ 38,000.00	
Singapore, Taiwan, South Korea) Renewal	051-006009	\$ 38,000.00	
Premium Support Named Support Engineer for Access Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006009-I	\$ 38,000.00	
Premium Support Named Support Engineer for Security Analytics - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006010	\$ 38,000.00	
Premium Support Named Support Engineer for Security Analytics - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006010-I	\$ 38,000.00	
Premium Support Named Support Engineer for ZENworks - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006011	\$ 38,000.00	
Premium Support Named Support Engineer for ZENworks - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006011-I	\$ 38,000.00	
Premium Support Named Support Engineer for Information Archiving - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006012	\$ 31,000.00	
Premium Support Named Support Engineer for Information Archiving - AP Zone 3 (China, Malaysia,		\$ 31,000.00	
Thailand, Phillipines, Indonesia) Initial Premium Support Named Support Engineer for File and Print Services - AP Zone 3 (China, Malaysia,	051-006012-1	\$ 31,000.00	
Thailand, Phillipines, Indonesia) Renewal Premium Support Named Support Engineer for File and Print Services - AP Zone 3 (China, Malaysia,	051-006013	\$ 31,000.00	
Thailand, Phillipines, Indonesia) Initial Premium Support Named Support Engineer for Collaboration - AP Zone 3 (China, Malaysia, Thailand,	051-006013-I		
Phillipines, Indonesia) Renewal Premium Support Named Support Engineer for Collaboration - AP Zone 3 (China, Malaysia, Thailand,	051-006014	\$ 31,000.00	
Phillipines, Indonesia) Initial	051-006014-I	\$ 31,000.00	
Premium Support Named Support Engineer for Enterprise Messaging - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006015	\$ 31,000.00	
Premium Support Named Support Engineer for Enterprise Messaging - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006015-I	\$ 31,000.00	
Premium Support Named Support Engineer for Platespin - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006016	\$ 31,000.00	
Premium Support Named Support Engineer for Platespin - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006016-I	\$ 31,000.00	
Premium Support Named Support Engineer for AppManager - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006017	\$ 31,000.00	
Premium Support Named Support Engineer for AppManager - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006017-I	\$ 31,000.00	
Premium Support Named Support Engineer for Privileged Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006018	\$ 31,000.00	
Premium Support Named Support Engineer for Privileged Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006018-I	\$ 31,000.00	
Premium Support Named Support Engineer for Identity Management - AP Zone 3 (China, Malaysia,		\$ 31,000.00	
Thailand, Phillipines, Indonesia) Renewal Premium Support Named Support Engineer for Identity Management - AP Zone 3 (China, Malaysia,	051-006019	\$ 31,000.00	
Thailand, Phillipines, Indonesia) Initial Premium Support Named Support Engineer for Access Management - AP Zone 3 (China, Malaysia,	051-006019-I	\$ 31,000.00	
Thailand, Phillipines, Indonesia) Renewal Premium Support Named Support Engineer for Access Management - AP Zone 3 (China, Malaysia,	051-006020	\$ 31,000.00	
Thailand, Phillipines, Indonesia) Initial Premium Support Named Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia,	051-006020-I		
Thailand, Phillipines, Indonesia) Renewal	051-006021	\$ 31,000.00	
Premium Support Named Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006021-I	\$ 31,000.00	
Premium Support Named Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006022	\$ 31,000.00	
Premium Support Named Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006022-I	\$ 31,000.00	
Premium Support Solution Support Engineer for Information Archiving - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006023	\$ 126,000.00	
Premium Support Solution Support Engineer for Information Archiving - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006023-I	\$ 126,000.00	
Premium Support Solution Support Engineer for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006024	\$ 126,000.00	
Premium Support Solution Support Engineer for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006024-I	\$ 126,000.00	
Premium Support Solution Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK,		\$ 126,000.00	
Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Solution Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK,	051-006025	\$ 126,000.00	
Germany, Benelux, Nordics, France, Australia) Initial Premium Support Solution Support Engineer for Enterprise Messaging - Worldwide (US, Japan,	051-006025-1	\$ 126,000.00	
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Solution Support Engineer for Enterprise Messaging - Worldwide (US, Japan,	051-006026	\$ 126,000.00	
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Solution Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK,	051-006026-I		
Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Solution Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK,	051-006027	\$ 126,000.00 <b>(</b>	
Germany, Benelux, Nordics, France, Australia) Initial	051-006027-I	\$ 126,000.00	
Premium Support Solution Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006028	\$ 126,000.00	
Premium Support Solution Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006028-I	\$ 126,000.00	
Premium Support Solution Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006029	\$ 126,000.00	
Premium Support Solution Support Engineer for Privileged Management - Worldwide (US, Japan,	051-006029-I	\$ 126,000.00	
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial			

Premium Support Solution Support Engineer for Identity Management - Worldwide (US, Japan,	051 005020 1	\$ 126,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Solution Support Engineer for Access Management - Worldwide (US, Japan,	051-006030-l	\$ 126,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Solution Support Engineer for Access Management - Worldwide (US, Japan,	051-006031	
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006031-1	\$ 126,000.00
Premium Support Solution Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006032	\$ 126,000.00
Premium Support Solution Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Initial	051-006032-I	\$ 126,000.00
Premium Support Solution Support Engineer for ZENworks - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006033	\$ 126,000.00
Premium Support Solution Support Engineer for ZENworks - Worldwide (US, Japan, Canada, UK,		\$ 126,000.00
Germany, Benelux, Nordics, France, Australia) Initial Premium Support Solution Support Engineer for Information Archiving - EMEA Zone 2 (Spain, Italy,	051-006033-I	\$ 109,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Solution Support Engineer for Information Archiving - EMEA Zone 2 (Spain, Italy,	051-006034	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006034-1	\$ 109,000.00
Premium Support Solution Support Engineer for File and Print Services - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006035	\$ 109,000.00
Premium Support Solution Support Engineer for File and Print Services - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006035-I	\$ 109,000.00
Premium Support Solution Support Engineer for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal,	051-006036	\$ 109,000.00
Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Solution Support Engineer for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal,	031-000030	\$ 109,000.00
Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Solution Support Engineer for Enterprise Messaging - EMEA Zone 2 (Spain, Italy,	051-006036-1	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006037	\$ 109,000.00
Premium Support Solution Support Engineer for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006037-1	\$ 109,000.00
Premium Support Solution Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, /liddle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006038	\$ 109,000.00
Premium Support Solution Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, /liddle East; everything but Germany, Benelux, Nordics, France) Initial	051-006038-I	\$ 109,000.00
Premium Support Solution Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy, Portugal,		\$ 109,000.00
Viddle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Solution Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy, Portugal,	051-006039	
Viddle East; everything but Germany, Benelux, Nordics, France) Initial	051-006039-1	\$ 109,000.00
Premium Support Solution Support Engineer for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006040	\$ 109,000.00
Premium Support Solution Support Engineer for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006040-I	\$ 109,000.00
Premium Support Solution Support Engineer for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006041	\$ 109,000.00
Premium Support Solution Support Engineer for Identity Management - EMEA Zone 2 (Spain, Italy,		\$ 109,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Solution Support Engineer for Access Management - EMEA Zone 2 (Spain, Italy,	051-006041-I	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006042	\$ 109,000.00
Premium Support Solution Support Engineer for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006042-I	\$ 109,000.00
Premium Support Solution Support Engineer for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006043	\$ 109,000.00
Premium Support Solution Support Engineer for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006043-I	\$ 109,000.00
Premium Support Solution Support Engineer for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal,		\$ 109,000.00
Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Solution Support Engineer for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal,	051-006044	\$ 109,000.00
Aiddle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Solution Support Engineer for Information Archiving - LATAM Renewal	051-006044-I 051-006045	\$ 109,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for Information Archiving - LATAM Initial	051-006045-I	\$ 70,000.00
Premium Support Solution Support Engineer for File and Print Services - LATAM Renewal Premium Support Solution Support Engineer for File and Print Services - LATAM Initial	051-006046 051-006046-I	\$ 70,000.00           \$ 70,000.00
Premium Support Solution Support Engineer for Collaboration - LATAM Renewal Premium Support Solution Support Engineer for Collaboration - LATAM Initial	051-006047 051-006047-I	\$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for Enterprise Messaging - LATAM Renewal	051-006048 051-006048-I	\$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for Enterprise Messaging - LATAM Initial Premium Support Solution Support Engineer for Platespin - LATAM Renewal	051-006049	\$ 70,000.00
Premium Support Solution Support Engineer for Platespin - LATAM Initial Premium Support Solution Support Engineer for AppManager - LATAM Renewal	051-006049-I 051-006050	\$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for AppManager - LATAM Initial	051-006050-I 051-006051	\$ 70,000.00
Premium Support Solution Support Engineer for Privileged Management - LATAM Renewal Premium Support Solution Support Engineer for Privileged Management - LATAM Initial	051-006051-1	\$ 70,000.00           \$ 70,000.00
Premium Support Solution Support Engineer for Identity Management - LATAM Renewal Premium Support Solution Support Engineer for Identity Management - LATAM Initial	051-006052 051-006052-I	\$ 70,000.00           \$ 70,000.00
Premium Support Solution Support Engineer for Access Management - LATAM Renewal	051-006053	\$ 70,000.00
Premium Support Solution Support Engineer for Access Management - LATAM Initial Premium Support Solution Support Engineer for Security Analytics - LATAM Renewal	051-006053-I 051-006054	\$ 70,000.00           \$ 70,000.00
Premium Support Solution Support Engineer for Security Analytics - LATAM Initial Premium Support Solution Support Engineer for ZENworks - LATAM Renewal	051-006054-I 051-006055	\$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for ZENworks - LATAM Initial	051-006055-1	\$ 70,000.00
Premium Support Solution Support Engineer for Information Archiving - Africa Renewal Premium Support Solution Support Engineer for Information Archiving - Africa Initial	051-006056 051-006056-I	\$ 70,000.00           \$ 70,000.00
Premium Support Solution Support Engineer for File and Print Services - Africa Renewal Premium Support Solution Support Engineer for File and Print Services - Africa Initial	051-006057 051-006057-I	\$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for Collaboration - Africa Renewal	051-006058 051-006058-I	\$ 70,000.00
Premium Support Solution Support Engineer for Collaboration - Africa Initial Premium Support Solution Support Engineer for Enterprise Messaging - Africa Renewal	051-006059	\$ 70,000.00
Premium Support Solution Support Engineer for Enterprise Messaging - Africa Initial Premium Support Solution Support Engineer for Platespin - Africa Renewal	051-006059-I 051-006060	\$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for Platespin - Africa Initial	051-006060-I 051-006061	\$ 70,000.00
Premium Support Solution Support Engineer for AppManager - Africa Renewal Premium Support Solution Support Engineer for AppManager - Africa Initial	051-006061-I	\$ 70,000.00
Premium Support Solution Support Engineer for Privileged Management - Africa Renewal Premium Support Solution Support Engineer for Privileged Management - Africa Initial	051-006062 051-006062-I	\$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for Identity Management - Africa Renewal	051-006063	\$ 70,000.00
Premium Support Solution Support Engineer for Identity Management - Africa Initial Premium Support Solution Support Engineer for Access Management - Africa Renewal	051-006063-I 051-006064	\$ 70,000.00
Premium Support Solution Support Engineer for Access Management - Africa Initial Premium Support Solution Support Engineer for Security Analytics - Africa Renewal	051-006064-I 051-006065	\$ 70,000.00 \$ 70,000.00
Premium Support Solution Support Engineer for Security Analytics - Africa Initial	051-006065-1	\$ 70,000.00
Premium Support Solution Support Engineer for ZENworks - Africa Renewal Premium Support Solution Support Engineer for ZENworks - Africa Initial	051-006066 051-006066-I	\$ 70,000.00           \$ 70,000.00
Premium Support Solution Support Engineer for Information Archiving - New Zealand Renewal Premium Support Solution Support Engineer for Information Archiving - New Zealand Initial	051-006067 051-006067-I	\$ 104,000.00 \$ 104,000.00
Ternium Support Solution Support Engineer for information Aronwing Thew Zeaming many	051-006068	\$ 104,000.00
Premium Support Solution Support Engineer for File and Print Services - New Zealand Renewal		, ,
	051-006068-I 051-006069	\$ 104,000.00 \$ 104,000.00

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Premium Support Solution Support Engineer for Enterprise Messaging - New Zealand Initial Premium Support Solution Support Engineer for Platespin - New Zealand Renewal	051-006070-I 051-006071	\$ 104,000.00 \$ 104,000.00
Premium Support Solution Support Engineer for Platespin - New Zealand Initial	051-006071-I	\$ 104,000.00
Premium Support Solution Support Engineer for AppManager - New Zealand Renewal	051-006072	\$ 104,000.00
Premium Support Solution Support Engineer for AppManager - New Zealand Initial Premium Support Solution Support Engineer for Privileged Management - New Zealand Renewal	051-006072-I 051-006073	\$ 104,000.00 \$ 104,000.00
Premium Support Solution Support Engineer for Privileged Management - New Zealand Iteriowal	051-006073-I	\$ 104,000.00
Premium Support Solution Support Engineer for Identity Management - New Zealand Renewal	051-006074	\$ 104,000.00
Premium Support Solution Support Engineer for Identity Management - New Zealand Initial Premium Support Solution Support Engineer for Access Management - New Zealand Renewal	051-006074-I 051-006075	\$ 104,000.00 \$ 104,000.00
Premium Support Solution Support Engineer for Access Management - New Zealand Renewal	051-006075-1	\$ 104,000.00
Premium Support Solution Support Engineer for Security Analytics - New Zealand Renewal	051-006076	\$ 104,000.00
Premium Support Solution Support Engineer for Security Analytics - New Zealand Initial	051-006076-I	\$ 104,000.00
Premium Support Solution Support Engineer for ZENworks - New Zealand Renewal Premium Support Solution Support Engineer for ZENworks - New Zealand Initial	051-006077 051-006077-I	\$ 104,000.00 \$ 104,000.00
Premium Support Solution Support Engineer for Information Archiving - AP Zone 2 (Hong Kong,		\$ 79,000.00
Singapore, Taiwan, South Korea) Renewal	051-006078	\$ 79,000.00
Premium Support Solution Support Engineer for Information Archiving - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006078-I	\$ 79,000.00
Premium Support Solution Support Engineer for File and Print Services - AP Zone 2 (Hong Kong,		\$ 79,000.00
Singapore, Taiwan, South Korea) Renewal	051-006079	\$ 79,000.00
Premium Support Solution Support Engineer for File and Print Services - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006079-I	\$ 79,000.00
Premium Support Solution Support Engineer for Collaboration - AP Zone 2 (Hong Kong, Singapore,		¢ 70,000,00
Faiwan, South Korea) Renewal	051-006080	\$ 79,000.00
Premium Support Solution Support Engineer for Collaboration - AP Zone 2 (Hong Kong, Singapore, Faiwan, South Korea) Initial	051-006080-1	\$ 79,000.00
Premium Support Solution Support Engineer for Enterprise Messaging - AP Zone 2 (Hong Kong,		<b>. . . . . . . . . .</b>
Singapore, Taiwan, South Korea) Renewal	051-006081	\$ 79,000.00
Premium Support Solution Support Engineer for Enterprise Messaging - AP Zone 2 (Hong Kong,		\$ 79,000.00
Singapore, Taiwan, South Korea) Initial	051-006081-I	
Premium Support Solution Support Engineer for Platespin - AP Zone 2 (Hong Kong, Singapore, Faiwan, South Korea) Renewal	051-006082	\$ 79,000.00
Premium Support Solution Support Engineer for Platespin - AP Zone 2 (Hong Kong, Singapore,		\$ 79,000.00
aiwan, South Korea) Initial	051-006082-1	
Premium Support Solution Support Engineer for AppManager - AP Zone 2 (Hong Kong, Singapore, aiwan, South Korea) Renewal	051-006083	\$ 79,000.00
Premium Support Solution Support Engineer for AppManager - AP Zone 2 (Hong Kong, Singapore,		\$ 79,000.00
aiwan, South Korea) Initial	051-006083-I	• • • • • • • • • • • • • • • • • • • •
Premium Support Solution Support Engineer for Privileged Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006084	\$ 79,000.00
Premium Support Solution Support Engineer for Privileged Management - AP Zone 2 (Hong Kong,		\$ 79,000.00
Singapore, Taiwan, South Korea) Initial	051-006084-I	φ 73,000.00
Premium Support Solution Support Engineer for Identity Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006085	\$ 79,000.00
Premium Support Solution Support Engineer for Identity Management - AP Zone 2 (Hong Kong,		\$ 79,000.00
Singapore, Taiwan, South Korea) Initial	051-006085-I	φ 73,000.00
Premium Support Solution Support Engineer for Access Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006086	\$ 79,000.00
Premium Support Solution Support Engineer for Access Management - AP Zone 2 (Hong Kong,		\$ 79,000.00
Singapore, Taiwan, South Korea) Initial	051-006086-I	\$ 79,000.00
Premium Support Solution Support Engineer for Security Analytics - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006087	\$ 79,000.00
Premium Support Solution Support Engineer for Security Analytics - AP Zone 2 (Hong Kong,		\$ 79,000.00
Singapore, Taiwan, South Korea) Initial	051-006087-I	\$ 79,000.00
Premium Support Solution Support Engineer for ZENworks - AP Zone 2 (Hong Kong, Singapore, Faiwan, South Korea) Renewal	051-006088	\$ 79,000.00
Premium Support Solution Support Engineer for ZENworks - AP Zone 2 (Hong Kong, Singapore,		¢ 70,000,00
raiwan, South Korea) Initial	051-006088-I	\$ 79,000.00
Premium Support Solution Support Engineer for Information Archiving - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006089	\$ 63,000.00
Premium Support Solution Support Engineer for Information Archiving - AP Zone 3 (China, Malaysia,		¢ 00.000.00
Thailand, Phillipines, Indonesia) Initial	051-006089-I	\$ 63,000.00
Premium Support Solution Support Engineer for File and Print Services - AP Zone 3 (China, Malaysia,	051-006090	\$ 63,000.00
Thailand, Phillipines, Indonesia) Renewal Premium Support Solution Support Engineer for File and Print Services - AP Zone 3 (China, Malaysia,	031-000090	
hailand, Phillipines, Indonesia) Initial	051-006090-I	\$ 63,000.00
Premium Support Solution Support Engineer for Collaboration - AP Zone 3 (China, Malaysia, Thailand,	054 000004	\$ 63,000.00
Phillipines, Indonesia) Renewal Premium Support Solution Support Engineer for Collaboration - AP Zone 3 (China, Malaysia, Thailand,	051-006091	
Phillipines, Indonesia) Initial	051-006091-l	\$ 63,000.00
Premium Support Solution Support Engineer for Enterprise Messaging - AP Zone 3 (China, Malaysia,	054 000000	\$ 63,000.00
Thailand, Phillipines, Indonesia) Renewal	051-006092	
Premium Support Solution Support Engineer for Enterprise Messaging - AP Zone 3 (China, Malaysia, Fhailand, Phillipines, Indonesia) Initial	051-006092-I	\$ 63,000.00
Premium Support Solution Support Engineer for Platespin - AP Zone 3 (China, Malaysia, Thailand,		\$ 63,000.00
Phillipines, Indonesia) Renewal	051-006093	
Premium Support Solution Support Engineer for Platespin - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006093-I	\$ 63,000.00
Premium Support Solution Support Engineer for AppManager - AP Zone 3 (China, Malaysia, Thailand,		\$ 63,000.00
hillipines, Indonesia) Renewal	051-006094	• • • • • • • • • • • • • • • • • • • •
Premium Support Solution Support Engineer for AppManager - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006094-I	\$ 63,000.00
Premium Support Solution Support Engineer for Privileged Management - AP Zone 3 (China, Malaysia,		\$ 63,000.00
Fhailand, Phillipines, Indonesia) Renewal	051-006095	φ 00,000.00
Premium Support Solution Support Engineer for Privileged Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006095-I	\$ 63,000.00
Premium Support Solution Support Engineer for Identity Management - AP Zone 3 (China, Malaysia,		\$ 63,000.00
hailand, Phillipines, Indonesia) Renewal	051-006096	
Premium Support Solution Support Engineer for Identity Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006096-I	\$ 63,000.00
Premium Support Solution Support Engineer for Access Management - AP Zone 3 (China, Malaysia,		\$ 63,000.00
hailand, Phillipines, Indonesia) Renewal	051-006097	φ 00,000.00
		\$ 63,000.00
Premium Support Solution Support Engineer for Access Management - AP Zone 3 (China, Malaysia,	051-006097-1	1
Premium Support Solution Support Engineer for Access Management - AP Zone 3 (China, Malaysia, hailand, Phillipines, Indonesia) Initial	051-006097-I	¢ 00.000.00
Premium Support Solution Support Engineer for Access Management - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia,	051-006097-I 051-006098	\$ 63,000.00
Premium Support Solution Support Engineer for Access Management - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Renewal Premium Support Solution Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia,	051-006098	\$ 63,000.00 \$ 63,000.00
Premium Support Solution Support Engineer for Access Management - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Renewal Premium Support Solution Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Initial		\$ 63,000.00
Premium Support Solution Support Engineer for Access Management - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Renewal Premium Support Solution Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand,	051-006098	
Premium Support Solution Support Engineer for Access Management - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Renewal Premium Support Solution Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006098 051-006098-I 051-006099	\$ 63,000.00
Premium Support Solution Support Engineer for Access Management - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Renewal Premium Support Solution Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, 'hillipines, Indonesia) Renewal Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, 'hillipines, Indonesia) Renewal Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, 'hillipines, Indonesia) Initial	051-006098 051-006098-I	\$       63,000.00         \$       63,000.00         \$       63,000.00
Premium Support Solution Support Engineer for Access Management - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Renewal Premium Support Solution Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, 'hillipines, Indonesia) Renewal Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, 'hillipines, Indonesia) Renewal Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, 'hillipines, Indonesia) Initial Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, 'hillipines, Indonesia) Initial Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, 'hillipines, Indonesia) Initial	051-006098 051-006098-I 051-006099	\$ 63,000.00 \$ 63,000.00
Premium Support Solution Support Engineer for Access Management - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Renewal Premium Support Solution Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia, 'hailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US, apan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US,	051-006098 051-006098-I 051-006099 051-006099-I 051-006100	\$       63,000.00         \$       63,000.00         \$       63,000.00
Premium Support Solution Support Engineer for Access Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal Premium Support Solution Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial Premium Support Solution Support Engineer for Archiving and Risk Management - Worldwide (US, Idapan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US, Iapan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US, Iapan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for Collaboration Solutions - Worldwide (US, Japan,	051-006098 051-006098-I 051-006099 051-006099-I	\$       63,000.00         \$       63,000.00         \$       63,000.00         \$       63,000.00         \$       15,000.00

Premium Support Support Account Manager for Collaboration Solutions - Worldwide (US, Japan,		\$ 15,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006101-l	
Premium Support Support Account Manager for Hybrid Cloud Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006102	\$ 15,000.00
Premium Support Support Account Manager for Hybrid Cloud Management - Worldwide (US, Japan,		\$ 15,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Worldwide (US,	051-006102-I	
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006103	\$ 15,000.00
Premium Support Support Account Manager for Operations Bridge and Analytics - Worldwide (US,		\$ 15,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006103-I	
Premium Support Support Account Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006104	\$ 15,000.00
Premium Support Support Account Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany,		\$ 15,000.00
Benelux, Nordics, France, Australia) Initial	051-006104-I	
Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006105	\$ 15,000.00
Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada,		\$ 15,000.00
UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006105-I	
Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006106	\$ 15,000.00
Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada,		\$ 15,000.00
JK, Germany, Benelux, Nordics, France, Australia) Initial	051-006106-I	
Premium Support Support Account Manager for Archiving and Risk Management - EMEA Zone 2 Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006107	\$ 13,000.00
Premium Support Support Account Manager for Archiving and Risk Management - EMEA Zone 2		\$ 13,000.00
Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006107-I	
Premium Support Support Account Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006108	\$ 13,000.00
Premium Support Support Account Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy,		\$ 13,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006108-l	φ 10,000.00
Premium Support Support Account Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain, taly, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006109	\$ 13,000.00
Premium Support Support Account Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain,		\$ 13,000.00
taly, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006109-I	ψ ιο,υυυ.υυ
Premium Support Support Account Manager for Operations Bridge and Analytics - EMEA Zone 2 Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006110	\$ 13,000.00
Premium Support Support Account Manager for Operations Bridge and Analytics - EMEA Zone 2		\$ 12,000,00
Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006110-I	\$ 13,000.00
Premium Support Support Account Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle	051-006111	\$ 13,000.00
East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Support Account Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle	051-006111	
East; everything but Germany, Benelux, Nordics, France) Initial	051-006111-I	\$ 13,000.00
Premium Support Support Account Manager for Security Operations - EMEA Zone 2 (Spain, Italy,	051-006112	\$ 13,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Support Account Manager for Security Operations - EMEA Zone 2 (Spain, Italy,	051-006112	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006112-I	\$ 13,000.00
Premium Support Support Account Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy,	051 006112	\$ 13,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Support Account Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy,	051-006113	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006113-I	\$ 13,000.00
	054 000444	\$ 8,300.00
Premium Support Support Account Manager for Archiving and Risk Management - LATAM Renewal Premium Support Support Account Manager for Archiving and Risk Management - LATAM Initial	051-006114 051-006114-I	\$ 8,300.00
Terman euppert euppert, deceant manager fer Allenning and Rick management. Et that in initial		
	051-006115	\$ 8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Collaboration Solutions - LATAM Initial	051-006115 051-006115-I	\$ 8,300.00 \$ 8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Collaboration Solutions - LATAM Initial Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal	051-006115 051-006115-I 051-006116	\$         8,300.00           \$         8,300.00           \$         8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal	051-006115 051-006115-I	\$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Collaboration Solutions - LATAM Initial Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal	051-006115 051-006115-I 051-006116 051-006116-I 051-006117	\$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Collaboration Solutions - LATAM Initial Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial	051-006115 051-006115-I 051-006116 051-006116-I 051-006117 051-006117-I	\$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Collaboration Solutions - LATAM Initial Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial	051-006115 051-006115-I 051-006116 051-006116-I 051-006117	\$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Collaboration Solutions - LATAM Initial Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal	051-006115 051-006115-I 051-006116-I 051-006116-I 051-006117 051-006117-I 051-006118-I 051-006118-I 051-006119	\$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Collaboration Solutions - LATAM Initial Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Initial	051-006115         051-006115-I         051-006116-I         051-006117         051-006117         051-006117-I         051-006118         051-006118-I         051-006119         051-006119-I	\$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Collaboration Solutions - LATAM Initial Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Unified End Mgmt - LATAM Renewal	051-006115 051-006115-I 051-006116-I 051-006116-I 051-006117 051-006117-I 051-006118-I 051-006118-I 051-006119	\$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Collaboration Solutions - LATAM Initial Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Unified End Mgmt - LATAM Renewal	051-006115         051-006115-I         051-006116         051-006117         051-006117         051-006117-I         051-006118         051-006118-I         051-006119         051-006119-I         051-006120	\$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Unified End Mgmt - LATAM Renewal Premium Support Support Account Manager for Unified End Mgmt - LATAM Initial Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal	051-006115         051-006115-I         051-006116         051-006117-I         051-006117         051-006117-I         051-006118         051-006118-I         051-006119         051-006120         051-006121	\$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Unified End Mgmt - LATAM Renewal Premium Support Support Account Manager for Unified End Mgmt - LATAM Initial Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal Premium Support Support Account Manager for Archiving and Risk Management - Africa Initial	051-006115         051-006115-I         051-006116         051-006117         051-006117         051-006117-I         051-006118         051-006118-I         051-006119         051-006120         051-006121	\$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Initial Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Unified End Mgmt - LATAM Renewal Premium Support Support Account Manager for Unified End Mgmt - LATAM Initial Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal Premium Support Support Account Manager for Archiving and Risk Management - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal	051-006115         051-006115-I         051-006116         051-006117-I         051-006117         051-006117-I         051-006118         051-006118-I         051-006119         051-006120         051-006121	\$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Collaboration Solutions - LATAM Initial Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Unified End Mgmt - LATAM Renewal Premium Support Support Account Manager for Unified End Mgmt - LATAM Renewal Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal Premium Support Support Account Manager for Archiving and Risk Management - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Su	051-006115         051-006115-I         051-006116-I         051-006117         051-006117         051-006117         051-006117         051-006118         051-006118-I         051-006119-I         051-006120         051-006121         051-006121         051-006121         051-006123	\$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Unified End Mgmt - LATAM Renewal Premium Support Support Account Manager for Unified End Mgmt - LATAM Initial Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal	051-006115         051-006115-I         051-006116-I         051-006117         051-006117         051-006117         051-006117         051-006118         051-006118-I         051-006119-I         051-006120         051-006120-I         051-006121         051-006121-I         051-006122-I	\$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Collaboration Solutions - LATAM Initial Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Unified End Mgmt - LATAM Renewal Premium Support Support Account Manager for Unified End Mgmt - LATAM Renewal Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support	051-006115         051-006115-I         051-006116-I         051-006117         051-006117         051-006117         051-006117         051-006118         051-006118-I         051-006119-I         051-006120         051-006121         051-006121         051-006121         051-006123	\$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Initial Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Unified End Mgmt - LATAM Initial Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Hybrid Cloud Management - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Hybrid Cloud Management - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations	051-006115         051-006116-I         051-006116-I         051-006117-I         051-006117-I         051-006117-I         051-006118-I         051-006118-I         051-006119         051-006120         051-006121-I         051-006121-I         051-006121-I         051-006122-I         051-006123-I         051-006124-I	\$       8,300.00         \$       8,300.00
remium Support Support Account Manager for Collaboration Solutions - LATAM Renewal remium Support Support Account Manager for Ollaboration Solutions - LATAM Initial remium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal remium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal remium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal remium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal remium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal remium Support Support Account Manager for IAM - LATAM Renewal remium Support Support Account Manager for IAM - LATAM Renewal remium Support Support Account Manager for Security Operations - LATAM Renewal remium Support Support Account Manager for Security Operations - LATAM Renewal remium Support Support Account Manager for Security Operations - LATAM Renewal remium Support Support Account Manager for Unified End Mgmt - LATAM Renewal remium Support Support Account Manager for Archiving and Risk Management - Africa Renewal remium Support Support Account Manager for Collaboration Solutions - Africa Initial remium Support Support Account Manager for Collaboration Solutions - Africa Initial remium Support Support Account Manager for Hybrid Cloud Management - Africa Initial remium Support Support Account Manager for Hybrid Cloud Management - Africa Initial remium Support Support Account Manager for Hybrid Cloud Management - Africa Renewal remium Support Support Account Manager for Hybrid Cloud Management - Africa Initial remium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal remium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial remium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial remium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial remium Su	051-006115         051-006116-I         051-006116-I         051-006117-I         051-006117         051-006117-I         051-006118         051-006118-I         051-006119         051-006120         051-006121         051-006121         051-006121         051-006121         051-006122         051-006123         051-006123-I         051-006124         051-006125	\$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Initial Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Unified End Mgmt - LATAM Renewal Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Hybrid Cloud Management - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics	051-006115         051-006116-I         051-006116-I         051-006117-I         051-006117-I         051-006117-I         051-006118-I         051-006118-I         051-006119         051-006120         051-006121-I         051-006121-I         051-006121-I         051-006122-I         051-006123-I         051-006124-I	\$       8,300.00         \$       8,300.00
Peremium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Peremium Support Support Account Manager for Collaboration Solutions - LATAM Initial Peremium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Peremium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Peremium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Peremium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Peremium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Peremium Support Support Account Manager for IAM - LATAM Renewal Peremium Support Support Account Manager for Security Operations - LATAM Renewal Peremium Support Support Account Manager for Security Operations - LATAM Initial Peremium Support Support Account Manager for Unified End Mgmt - LATAM Initial Peremium Support Support Account Manager for Archiving and Risk Management - Africa Renewal Peremium Support Support Account Manager for Collaboration Solutions - Africa Renewal Peremium Support Support Account Manager for Hybrid Cloud Management - Africa Initial Peremium Support Support Account Manager for Hybrid Cloud Management - Africa Renewal Peremium Support Support Account Manager for Hybrid Cloud Management - Africa Renewal Peremium Support Support Account Manager for Hybrid Cloud Management - Africa Renewal Peremium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Peremium Support Support Account Manager for Operations Solutions - Africa Initial Peremium Support Support Account Manager for Hybrid Cloud Management - Africa Renewal Peremium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Peremium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Peremium Support Support Account Manager for Hybrid Cloud Management - Africa Renewal Peremium Support Support Account Manager for Operation	051-006115           051-006115-I           051-006116-I           051-006117           051-006117           051-006117           051-006117           051-006118           051-006118           051-006119           051-006120           051-006121           051-006121           051-006122           051-006123           051-006123-I           051-006124           051-006125           051-006126-I	\$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Olaboration Solutions - LATAM Initial Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Initial Premium Support Account Manager for Security Operations - LATAM Renewal Premium Support Account Manager for Security Operations - LATAM Renewal Premium Support Account Manager for Unified End Mgmt - LATAM Renewal Premium Support Account Manager for Unified End Mgmt - LATAM Initial Premium Support Account Manager for Archiving and Risk Management - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Hybrid Cloud Management - Africa Initial Premium Support Support Account Manager for Operations Solutions - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for IAM - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analyt	051-006115         051-006115-I         051-006116         051-006116-I         051-006117         051-006117         051-006117         051-006118         051-006118         051-006119         051-006120         051-006121         051-006121         051-006121         051-006122         051-006123         051-006123-I         051-006124         051-006125         051-006125         051-006126-I         051-006127	\$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Unified End Mgmt - LATAM Initial Premium Support Support Account Manager for Unified End Mgmt - LATAM Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Phybrid Cloud Management - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for IMy - Africa Renewal Premium Support Support Account Manager for IAM - Africa Initial Premium Support Support Account	051-006115           051-006115-I           051-006116-I           051-006117           051-006117           051-006117           051-006117           051-006118           051-006118           051-006119           051-006120           051-006121           051-006121           051-006122           051-006123           051-006123-I           051-006124           051-006125           051-006126-I	\$       8,300.00         \$       8,300.00
Peremium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Peremium Support Support Account Manager for Collaboration Solutions - LATAM Initial Peremium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Peremium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Peremium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Peremium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Peremium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Peremium Support Support Account Manager for IAM - LATAM Renewal Peremium Support Support Account Manager for Security Operations - LATAM Renewal Peremium Support Support Account Manager for Unified End Mgmt - LATAM Renewal Peremium Support Support Account Manager for Unified End Mgmt - LATAM Renewal Peremium Support Support Account Manager for Archiving and Risk Management - Africa Renewal Peremium Support Support Account Manager for Collaboration Solutions - Africa Initial Peremium Support Support Account Manager for Collaboration Solutions - Africa Initial Peremium Support Support Account Manager for Collaboration Solutions - Africa Renewal Peremium Support Support Account Manager for Collaboration Solutions - Africa Initial Peremium Support Support Account Manager for Collaboration Solutions - Africa Initial Peremium Support Support Account Manager for Collaboration Solutions - Africa Initial Peremium Support Support Account Manager for Hybrid Cloud Management - Africa Initial Peremium Support Support Account Manager for Hybrid Cloud Management - Africa Initial Peremium Support Support Account Manager for Hybrid Cloud Management - Africa Initial Peremium Support Support Account Manager for Hybrid Cloud Management - Africa Initial Peremium Support Support Account Manager for Hybrid Cloud Management - Africa Initial Peremium Support Support Account Manager for Hybrid Cloud Management - Africa	051-006115         051-006115-I         051-006116         051-006116-I         051-006117         051-006117         051-006117         051-006118         051-006118         051-006119         051-006120         051-006121         051-006121         051-006121         051-006122         051-006123         051-006123-I         051-006124         051-006125         051-006125         051-006126-I         051-006127	\$       8,300.00         \$       8,300.00
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Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Claboration Solutions - LATAM Initial Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Unified End Mgmt - LATAM Renewal Premium Support Support Account Manager for Unified End Mgmt - LATAM Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Operations Solutions - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Security Operations - Africa Initial Premium Support Support Account Manager for Pybrid Cloud Management - Africa Initial Premium Support Support Account Manager for Pybrid Cloud Management - Africa Initial Premium Support Support Account Manager for Security Operations - Africa Renewal Premium Support Support Account Manager for Security Operations - Africa Renewal Premium Su	051-006115         051-006116-I         051-006116-I         051-006117-I         051-006117-I         051-006117-I         051-006118         051-006118-I         051-006119         051-006119-I         051-006120         051-006121         051-006121         051-006121-I         051-006122         051-006123         051-006123-I         051-006124-I         051-006125         051-006125         051-006126-I         051-006127         051-006127         051-006127	\$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Collaboration Solutions - ATAM Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Hybrid Cloud Management - Africa Renewal Premium Support Support Account Manager for Hybrid Cloud Management - Africa Renewal Premium Support Support Account Manager for Hybrid Cloud Management - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Security Operations - Africa Renewal Premium Support Support Account Manager for Security Operations - Africa Renewal Premium Support Support Account Manager for Security Operations - Africa Renewal Premium Support Support Account Manager for Security Operations - Africa Renewal Premium Support Support Account Manager for	051-006115           051-006116-I           051-006116-I           051-006117-I           051-006117           051-006117           051-006117           051-006118           051-006118-I           051-006119           051-006120           051-006121           051-006121           051-006121           051-006122           051-006123           051-006123           051-006123           051-006123           051-006124           051-006125           051-006125           051-006126           051-006127           051-006127           051-006127           051-006127           051-006127	\$       8,300.00         \$       8,300.00
remium Support Support Account Manager for Collaboration Solutions - LATAM Renewal remium Support Support Account Manager for Hybrid Cloud Management - LATAM Initial remium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial remium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal remium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial remium Support Support Account Manager for IAM - LATAM Renewal remium Support Support Account Manager for IAM - LATAM Renewal remium Support Support Account Manager for IAM - LATAM Initial remium Support Support Account Manager for Security Operations - LATAM Renewal remium Support Support Account Manager for Unified End Mgmt - LATAM Renewal remium Support Support Account Manager for Archiving and Risk Management - Africa Renewal remium Support Support Account Manager for Archiving and Risk Management - Africa Renewal remium Support Support Account Manager for Collaboration Solutions - Africa Renewal remium Support Support Account Manager for Collaboration Solutions - Africa Renewal remium Support Support Account Manager for Collaboration Solutions - Africa Renewal remium Support Support Account Manager for Operations Solutions - Africa Renewal remium Support Support Account Manager for Operations Solutions - Africa Renewal remium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal remium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal remium Support Support Account Manager for Security Operations - Africa Renewal remium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal remium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal remium Support Support Account Manager for IAM - Africa Renewal remium Support Support Account Manager for IAM - Africa Renewal remium Support Support Account Manager for IAM - Africa Renewal remium Support Support Accou	051-006115         051-006116         051-006116         051-006116         051-006117         051-006117         051-006117         051-006118         051-006118         051-006119         051-006120         051-006121         051-006121         051-006121         051-006122         051-006123         051-006123         051-006123         051-006124         051-006125         051-006126         051-006127         051-006128         051-006128         051-006128	\$       8,300.00         \$       8,300.00
remium Support Support Account Manager for Collaboration Solutions - LATAM Renewal remium Support Support Account Manager for Hybrid Cloud Management - LATAM Initial remium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal remium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial remium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial remium Support Support Account Manager for IAM - LATAM Renewal remium Support Support Account Manager for IAM - LATAM Renewal remium Support Support Account Manager for IAM - LATAM Renewal remium Support Support Account Manager for Security Operations - LATAM Renewal remium Support Support Account Manager for Security Operations - LATAM Renewal remium Support Support Account Manager for Collaboration - LATAM Initial remium Support Support Account Manager for Collaboration Security Operations - LATAM Renewal remium Support Support Account Manager for Collaboration Security Operations - LATAM Renewal remium Support Support Account Manager for Archiving and Risk Management - Africa Renewal remium Support Support Account Manager for Collaboration Solutions - Africa Initial remium Support Support Account Manager for Hybrid Cloud Management - Africa Renewal remium Support Support Account Manager for Hybrid Cloud Management - Africa Renewal remium Support Support Account Manager for Hybrid Cloud Management - Africa Renewal remium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal remium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal remium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal remium Support Support Account Manager for Mybrid Cloud Management - Africa Renewal remium Support Support Account Manager for Mybrid Cloud Management - Africa Renewal remium Support Support Account Manager for Collaboration Solutions - Africa Initial remium Support Support Account Manager for Mybrid Clou	051-006115           051-006116-I           051-006116-I           051-006117-I           051-006117           051-006117           051-006117           051-006118           051-006118           051-006119           051-006120           051-006121           051-006121           051-006121           051-006121           051-006121           051-006122           051-006123           051-006123           051-006123           051-006123           051-006124-I           051-006125           051-006125           051-006125           051-006126-I           051-006127           051-006127           051-006128           051-006128           051-006128-I           051-006128-I           051-006128-I           051-006128-I           051-006128-I           051-006128-I           051-006128-I	\$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Collaboration Solutions - LATAM Initial Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Vinified End Mgmt - LATAM Initial Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal Premium Support Support Account Manager for Archiving and Risk Management - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Security Operations - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Bridge and Analytics - Africa Renewal Premium Support Supp	051-006115         051-006116-1           051-006116-1         051-006116-1           051-006117-1         051-006117-1           051-006117-1         051-006118           051-006118         051-006118-1           051-006119         051-006120           051-006120-1         051-006120-1           051-006121-1         051-006122-1           051-006122-1         051-006122-1           051-006123         051-006123-1           051-006123-1         051-006123-1           051-006124-1         051-006125-1           051-006125-1         051-006126-1           051-006126-1         051-006127-1           051-006127-1         051-006127-1           051-006128         051-006128-1           051-006128-1         051-006128-1	\$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Initial Premium Support Support Account Manager for Operations Solutions - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for IAM - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Collaboration Solutions - AFrica Renewal Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Probind Cloud Management - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for IAM - Africa Renewal Premium Support Support Account Manager for IAM - Africa Renewal Premium Support Support Account Manager for Previous Suide and Analytics - Africa Renewal Premium Support Support Account Manager for IAM - Africa Renewal Premium Support Support Account Manager for IAM - Africa Renewal Premium Support Support Account Manager for Previous Suide and Analytics - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions	051-006115         051-006116-1           051-006116-1         051-006117-1           051-006117         051-006117-1           051-006117         051-006118-1           051-006118         051-006119           051-006119         051-006120           051-006120         051-006120-1           051-006121-1         051-006121-1           051-006122         051-006122           051-006122-1         051-006123-1           051-006123-1         051-006123-1           051-006124-1         051-006125           051-006125-1         051-006125           051-006125-1         051-006126           051-006126-1         051-006127           051-006127         051-006127           051-006128         051-006128-1           051-006128-1         051-006128-1           051-006128-1         051-006129-1           051-006129-1         051-006129-1           051-006129-1         051-006130-1	\$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Initial Premium Support Support Account Manager for Operations Solutions - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for IAM - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Collaboration Solutions - AFrica Renewal Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Probind Cloud Management - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for IAM - Africa Renewal Premium Support Support Account Manager for IAM - Africa Renewal Premium Support Support Account Manager for IAM - Africa Renewal Premium Support Support Account Manager for IAM - Africa Renewal Premium Support Support Account Manager for IAM - Africa Renewal Premium Support Support Account Manager for Security Operations - Africa Initial Premium Support Support Account Manager for Security Operations - Africa Renewal Premium Support Supp	051-006115         051-006116-I           051-006116-I         051-006117-I           051-006117-I         051-006117-I           051-006117-I         051-006118           051-006118         051-006119-I           051-006119-I         051-006120           051-006120-I         051-006121-I           051-006121-I         051-006122-I           051-006122-I         051-006123-I           051-006123-I         051-006123-I           051-006124-I         051-006125-I           051-006125-I         051-006126-I           051-006127-I         051-006127-I           051-006128         051-006127-I           051-006128-I         051-006128-I           051-006128-I         051-006128-I           051-006128-I         051-006128-I           051-006128-I         051-006128-I           051-006128-I         051-006128-I           051-006128-I         051-006129-I           051-006129-I         051-006129-I	\$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Operations Solutions - LATAM Initial Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Colerations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Man	051-006115         051-006116-1           051-006116-1         051-006117-1           051-006117         051-006117-1           051-006117         051-006118-1           051-006118         051-006119           051-006119         051-006120           051-006120         051-006120-1           051-006121-1         051-006121-1           051-006122         051-006122           051-006122-1         051-006123-1           051-006123-1         051-006123-1           051-006124-1         051-006125           051-006125-1         051-006125           051-006125-1         051-006126           051-006126-1         051-006127           051-006127         051-006127           051-006128         051-006128-1           051-006128-1         051-006128-1           051-006128-1         051-006129-1           051-006129-1         051-006129-1           051-006129-1         051-006130-1	\$       8,300.00         \$       8,300.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Collaboration Solutions - LATAM Initial Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Karica Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Security Operations - Africa Initial Premium Support Support Account Manager for Security Operations - Africa Initial Premium Support Support Account Manager for Security Operations - Africa Initial Premium Support Support Account Manager for Security Operations - Africa Initial Premium Support Support Account Manager for Security Operations - Africa Initial Premium Support Support Account M	051-006115         051-006116-1           051-006116-1         051-006117-1           051-006117         051-006117-1           051-006117         051-006118-1           051-006118-1         051-006119           051-006119         051-006120-1           051-006120-1         051-006120-1           051-006121-1         051-006122-1           051-006122-1         051-006122-1           051-006122-1         051-006123-1           051-006123-1         051-006123-1           051-006124-1         051-006125-1           051-006125-1         051-006126-1           051-006126-1         051-006127           051-006127         051-006128           051-006128-1         051-006128-1           051-006128-1         051-006129-1           051-006129-1         051-006129-1           051-006129-1         051-006130-1           051-006130-1         051-006130-1	\$       8,300.00         \$       13,000.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Operations Stridge and Analytics - Africa Renewal Premium Support Support Account Manager for IAboration Solutions - Africa Initial Premium Support Support Account Manager for IAboration Solutions - Africa Initial Premium Support Support Account Manager for IAboration Solutions - Africa Initial Premium Support Support Account Manager for IAM - Africa Renewal Premium Support Support Account Manager for IAM - Africa Renewal Premium Support Support Account Manager for IAM - Africa Renewal Premium Support Support Account Manager for IAM - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Col	051-006115         051           051-006116         051           051-006116         051           051-006117         051           051-006117         051           051-006118         051           051-006118         051           051-006119         051           051-006120         051           051-006120         051           051-006121         051           051-006122         051           051-006123         051           051-006123         051           051-006123         051           051-006123         051           051-006124         051           051-006125         051           051-006126         051           051-006127         051           051-006127         051           051-006128         051           051-006128         051           051-006128         051           051-006128         051           051-006130         051           051-006130         051           051-006131         051           051-006131         051           051-006132         051	\$       8,300.00         \$       8,300.00
remium Support Support Account Manager for Collaboration Solutions - LATAM Renewal remium Support Support Account Manager for Collaboration Solutions - LATAM Initial remium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial remium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial remium Support Support Account Manager for IAM - LATAM Renewal remium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial remium Support Support Account Manager for Security Operations - LATAM Renewal remium Support Support Account Manager for Security Operations - LATAM Renewal remium Support Support Account Manager for Security Operations - LATAM Initial remium Support Support Account Manager for Security Operations - LATAM Initial remium Support Support Account Manager for Security Operations - LATAM Initial remium Support Support Account Manager for Collaboration Solutions - Africa Renewal remium Support Support Account Manager for Collaboration Solutions - Africa Initial remium Support Support Account Manager for Collaboration Solutions - Africa Initial remium Support Support Account Manager for Operations Informations - Africa Initial remium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal remium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal remium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal remium Support Support Account Manager for Security Operations - Africa Initial remium Support Support Account Manager for Security Operations - Africa Renewal remium Support Support Account Manager for Security Operations - Africa Initial remium Support Support Account Manager for Collaboration Solutions - Africa Initial remium Support Support Account Manager for Collaboration Solutions - Africa Renewal remium Support Support Account Manager for Collaboration - Africa Renewal remium Support Support Account Manager for Collaborati	051-006115         051           051-006116         051           051-006116-I         051           051-006117-I         051           051-006117-I         051           051-006118         051           051-006118-I         051           051-006119         051           051-006120         051           051-006121         051           051-006121         051           051-006121         051           051-006122         051           051-006123         051           051-006123         051           051-006123         051           051-006124         051           051-006125         051           051-006126         051           051-006127         051           051-006127         051           051-006128         051           051-006128         051           051-006128-I         051           051-006128-I         051           051-006128-I         051           051-006130         051           051-006130         051           051-006130         051           051-006131         051	\$       8,300.00         \$       13,000.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Collaboration Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Curified End Mgmt - LATAM Nenewal Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Operations Sultions - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Intybrid Cloud Management - Africa Renewal Premium Support Support Account Manager for IAM - Africa Renewal Premium Support Support Account Manager for IAM - Africa Renewal Premium Support Support Account Manager for IAM - Africa Renewal Premium Support Support Account Manager for IAM - Africa Renewal Premium Support Support Account Manager for Security Operations - Africa Renewal Premium Support Support Account Manager for Security Operations - Africa Renewal Premium Support Support Account Manager for Security Operations - Africa Renewal Premium Support Support Account Manager for Security Operations - Africa Renewal	051-006115         051           051-006116         051           051-006116         051           051-006117         051           051-006117         051           051-006118         051           051-006118         051           051-006119         051           051-006119         051           051-006120         051           051-006121         051           051-006122         051           051-006123         051           051-006123         051           051-006123         051           051-006123         051           051-006123         051           051-006124         051           051-006125         051           051-006126         051           051-006127         051           051-006127         051           051-006128         051           051-006128         051           051-006129         051           051-006130         051           051-006130         051           051-006131         051           051-006131         051           051-006132         051	\$       8,300.00         \$       13,000.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Collaboration Shidge and Analytics - LATAM Initial Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Collaboration Sultions - Africa Initial Premium Support Support Account Manager for Collaboration Sultige and Analytics - Africa Renewal Premium Support Support Account Manager for Collaboration Sultige and Analytics - Africa Renewal Premium Support Support Account Manager for Collaboration Sultigen - Africa Initial Premium Support Support Account Manager for Collaboration Sultigen - Africa Renewal Premium Support Support Account Manage	051-006115         051           051-006116         051           051-006116         051           051-006117         051           051-006117         051           051-006118         051           051-006118         051           051-006119         051           051-006119         051           051-006120         051           051-006121         051           051-006121         051           051-006122         051           051-006123         051           051-006123         051           051-006123         051           051-006123         051           051-006123         051           051-006124         051           051-006125         051           051-006126         051           051-006127         051           051-006128         051           051-006128         051           051-006128         051           051-006130         051           051-006131         051           051-006131         051           051-006132         051           051-006131         051	\$       8,300.00         \$       13,000.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Pulybrid Cloud Management - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Valified End Mgmt - LATAM Renewal Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Operations Eridge and Analytics - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Security Operations - Africa Initial Premium Support Support Account Manager for Security Operations - Africa Renewal Premium Support Support Account Manager for Security Operations - Africa Renewal Premium Support Support Account Manager for Security Operations - Africa Renewal Premium Support Support Account Manager for Security Operations - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - New Zealand Initial Premium Support Su	051-006115         051           051-006116         051           051-006116-I         051           051-006117-I         051           051-006117         051           051-006118         051           051-006118         051           051-006119         051           051-006120         051           051-006121         051           051-006121         051           051-006122         051           051-006123         051           051-006123         051           051-006123         051           051-006123         051           051-006124         051           051-006125         051           051-006126         051           051-006127         051           051-006128         051           051-006128         051           051-006128         051           051-006129         051           051-006130         051           051-006131         051           051-006131         051           051-006132         051           051-006133         051           051-006132         051	\$       8,300.00         \$       13,000.00
Premium Support Support Account Manager for Collaboration Solutions - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for IAM - LATAM Renewal Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Security Operations - LATAM Initial Premium Support Support Account Manager for Chilide End Mgmt - LATAM Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal Premium Support Support Account Manager for Security Operations - Africa Initial Premium Support Support Account Manager for Security Operations - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Security Operations - Africa Initial Premium Support Support Account Manager for Collaboration Solutions - Mrica Initial Premium Support Support Account Manager for Collaboration Solutions - New Zealand Initial Premium Support Support Account	051-006115         051           051-006116         051           051-006116-I         051           051-006117-I         051           051-006117         051           051-006118         051           051-006118         051           051-006119         051           051-006120         051           051-006121         051           051-006121         051           051-006121         051           051-006121         051           051-006122         051           051-006123         051           051-006123         051           051-006123         051           051-006124         051           051-006125         051           051-006126         051           051-006127         051           051-006128         051           051-006128-I         051           051-006128-I         051           051-006128-I         051           051-006130         051           051-006131         051           051-006131         051           051-006132         051           051-006132         051	\$       8,300.00         \$       13,000.00         \$       13,000.00         \$       13,000.00         \$       13,000.00
remium Support Support Account Manager for Collaboration Solutions - LATAM Renewal remium Support Support Account Manager for Operations Divisions - LATAM Initial remium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial remium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial remium Support Support Account Manager for Operations Bridge and Analytics - LATAM Initial remium Support Support Account Manager for IAM - LATAM Renewal remium Support Support Account Manager for IAM - LATAM Renewal remium Support Support Account Manager for Security Operations - LATAM Initial remium Support Support Account Manager for Security Operations - LATAM Initial remium Support Support Account Manager for Security Operations - LATAM Initial remium Support Support Account Manager for Unified End Mgmt - LATAM Initial remium Support Support Account Manager for Collaboration Solutions - Africa Renewal remium Support Support Account Manager for Collaboration Solutions - Africa Renewal remium Support Support Account Manager for Collaboration Solutions - Africa Renewal remium Support Support Account Manager for Collaboration Solutions - Africa Renewal remium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal remium Support Support Account Manager for IAW - Africa Renewal remium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal remium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial remium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal remium Support Support Account Manager for Coleations Bridge and Analytics - Africa Initial remium Support Support Account Manager for Coleations Bridge and Analytics - Africa Initial remium Support Support Account Manager for Collaboration Solutions - New Zealand Renewal remium Support Support Account Manager for Collaboration Solutions - New Zealand Renewal remium Support Su	051-006115         051           051-006116         051           051-006116-I         051           051-006117-I         051           051-006117         051           051-006118         051           051-006118         051           051-006119         051           051-006120         051           051-006121         051           051-006121         051           051-006122         051           051-006123         051           051-006123         051           051-006123         051           051-006123         051           051-006124         051           051-006125         051           051-006126         051           051-006127         051           051-006128         051           051-006128         051           051-006128         051           051-006129         051           051-006130         051           051-006131         051           051-006131         051           051-006132         051           051-006133         051           051-006132         051	\$       8,300.00         \$       13,000.00

Premium Support Support Account Manager for Collaboration Solutions - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006136-I	\$ 9,300.00
Premium Support Support Account Manager for Hybrid Cloud Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006137	\$ 9,300.00
Premium Support Support Account Manager for Hybrid Cloud Management - AP Zone 2 (Hong Kong,		\$ 9,300.00
Singapore, Taiwan, South Korea) Initial Premium Support Support Account Manager for Operations Bridge and Analytics - AP Zone 2 (Hong	051-006137-I	\$ 9,300.00
Kong, Singapore, Taiwan, South Korea) Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - AP Zone 2 (Hong	051-006138	
Kong, Singapore, Taiwan, South Korea) Initial Premium Support Support Account Manager for IAM - AP Zone 2 (Hong Kong, Singapore, Taiwan,	051-006138-I	\$ 9,300.00
South Korea) Renewal	051-006139	\$ 9,300.00
Premium Support Support Account Manager for IAM - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006139-I	\$ 9,300.00
Premium Support Support Account Manager for Security Operations - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006140	\$ 9,300.00
Premium Support Support Account Manager for Security Operations - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006140-I	\$ 9,300.00
Premium Support Support Account Manager for Unified End Mgmt - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006141	\$ 9,300.00
Premium Support Support Account Manager for Unified End Mgmt - AP Zone 2 (Hong Kong,		\$ 9,300.00
Singapore, Taiwan, South Korea) Initial Premium Support Support Account Manager for Archiving and Risk Management - AP Zone 3 (China,	051-006141-I	\$ 7,500.00
Malaysia, Thailand, Phillipines, Indonesia) Renewal Premium Support Support Account Manager for Archiving and Risk Management - AP Zone 3 (China,	051-006142	\$ 7,500.00
Malaysia, Thailand, Phillipines, Indonesia) Initial Premium Support Support Account Manager for Collaboration Solutions - AP Zone 3 (China, Malaysia,	051-006142-I	
Thailand, Phillipines, Indonesia) Renewal	051-006143	\$ 7,500.00
Premium Support Support Account Manager for Collaboration Solutions - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006143-I	\$ 7,500.00
Premium Support Support Account Manager for Hybrid Cloud Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006144	\$ 7,500.00
Premium Support Support Account Manager for Hybrid Cloud Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006144-I	\$ 7,500.00
Premium Support Support Account Manager for Operations Bridge and Analytics - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006145	\$ 7,500.00
Premium Support Support Account Manager for Operations Bridge and Analytics - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006145-I	\$ 7,500.00
Premium Support Support Account Manager for IAM - AP Zone 3 (China, Malaysia, Thailand,		\$ 7,500.00
Phillipines, Indonesia) Renewal Premium Support Support Account Manager for IAM - AP Zone 3 (China, Malaysia, Thailand,	051-006146	\$ 7,500.00
Phillipines, Indonesia) Initial Premium Support Support Account Manager for Security Operations - AP Zone 3 (China, Malaysia,	051-006146-I	
Thailand, Phillipines, Indonesia) Renewal	051-006147	\$ 7,500.00
Premium Support Support Account Manager for Security Operations - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006147-I	\$ 7,500.00
Premium Support Support Account Manager for Unified End Mgmt - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006148	\$ 7,500.00
Premium Support Support Account Manager for Unified End Mgmt - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006148-I	\$ 7,500.00
Premium Support Dedicated Support Engineer for Information Archiving - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006149	\$ 340,000.00
Premium Support Dedicated Support Engineer for Information Archiving - Worldwide (US, Japan,		\$ 340,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Dedicated Support Engineer for File and Print Services - Worldwide (US, Japan,	051-006149-1	\$ 340,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for File and Print Services - Worldwide (US, Japan,	051-006150	\$ 340,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Dedicated Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK,	051-006150-1	
Germany, Benelux, Nordics, France, Australia) Renewal	051-006151	\$ 340,000.00
Premium Support Dedicated Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006151-1	\$ 340,000.00
Premium Support Dedicated Support Engineer for Enterprise Messaging - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006152	\$ 340,000.00
Premium Support Dedicated Support Engineer for Enterprise Messaging - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006152-I	\$ 340,000.00
Premium Support Dedicated Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006153	\$ 340,000.00
Premium Support Dedicated Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006153-I	\$ 340,000.00
Premium Support Dedicated Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK,		\$ 340,000.00
Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK,	051-006154	\$ 340,000.00
Germany, Benelux, Nordics, France, Australia) Initial Premium Support Dedicated Support Engineer for Privileged Management - Worldwide (US, Japan,	051-006154-I	
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for Privileged Management - Worldwide (US, Japan,	051-006155	\$ 340,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006155-1	\$ 340,000.00
Premium Support Dedicated Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006156	\$ 340,000.00
Premium Support Dedicated Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006156-I	\$ 340,000.00
Premium Support Dedicated Support Engineer for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006157	\$ 340,000.00
Premium Support Dedicated Support Engineer for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006157-l	\$ 340,000.00
Premium Support Dedicated Support Engineer for Security Analytics - Worldwide (US, Japan, Canada,		\$ 340,000.00
UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for Security Analytics - Worldwide (US, Japan, Canada,	051-006158	\$ 340,000.00
UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Dedicated Support Engineer for ZENworks - Worldwide (US, Japan, Canada, UK,	051-006158-I	\$ 340,000.00
Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for ZENworks - Worldwide (US, Japan, Canada, UK,	051-006159	
Germany, Benelux, Nordics, France, Australia) Initial	051-006159-I	\$ 340,000.00
Premium Support Dedicated Support Engineer for Information Archiving - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006160	\$ 293,000.00
Premium Support Dedicated Support Engineer for Information Archiving - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006160-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for File and Print Services - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006161	\$ 293,000.00
Premium Support Dedicated Support Engineer for File and Print Services - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006161-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal,		\$ 293,000.00
Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Dedicated Support Engineer for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal,	051-006162	\$ 293,000.00
Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Dedicated Support Engineer for Enterprise Messaging - EMEA Zone 2 (Spain, Italy,	051-006162-I	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006163	\$ 293,000.00

Premium Support Dedicated Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal       0         Premium Support Dedicated Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial       0         Premium Support Dedicated Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial       0         Premium Support Dedicated Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial       0	051-006163-I 051-006164	\$ 293,000.00 \$ 293,000.00
Premium Support Dedicated Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal       0         Premium Support Dedicated Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial       0         Premium Support Dedicated Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial       0         Premium Support Dedicated Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial       0		\$ 293,000,00
/liddle East; everything but Germany, Benelux, Nordics, France) Renewal       0         Premium Support Dedicated Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, liddle East; everything but Germany, Benelux, Nordics, France) Initial       0         Premium Support Dedicated Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, liddle East; everything but Germany, Benelux, Nordics, France) Initial       0	)51-006164	\$ 293,000,00
/liddle East; everything but Germany, Benelux, Nordics, France) Initial       0         Premium Support Dedicated Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy, Portugal,		φ 200,000.00
Premium Support Dedicated Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy, Portugal,		\$ 293,000.00
	051-006164-I	
/liddle East; everything but Germany, Benelux, Nordics, France) Renewal 0	051-006165	\$ 293,000.00
Premium Support Dedicated Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy, Portugal,		\$ 293,000.00
	051-006165-I	
Premium Support Dedicated Support Engineer for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006166	\$ 293,000.00
Premium Support Dedicated Support Engineer for Privileged Management - EMEA Zone 2 (Spain, Italy,		\$ 293,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006166-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006167	\$ 293,000.00
Premium Support Dedicated Support Engineer for Identity Management - EMEA Zone 2 (Spain, Italy,		
	051-006167-l	\$ 293,000.00
Premium Support Dedicated Support Engineer for Access Management - EMEA Zone 2 (Spain, Italy,	000400	\$ 293,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal 0 Premium Support Dedicated Support Engineer for Access Management - EMEA Zone 2 (Spain, Italy,	051-006168	<u>+</u>
	051-006168-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for Security Analytics - EMEA Zone 2 (Spain, Italy,		\$ 293,000.00
	051-006169	
Premium Support Dedicated Support Engineer for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006169-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal,		\$ 293,000.00
/liddle East; everything but Germany, Benelux, Nordics, France) Renewal 0	051-006170	\$ 293,000.00
Premium Support Dedicated Support Engineer for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal,	D51-006170-I	\$ 293,000.00
	051-006170-1	\$ 187,000.00
	051-006171-l	\$ 187,000.00
5	051-006172	\$ 187,000.00 \$ 187,000.00
	051-006172-I 051-006173	\$ 187,000.00 \$ 187,000.00
	051-006173-I	\$ 187,000.00 \$ 187,000.00
Premium Support Dedicated Support Engineer for Enterprise Messaging - LATAM Renewal	051-006174	\$ 187,000.00
	051-006174-I	\$ 187,000.00 \$ 187,000.00
	051-006175 051-006175-I	\$ 187,000.00 \$ 187,000.00
	051-006176	\$ 187,000.00
Premium Support Dedicated Support Engineer for AppManager - LATAM Initial	D51-006176-I	\$ 187,000.00
	051-006177 051-006177-I	\$ 187,000.00 \$ 187,000.00
	051-006177-1	\$ 187,000.00 \$ 187,000.00
	D51-006178-I	\$ 187,000.00
	051-006179	\$ 187,000.00
	051-006179-I	\$ 187,000.00 \$ 187,000.00
	051-006180 051-006180-I	\$ 187,000.00 \$ 187,000.00
	051-006181	\$ 187,000.00
	051-006181-l	\$ 187,000.00
	051-006182 051-006182-I	\$ 187,000.00 \$ 187,000.00
	051-006183	\$ 187,000.00
Premium Support Dedicated Support Engineer for File and Print Services - Africa Initial	051-006183-I	\$ 187,000.00
	051-006184	\$ 187,000.00
	051-006184-I 051-006185	\$ 187,000.00 \$ 187,000.00
	D51-006185-I	\$ 187,000.00
	051-006186	\$ 187,000.00
	051-006186-I 051-006187	\$ 187,000.00 \$ 187,000.00
	051-006187-I	\$ 187,000.00
	051-006188	\$ 187,000.00
	051-006188-I	\$ 187,000.00
	051-006189 051-006189-I	\$ 187,000.00 \$ 187,000.00
	051-006190	\$ 187,000.00
Premium Support Dedicated Support Engineer for Access Management - Africa Initial	D51-006190-I	\$ 187,000.00
	051-006191	\$ 187,000.00 \$ 187,000.00
	051-006191-I 051-006192	\$ 187,000.00 \$ 187,000.00
	051-006192-I	\$ 187,000.00 \$ 187,000.00
		\$ 279,000.00
	051-006193 051-006193-I	
Premium Support Dedicated Support Engineer for Information Archiving - New Zealand Initial		
Premium Support Dedicated Support Engineer for File and Print Services - New Zealand Renewal 0	051-006194	\$ 279,000.00
	051-006194-I	\$ 279,000.00
	051-006195 051-006195-I	\$ 279,000.00 \$ 279,000.00
	051-006196	\$ 279,000.00 \$ 279,000.00
	051-006196-I	\$ 279,000.00
	051-006197	\$ 279,000.00 \$ 279,000.00
	051-006197-I 051-006198	\$ 279,000.00 \$ 279,000.00
	051-006198-I	\$ 279,000.00
		\$ 279,000.00
	051-006199 051-006199-I	\$ 279,000.00
	051-006200	\$ 279,000.00 \$ 279,000.00
	051-006200-I	\$ 279,000.00
		\$ 279,000.00
	051-006201 051-006201-I	\$ 279,000.00
	051-006202	\$ 279,000.00 \$ 279,000.00
	051-006202-I	\$ 279,000.00
	051-006203	\$ 279,000.00 \$ 270,000.00
Premium Support Dedicated Support Engineer for ZENworks - New Zealand Renewal	051-006203-l	\$ 279,000.00
Premium Support Dedicated Support Engineer for ZENworks - New Zealand Renewal         0           Premium Support Dedicated Support Engineer for ZENworks - New Zealand Initial         0	551-000205-1	
Premium Support Dedicated Support Engineer for ZENworks - New Zealand Renewal       0         Premium Support Dedicated Support Engineer for ZENworks - New Zealand Initial       0         Premium Support Dedicated Support Engineer for Information Archiving - AP Zone 2 (Hong Kong,       0	051-006204	\$ 211,000.00
Oremium Support Dedicated Support Engineer for ZENworks - New Zealand Renewal       0         Oremium Support Dedicated Support Engineer for ZENworks - New Zealand Initial       0         Oremium Support Dedicated Support Engineer for Information Archiving - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal       0         Oremium Support Dedicated Support Engineer for Information Archiving - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal       0         Oremium Support Dedicated Support Engineer for Information Archiving - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal       0	051-006204	
Premium Support Dedicated Support Engineer for ZENworks - New Zealand Renewal 0 Premium Support Dedicated Support Engineer for ZENworks - New Zealand Initial 0 Premium Support Dedicated Support Engineer for Information Archiving - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal 0 Premium Support Dedicated Support Engineer for Information Archiving - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial 0 O		\$       211,000.00         \$       211,000.00
Premium Support Dedicated Support Engineer for ZENworks - New Zealand Renewal 0 Premium Support Dedicated Support Engineer for ZENworks - New Zealand Initial 0 Premium Support Dedicated Support Engineer for Information Archiving - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal 0 Premium Support Dedicated Support Engineer for Information Archiving - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial 0 Premium Support Dedicated Support Engineer for Information Archiving - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial 0 Premium Support Dedicated Support Engineer for File and Print Services - AP Zone 2 (Hong Kong,	051-006204	

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Premium Support Dedicated Support Engineer for Collaboration - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006206	\$ 211,000.00
Premium Support Dedicated Support Engineer for Collaboration - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006206-I	\$ 211,000.00
Premium Support Dedicated Support Engineer for Enterprise Messaging - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006207	\$ 211,000.00
Premium Support Dedicated Support Engineer for Enterprise Messaging - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006207-l	\$ 211,000.00
Premium Support Dedicated Support Engineer for Platespin - AP Zone 2 (Hong Kong, Singapore,		\$ 211,000.00
Taiwan, South Korea) Renewal Premium Support Dedicated Support Engineer for Platespin - AP Zone 2 (Hong Kong, Singapore,	051-006208	\$ 211,000.00
Taiwan, South Korea) Initial Premium Support Dedicated Support Engineer for AppManager - AP Zone 2 (Hong Kong, Singapore,	051-006208-I	\$ 211,000.00
Taiwan, South Korea) Renewal Premium Support Dedicated Support Engineer for AppManager - AP Zone 2 (Hong Kong, Singapore,	051-006209	
Taiwan, South Korea) Initial Premium Support Dedicated Support Engineer for Privileged Management - AP Zone 2 (Hong Kong,	051-006209-I	\$ 211,000.00
Singapore, Taiwan, South Korea) Renewal	051-006210	\$ 211,000.00
Premium Support Dedicated Support Engineer for Privileged Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006210-I	\$ 211,000.00
Premium Support Dedicated Support Engineer for Identity Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006211	\$ 211,000.00
Premium Support Dedicated Support Engineer for Identity Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006211-I	\$ 211,000.00
Premium Support Dedicated Support Engineer for Access Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006212	\$ 211,000.00
Premium Support Dedicated Support Engineer for Access Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006212-1	\$ 211,000.00
Premium Support Dedicated Support Engineer for Security Analytics - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006213	\$ 211,000.00
Premium Support Dedicated Support Engineer for Security Analytics - AP Zone 2 (Hong Kong,		\$ 211,000.00
Singapore, Taiwan, South Korea) Initial Premium Support Dedicated Support Engineer for ZENworks - AP Zone 2 (Hong Kong, Singapore,	051-006213-I	\$ 211,000.00
Taiwan, South Korea) Renewal Premium Support Dedicated Support Engineer for ZENworks - AP Zone 2 (Hong Kong, Singapore,	051-006214	\$ 211,000.00
Taiwan, South Korea) Initial Premium Support Dedicated Support Engineer for Information Archiving - AP Zone 3 (China, Malaysia	051-006214-I	
Thailand, Phillipines, Indonesia) Renewal	051-006215	\$ 170,000.00
Premium Support Dedicated Support Engineer for Information Archiving - AP Zone 3 (China, Malaysia Thailand, Phillipines, Indonesia) Initial	051-006215-I	\$ 170,000.00
Premium Support Dedicated Support Engineer for File and Print Services - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006216	\$ 170,000.00
Premium Support Dedicated Support Engineer for File and Print Services - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006216-I	\$ 170,000.00
Premium Support Dedicated Support Engineer for Collaboration - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006217	\$ 170,000.00
Premium Support Dedicated Support Engineer for Collaboration - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006217-I	\$ 170,000.00
Premium Support Dedicated Support Engineer for Enterprise Messaging - AP Zone 3 (China, Malaysia Thailand, Phillipines, Indonesia) Renewal	051-006218	\$ 170,000.00
Premium Support Dedicated Support Engineer for Enterprise Messaging - AP Zone 3 (China, Malaysia		\$ 170,000.00
Thailand, Phillipines, Indonesia) Initial Premium Support Dedicated Support Engineer for Platespin - AP Zone 3 (China, Malaysia, Thailand,		\$ 170,000.00
Phillipines, Indonesia) Renewal Premium Support Dedicated Support Engineer for Platespin - AP Zone 3 (China, Malaysia, Thailand,	051-006219	\$ 170,000.00
Phillipines, Indonesia) Initial Premium Support Dedicated Support Engineer for AppManager - AP Zone 3 (China, Malaysia,	051-006219-1	\$ 170,000.00
Thailand, Phillipines, Indonesia) Renewal Premium Support Dedicated Support Engineer for AppManager - AP Zone 3 (China, Malaysia,	051-006220	
Thailand, Phillipines, Indonesia) Initial Premium Support Dedicated Support Engineer for Privileged Management - AP Zone 3 (China,	051-006220-I	\$ 170,000.00
Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006221	\$ 170,000.00
Premium Support Dedicated Support Engineer for Privileged Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006221-I	\$ 170,000.00
Premium Support Dedicated Support Engineer for Identity Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006222	\$ 170,000.00
Premium Support Dedicated Support Engineer for Identity Management - AP Zone 3 (China, Malaysia Thailand, Phillipines, Indonesia) Initial	051-006222-I	\$ 170,000.00
Premium Support Dedicated Support Engineer for Access Management - AP Zone 3 (China, Malaysia Thailand, Phillipines, Indonesia) Renewal	051-006223	\$ 170,000.00
Premium Support Dedicated Support Engineer for Access Management - AP Zone 3 (China, Malaysia Thailand, Phillipines, Indonesia) Initial	051-006223-I	\$ 170,000.00
Premium Support Dedicated Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006224	\$ 170,000.00
Premium Support Dedicated Support Engineer for Security Analytics - AP Zone 3 (China, Malaysia,		\$ 170,000.00
Thailand, Phillipines, Indonesia) Initial Premium Support Dedicated Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand,	051-006224-I	\$ 170,000.00
Phillipines, Indonesia) Renewal Premium Support Dedicated Support Engineer for ZENworks - AP Zone 3 (China, Malaysia, Thailand,	051-006225	\$ 170,000.00
Phillipines, Indonesia) Initial Premium Support Enterprise Support Manager for Archiving and Risk Management - Worldwide (US,	051-006225-I	
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Enterprise Support Manager for Archiving and Risk Management - Worldwide (US,	051-006226	\$ 75,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006226-I	\$ 75,000.00
Premium Support Enterprise Support Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006227	\$ 75,000.00
Premium Support Enterprise Support Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006227-I	\$ 75,000.00
Premium Support Enterprise Support Manager for Hybrid Cloud Management - Worldwide (US, Japan Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006228	\$ 75,000.00
Premium Support Enterprise Support Manager for Hybrid Cloud Management - Worldwide (US, Japan Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	, 051-006228-I	\$ 75,000.00
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006229	\$ 75,000.00
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006229-1	\$ 75,000.00
Premium Support Enterprise Support Manager for IAM - Worldwide (US, Japan, Canada, UK,		\$ 75,000.00
Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Enterprise Support Manager for IAM - Worldwide (US, Japan, Canada, UK,	051-006230	\$ 75,000.00
Germany, Benelux, Nordics, France, Australia) Initial Premium Support Enterprise Support Manager for Security Operations - Worldwide (US, Japan,	051-006230-I	
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006231	\$ 75,000.00
•		\$ 75,000.00
Premium Support Enterprise Support Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006231-l	
Premium Support Enterprise Support Manager for Security Operations - Worldwide (US, Japan,	, 051-006232	\$ 75,000.00

Premium Support Enterprise Support Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal			
A SUBAR ENTRY ENTRY AND A SUBAR AN	051-006233	\$ 65,000.00	
Premium Support Enterprise Support Manager for Archiving and Risk Management - EMEA Zone 2	001-000200	\$ 65,000.00	
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006233-I	\$ 05,000.00	
Premium Support Enterprise Support Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006234	\$ 65,000.00	
Premium Support Enterprise Support Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy,	054 000004 1	\$ 65,000.00	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Enterprise Support Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain,	051-006234-1	• • • • • • • •	
Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006235	\$ 65,000.00	
Premium Support Enterprise Support Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006235-I	\$ 65,000.00	
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - EMEA Zone 2		\$ 65,000.00	
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006236	φ 05,000.00	
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006236-I	\$ 65,000.00	
Premium Support Enterprise Support Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle		\$ 65,000.00	
East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Enterprise Support Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle	051-006237		
East; everything but Germany, Benelux, Nordics, France) Initial	051-006237-I	\$ 65,000.00	
Premium Support Enterprise Support Manager for Security Operations - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006238	\$ 65,000.00	
Premium Support Enterprise Support Manager for Security Operations - EMEA Zone 2 (Spain, Italy,	031-000230	\$ 65,000.00	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006238-I	φ 05,000.00	
Premium Support Enterprise Support Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006239	\$ 65,000.00	
Premium Support Enterprise Support Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy,		\$ 65,000.00	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006239-I		
Premium Support Enterprise Support Manager for Archiving and Risk Management - LATAM Renewal	051-006240	\$ 42,000.00	
	051-006240 1	\$ 42,000.00	
Premium Support Enterprise Support Manager for Archiving and Risk Management - LATAM Initial Premium Support Enterprise Support Manager for Collaboration Solutions - LATAM Renewal	051-006240-I 051-006241	\$ 42,000.00	
Premium Support Enterprise Support Manager for Collaboration Solutions - LATAM Initial	051-006241-I	\$ 42,000.00	
Premium Support Enterprise Support Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Enterprise Support Manager for Hybrid Cloud Management - LATAM Initial	051-006242 051-006242-I	\$ 42,000.00 \$ 42,000.00	
		\$ 42,000.00 \$ 42,000.00	
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - LATAM Renewal	051-006243	ψ +2,000.00	
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - LATAM Initial	051-006243-I	\$ 42,000.00	
Premium Support Enterprise Support Manager for IAM - LATAM Renewal	051-006244	\$ 42,000.00	
Premium Support Enterprise Support Manager for IAM - LATAM Initial Premium Support Enterprise Support Manager for Security Operations - LATAM Renewal	051-006244-I 051-006245	\$ 42,000.00 \$ 42,000.00	
Premium Support Enterprise Support Manager for Security Operations - LATAM Initial	051-006245-1	\$ 42,000.00	
Premium Support Enterprise Support Manager for Unified End Mgmt - LATAM Renewal	051-006246	\$ 42,000.00 \$ 42,000.00	
Premium Support Enterprise Support Manager for Unified End Mgmt - LATAM Initial	051-006246-I		
Premium Support Enterprise Support Manager for Archiving and Risk Management - Africa Renewal	051-006247	\$ 41,300.00	
Premium Support Enterprise Support Manager for Archiving and Risk Management - Africa Initial Premium Support Enterprise Support Manager for Collaboration Solutions - Africa Renewal	051-006247-I 051-006248	\$ 41,300.00 \$ 41,300.00	
Premium Support Enterprise Support Manager for Collaboration Solutions - Africa Initial	051-006248-1	\$ 41,300.00	
Premium Support Enterprise Support Manager for Hybrid Cloud Management - Africa Renewal	051-006249	\$ 41,300.00	
Premium Support Enterprise Support Manager for Hybrid Cloud Management - Africa Initial	051-006249-1	\$ 41,300.00	
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - Africa Renewal	051-006250	\$ 41,300.00	
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - Africa Initial	051-006250-I	\$ 41,300.00	
Premium Support Enterprise Support Manager for IAM - Africa Renewal	051-006251	\$ 41,300.00	
Premium Support Enterprise Support Manager for IAM - Africa Initial	051-006251 051-006251-I	\$ 41,300.00	
	051-006251	. ,	
Premium Support Enterprise Support Manager for IAM - Africa Initial Premium Support Enterprise Support Manager for Security Operations - Africa Renewal Premium Support Enterprise Support Manager for Security Operations - Africa Initial Premium Support Enterprise Support Manager for Unified End Mgmt - Africa Renewal	051-006251 051-006251-1 051-006252 051-006252-1 051-006253	\$ 41,300.00 \$ 41,300.00 \$ 41,300.00 \$ 41,300.00 \$ 41,300.00	
Premium Support Enterprise Support Manager for IAM - Africa Initial Premium Support Enterprise Support Manager for Security Operations - Africa Renewal Premium Support Enterprise Support Manager for Security Operations - Africa Initial Premium Support Enterprise Support Manager for Unified End Mgmt - Africa Renewal Premium Support Enterprise Support Manager for Unified End Mgmt - Africa Initial	051-006251 051-006251-1 051-006252 051-006252-1	\$ 41,300.00 \$ 41,300.00 \$ 41,300.00 \$ 41,300.00 \$ 41,300.00 \$ 41,300.00	
Premium Support Enterprise Support Manager for IAM - Africa Initial Premium Support Enterprise Support Manager for Security Operations - Africa Renewal Premium Support Enterprise Support Manager for Security Operations - Africa Initial Premium Support Enterprise Support Manager for Unified End Mgmt - Africa Renewal Premium Support Enterprise Support Manager for Unified End Mgmt - Africa Initial Premium Support Enterprise Support Manager for Unified End Mgmt - Africa Initial Premium Support Enterprise Support Manager for Archiving and Risk Management - New Zealand Renewal	051-006251 051-006251-1 051-006252 051-006252-1 051-006253	\$ 41,300.00 \$ 41,300.00 \$ 41,300.00 \$ 41,300.00 \$ 41,300.00	
Premium Support Enterprise Support Manager for IAM - Africa Initial Premium Support Enterprise Support Manager for Security Operations - Africa Renewal Premium Support Enterprise Support Manager for Security Operations - Africa Initial Premium Support Enterprise Support Manager for Unified End Mgmt - Africa Renewal Premium Support Enterprise Support Manager for Unified End Mgmt - Africa Initial Premium Support Enterprise Support Manager for Archiving and Risk Management - New Zealand Premium Support Enterprise Support Manager for Archiving and Risk Management - New Zealand	051-006251 051-006251-I 051-006252 051-006252-I 051-006253 051-006253-I	\$ 41,300.00 \$ 41,300.00 \$ 41,300.00 \$ 41,300.00 \$ 41,300.00 \$ 41,300.00	
Premium Support Enterprise Support Manager for IAM - Africa Initial Premium Support Enterprise Support Manager for Security Operations - Africa Renewal Premium Support Enterprise Support Manager for Security Operations - Africa Initial	051-006251 051-006251-I 051-006252 051-006252-I 051-006253 051-006253-I 051-006254	\$ 41,300.00 \$ 41,300.00 \$ 41,300.00 \$ 41,300.00 \$ 41,300.00 \$ 62,000.00 \$ 62,000.00	
Premium Support Enterprise Support Manager for IAM - Africa Initial Premium Support Enterprise Support Manager for Security Operations - Africa Renewal Premium Support Enterprise Support Manager for Security Operations - Africa Initial Premium Support Enterprise Support Manager for Unified End Mgmt - Africa Renewal Premium Support Enterprise Support Manager for Unified End Mgmt - Africa Initial Premium Support Enterprise Support Manager for Archiving and Risk Management - New Zealand Renewal Premium Support Enterprise Support Manager for Archiving and Risk Management - New Zealand Initial Premium Support Enterprise Support Manager for Collaboration Solutions - New Zealand Renewal	051-006251       051-006251-1       051-006252       051-006252-1       051-006253       051-006253-1       051-006254       051-006254-1       051-006255	\$ 41,300.00 \$ 41,300.00 \$ 41,300.00 \$ 41,300.00 \$ 41,300.00 \$ 62,000.00 \$ 62,000.00 \$ 62,000.00	
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Premium Support Enterprise Support Manager for Security Operations - Africa Renewal Premium Support Enterprise Support Manager for Security Operations - Africa Renewal Premium Support Enterprise Support Manager for Vinified End Mgmt - Africa Initial Premium Support Enterprise Support Manager for Archiving and Risk Management - New Zealand Renewal Premium Support Enterprise Support Manager for Archiving and Risk Management - New Zealand Initial Premium Support Enterprise Support Manager for Collaboration Solutions - New Zealand Renewal Premium Support Enterprise Support Manager for Collaboration Solutions - New Zealand Initial Premium Support Enterprise Support Manager for Collaboration Solutions - New Zealand Initial Premium Support Enterprise Support Manager for Hybrid Cloud Management - New Zealand Initial Premium Support Enterprise Support Manager for Hybrid Cloud Management - New Zealand Initial Premium Support Enterprise Support Manager for Operations Bridge and Analytics - New Zealand Renewal Premium Support Enterprise Support Manager for Operations Bridge and Analytics - New Zealand Initial Premium Support Enterprise Support Manager for Colerations Bridge and Analytics - New Zealand Initial Premium Support Enterprise Support Manager for Security Operations - New Zealand Renewal Premium Support Enterprise Support Manager for Security Operations - New Zealand Initial Premium Support Enterprise Support Manager for Security Operations - New Zealand Initial Premium Support Enterprise Support Manager for Security Operations - New Zealand Renewal Premium Support Enterprise Support Manager for Collaboration Solutions - New Zealand Renewal Premium Support Enterprise Support Manager for Collaboration Solutions - New Zealand Initial Premium Support Enterprise Support Manager for Security Operations - New Zealand Renewal Premium Support Enterprise Support Manager for Collaboration Solutions - New Zealand Renewal Premium Support Enterprise Support Manager for Collaboration Solutions - AP Zone 2 (Hong Kong, Singapore,	051-006251       0         051-006252-1       0         051-006253       0         051-006253-1       0         051-006253-1       0         051-006254       0         051-006255       0         051-006255-1       0         051-006256-1       0         051-006256-1       0         051-006257       0         051-006257       0         051-006257       0         051-006257       0         051-006257       0         051-006258       0         051-006259       0         051-006259       0         051-006260       0         051-006261       0         051-006261       0         051-006262       0         051-006262       0         051-006263       0         051-006263-1       0         051-006263-1       0         051-006263-1       0         051-006264       0         051-006264-1       0         051-006265       0	\$ 41,300.00         \$ 41,300.00         \$ 41,300.00         \$ 41,300.00         \$ 41,300.00         \$ 41,300.00         \$ 41,300.00         \$ 41,300.00         \$ 41,300.00         \$ 41,300.00         \$ 62,000.00         \$ 47,000.00         \$ 47,000.00         \$ 47,000.00         \$ 47,000.00         \$ 47,000.00         \$ 47,000.00         \$ 47,000.00         \$ 47,000.00	
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Premium Support Enterprise Support Manager for Security Operations - Africa Renewal Premium Support Enterprise Support Manager for Security Operations - Africa Renewal Premium Support Enterprise Support Manager for Vinified End Mgmt - Africa Initial Premium Support Enterprise Support Manager for Archiving and Risk Management - New Zealand Renewal Premium Support Enterprise Support Manager for Archiving and Risk Management - New Zealand Initial Premium Support Enterprise Support Manager for Collaboration Solutions - New Zealand Renewal Premium Support Enterprise Support Manager for Collaboration Solutions - New Zealand Initial Premium Support Enterprise Support Manager for Collaboration Solutions - New Zealand Initial Premium Support Enterprise Support Manager for Hybrid Cloud Management - New Zealand Initial Premium Support Enterprise Support Manager for Hybrid Cloud Management - New Zealand Initial Premium Support Enterprise Support Manager for Operations Bridge and Analytics - New Zealand Renewal Premium Support Enterprise Support Manager for Operations Bridge and Analytics - New Zealand Initial Premium Support Enterprise Support Manager for Colerations Bridge and Analytics - New Zealand Initial Premium Support Enterprise Support Manager for Security Operations - New Zealand Renewal Premium Support Enterprise Support Manager for Security Operations - New Zealand Initial Premium Support Enterprise Support Manager for Security Operations - New Zealand Initial Premium Support Enterprise Support Manager for Security Operations - New Zealand Renewal Premium Support Enterprise Support Manager for Collaboration Solutions - New Zealand Renewal Premium Support Enterprise Support Manager for Collaboration Solutions - New Zealand Initial Premium Support Enterprise Support Manager for Security Operations - New Zealand Renewal Premium Support Enterprise Support Manager for Collaboration Solutions - New Zealand Renewal Premium Support Enterprise Support Manager for Collaboration Solutions - AP Zone 2 (Hong Kong, Singapore,	051-006251         0           051-006252-1         0           051-006253-1         0           051-006253-1         0           051-006253-1         0           051-006254         0           051-006255         0           051-006255         0           051-006256         0           051-006256         0           051-006256         0           051-006256         0           051-006256         0           051-006257         0           051-006257         0           051-006257         0           051-006258         0           051-006259         0           051-006260         0           051-006260         0           051-006261         0           051-006261-1         0           051-006262         0           051-006262         0           051-006263         0           051-006263-1         0           051-006263-1         0           051-006264         0           051-006264-1         0           051-006265         0	\$ 41,300.00         \$ 41,300.00         \$ 41,300.00         \$ 41,300.00         \$ 41,300.00         \$ 41,300.00         \$ 41,300.00         \$ 41,300.00         \$ 41,300.00         \$ 41,300.00         \$ 62,000.00         \$ 47,000.00         \$ 47,000.00         \$ 47,000.00         \$ 47,000.00         \$ 47,000.00         \$ 47,000.00         \$ 47,000.00         \$ 47,000.00	

Premium Support Enterprise Support Manager for Unified End Mgmt - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006267	\$ 47,000.00
Premium Support Enterprise Support Manager for Unified End Mgmt - AP Zone 2 (Hong Kong,		\$ 47,000.00
Singapore, Taiwan, South Korea) Initial Premium Support Enterprise Support Manager for Archiving and Risk Management - AP Zone 3	051-006267-I	
China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006268	\$ 38,000.00
Premium Support Enterprise Support Manager for Archiving and Risk Management - AP Zone 3 China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006268-I	\$ 38,000.00
Premium Support Enterprise Support Manager for Collaboration Solutions - AP Zone 3 (China,		\$ 38,000.00
Aalaysia, Thailand, Phillipines, Indonesia) Renewal Premium Support Enterprise Support Manager for Collaboration Solutions - AP Zone 3 (China,	051-006269	¢ 00.000.00
Ialaysia, Thailand, Phillipines, Indonesia) Initial	051-006269-I	\$ 38,000.00
Premium Support Enterprise Support Manager for Hybrid Cloud Management - AP Zone 3 (China, Aalaysia, Thailand, Phillipines, Indonesia) Renewal	051-006270	\$ 38,000.00
Premium Support Enterprise Support Manager for Hybrid Cloud Management - AP Zone 3 (China,	054 000070 1	\$ 38,000.00
/lalaysia, Thailand, Phillipines, Indonesia) Initial Premium Support Enterprise Support Manager for Operations Bridge and Analytics - AP Zone 3 (China,	051-006270-1	¢ 00.000.00
Ialaysia, Thailand, Phillipines, Indonesia) Renewal	051-006271	\$ 38,000.00
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - AP Zone 3 (China, Ialaysia, Thailand, Phillipines, Indonesia) Initial	051-006271-I	\$ 38,000.00
Premium Support Enterprise Support Manager for IAM - AP Zone 3 (China, Malaysia, Thailand,	054 000070	\$ 38,000.00
Phillipines, Indonesia) Renewal Premium Support Enterprise Support Manager for IAM - AP Zone 3 (China, Malaysia, Thailand,	051-006272	¢ 38,000,00
Phillipines, Indonesia) Initial	051-006272-I	\$ 38,000.00
Premium Support Enterprise Support Manager for Security Operations - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006273	\$ 38,000.00
Premium Support Enterprise Support Manager for Security Operations - AP Zone 3 (China, Malaysia,	051-006273-I	\$ 38,000.00
'hailand, Phillipines, Indonesia) Initial Premium Support Enterprise Support Manager for Unified End Mgmt - AP Zone 3 (China, Malaysia,	051-006273-1	\$ 38,000.00
hailand, Phillipines, Indonesia) Renewal	051-006274	\$ 38,000.00
Premium Support Enterprise Support Manager for Unified End Mgmt - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006274-I	\$ 38,000.00
Premium Support Strategic Support Manager for Archiving and Risk Management - Worldwide (US, apan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006275	\$ 126,000.00
Premium Support Strategic Support Manager for Archiving and Risk Management - Worldwide (US,		\$ 126,000.00
apan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Strategic Support Manager for Collaboration Solutions - Worldwide (US, Japan,	051-006275-I	
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006276	\$ 126,000.00
Premium Support Strategic Support Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006276-I	\$ 126,000.00
Premium Support Strategic Support Manager for Hybrid Cloud Management - Worldwide (US, Japan,		\$ 126,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Strategic Support Manager for Hybrid Cloud Management - Worldwide (US, Japan,	051-006277	
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006277-I	\$ 126,000.00
Premium Support Strategic Support Manager for Operations Bridge and Analytics - Worldwide (US, apan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006278	\$ 126,000.00
Premium Support Strategic Support Manager for Operations Bridge and Analytics - Worldwide (US,		\$ 126,000.00
apan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Strategic Support Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany,	051-006278-I	<b>•</b> • • • • • • • •
Benelux, Nordics, France, Australia) Renewal	051-006279	\$ 126,000.00
Premium Support Strategic Support Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006279-I	\$ 126,000.00
Premium Support Strategic Support Manager for Security Operations - Worldwide (US, Japan, Canada,		\$ 126,000.00
JK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Strategic Support Manager for Security Operations - Worldwide (US, Japan, Canada,	051-006280	\$ 126,000.00
JK, Germany, Benelux, Nordics, France, Australia) Initial	051-006280-I	\$ 126,000.00
Premium Support Strategic Support Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, JK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006281	\$ 126,000.00
Premium Support Strategic Support Manager for Unified End Mgmt - Worldwide (US, Japan, Canada,	051-006281-I	\$ 126,000.00
JK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Strategic Support Manager for Archiving and Risk Management - EMEA Zone 2	051-000281-1	\$ 109,000.00
Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006282	\$ 109,000.00
Premium Support Strategic Support Manager for Archiving and Risk Management - EMEA Zone 2 Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006282-I	\$ 109,000.00
Premium Support Strategic Support Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006283	\$ 109,000.00
Premium Support Strategic Support Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy,	031-000283	\$ 109,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006283-I	\$ 109,000.00
Premium Support Strategic Support Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain, aly, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006284	\$ 109,000.00
Premium Support Strategic Support Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain, aly, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006284-1	\$ 109,000.00
Premium Support Strategic Support Manager for Operations Bridge and Analytics - EMEA Zone 2		\$ 109,000.00
Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006285	φ 100,000.00
Premium Support Strategic Support Manager for Operations Bridge and Analytics - EMEA Zone 2 Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006285-I	\$ 109,000.00
Premium Support Strategic Support Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006286	\$ 109,000.00
Premium Support Strategic Support Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle		\$ 109,000.00
ast; everything but Germany, Benelux, Nordics, France) Initial Premium Support Strategic Support Manager for Security Operations - EMEA Zone 2 (Spain, Italy,	051-006286-I	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006287	\$ 109,000.00
Premium Support Strategic Support Manager for Security Operations - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006287-I	\$ 109,000.00
Premium Support Strategic Support Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy,	051 006290	\$ 109,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Strategic Support Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy,	051-006288	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006288-I	\$ 109,000.00
Premium Support Strategic Support Manager for Archiving and Risk Management - LATAM Renewal	051-006289	\$ 70,000.00
Premium Support Strategic Support Manager for Archiving and Risk Management - LATAM Initial	051-006289-I 051-006290	\$ 70,000.00 \$ 70,000.00
Premium Support Strategic Support Manager for Collaboration Solutions - LATAM Renewal Premium Support Strategic Support Manager for Collaboration Solutions - LATAM Initial	051-006290 051-006290-I	\$ 70,000.00 \$ 70,000.00
Premium Support Strategic Support Manager for Hybrid Cloud Management - LATAM Renewal Premium Support Strategic Support Manager for Hybrid Cloud Management - LATAM Initial	051-006291 051-006291-I	\$ 70,000.00 \$ 70,000.00
теплані заррон знакедіє заррон маладег тог пургія Сюца Management - LATAM Initial		
	051-006292	\$ 70,000.00
Premium Support Strategic Support Manager for Operations Bridge and Analytics - LATAM Renewal	051-006292-I	\$ 70,000.00
Premium Support Strategic Support Manager for Operations Bridge and Analytics - LATAM Renewal		\$ 70,000.00
Premium Support Strategic Support Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Strategic Support Manager for IAM - LATAM Renewal	051-006293	
Premium Support Strategic Support Manager for Operations Bridge and Analytics - LATAM Initial		\$ 70,000.00 \$ 70,000.00
Premium Support Strategic Support Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Strategic Support Manager for IAM - LATAM Renewal Premium Support Strategic Support Manager for IAM - LATAM Initial Premium Support Strategic Support Manager for Security Operations - LATAM Renewal Premium Support Strategic Support Manager for Security Operations - LATAM Initial	051-006293 051-006293-I 051-006294 051-006294-I	\$ 70,000.00         \$ 70,000.00         \$ 70,000.00         \$ 70,000.00
Premium Support Strategic Support Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Strategic Support Manager for IAM - LATAM Renewal Premium Support Strategic Support Manager for IAM - LATAM Initial Premium Support Strategic Support Manager for Security Operations - LATAM Renewal	051-006293 051-006293-I 051-006294	\$ 70,000.00 \$ 70,000.00
Premium Support Strategic Support Manager for Operations Bridge and Analytics - LATAM Initial Premium Support Strategic Support Manager for IAM - LATAM Renewal Premium Support Strategic Support Manager for IAM - LATAM Initial Premium Support Strategic Support Manager for Security Operations - LATAM Renewal Premium Support Strategic Support Manager for Security Operations - LATAM Initial Premium Support Strategic Support Manager for Security Operations - LATAM Initial Premium Support Strategic Support Manager for Security Operations - LATAM Initial Premium Support Strategic Support Manager for Unified End Mgmt - LATAM Renewal	051-006293 051-006293-I 051-006294 051-006294-I 051-006295	\$ 70,000.00         \$ 70,000.00         \$ 70,000.00         \$ 70,000.00         \$ 70,000.00

Premium Support S	Strategic Support Manager for Collaboration Solutions - Africa Initial	051-006297-I	\$ 70,000.00	
	Strategic Support Manager for Hybrid Cloud Management - Africa Renewal	051-006298	\$ 70,000.00	
Premium Support S	Strategic Support Manager for Hybrid Cloud Management - Africa Initial	051-006298-I	\$ 70,000.00	
Premium Support S	Strategic Support Manager for Operations Bridge and Analytics - Africa Renewal	051-006299	\$ 70,000.00	
	Strategic Support Manager for Operations Bridge and Analytics - Africa Initial	051-006299-1	\$ 70,000.00	
	Strategic Support Manager for IAM - Africa Renewal	051-006300	\$ 70,000.00	
	Strategic Support Manager for IAM - Africa Initial Strategic Support Manager for Security Operations - Africa Renewal	051-006300-I 051-006301	\$ 70,000.00 \$ 70,000.00	
	Strategic Support Manager for Security Operations - Africa Initial	051-006301-I	\$ 70,000.00	
	Strategic Support Manager for Unified End Mgmt - Africa Renewal	051-006302	\$ 70,000.00	
	Strategic Support Manager for Unified End Mgmt - Africa Initial	051-006302-I	\$ 70,000.00	
Premium Support S Renewal	Strategic Support Manager for Archiving and Risk Management - New Zealand	051-006303	\$ 104,000.00	
			\$ 104,000.00	
Premium Support S	Strategic Support Manager for Archiving and Risk Management - New Zealand Initial	051-006303-I	+,	
Premium Support S	Strategic Support Manager for Collaboration Solutions - New Zealand Renewal	051-006304	\$ 104,000.00	
	Strategic Support Manager for Collaboration Solutions - New Zealand Initial	051-006304-I	\$ 104,000.00	
		054 000005	\$ 104,000.00	
• •	Strategic Support Manager for Hybrid Cloud Management - New Zealand Renewal Strategic Support Manager for Hybrid Cloud Management - New Zealand Initial	051-006305 051-006305-I	\$ 104,000.00	
	Strategic Support Manager for Operations Bridge and Analytics - New Zealand		\$ 104,000.00	
Renewal		051-006306	\$ 104,000.00	
Premium Support S	Strategic Support Manager for Operations Bridge and Analytics - New Zealand Initial	051-006306-I	\$ 104,000.00	
	Strategic Support Manager for IAM - New Zealand Renewal	051-006307	\$ 104,000.00	
	Strategic Support Manager for IAM - New Zealand Initial	051-006307-l	\$ 104,000.00	
	Strategic Support Manager for Security Operations - New Zealand Renewal	051-006308 051-006308-I	\$ 104,000.00 \$ 104.000.00	
	Strategic Support Manager for Security Operations - New Zealand Initial Strategic Support Manager for Unified End Mgmt - New Zealand Renewal	051-006309	\$ 104,000.00 \$ 104,000.00	
	Strategic Support Manager for Unified End Mgmt - New Zealand Initial	051-006309-1	\$ 104,000.00	
	Strategic Support Manager for Archiving and Risk Management - AP Zone 2 (Hong		\$ 79,000.00	
<b>0</b>	aiwan, South Korea) Renewal	051-006310	. ,	
	Strategic Support Manager for Archiving and Risk Management - AP Zone 2 (Hong aiwan, South Korea) Initial	051-006310-I	\$ 79,000.00	
Premium Support S	Strategic Support Manager for Collaboration Solutions - AP Zone 2 (Hong Kong,		\$ 79,000.00	
<u> </u>	South Korea) Renewal	051-006311	• • • • • • • • •	
	Strategic Support Manager for Collaboration Solutions - AP Zone 2 (Hong Kong, , South Korea) Initial	051-006311-l	\$ 79,000.00	
	Strategic Support Manager for Hybrid Cloud Management - AP Zone 2 (Hong Kong,		\$ 79,000.00	
<u> </u>	South Korea) Renewal	051-006312	φ 73,000.00	
	Strategic Support Manager for Hybrid Cloud Management - AP Zone 2 (Hong Kong, , South Korea) Initial	051-006312-I	\$ 79,000.00	
<b>8</b> 1 <i>3</i>	Strategic Support Manager for Operations Bridge and Analytics - AP Zone 2 (Hong		\$ 79,000.00	
	aiwan, South Korea) Renewal	051-006313	\$ 79,000.00	
	Strategic Support Manager for Operations Bridge and Analytics - AP Zone 2 (Hong aiwan, South Korea) Initial	051-006313-I	\$ 79,000.00	
	Strategic Support Manager for IAM - AP Zone 2 (Hong Kong, Singapore, Taiwan,		<b>• -------------</b>	
South Korea) Rene		051-006314	\$ 79,000.00	
••	Strategic Support Manager for IAM - AP Zone 2 (Hong Kong, Singapore, Taiwan,	051-006314-I	\$ 79,000.00	
South Korea) Initial	Strategic Support Manager for Security Operations - AP Zone 2 (Hong Kong,	051-006314-1		
	, South Korea) Renewal	051-006315	\$ 79,000.00	
••	Strategic Support Manager for Security Operations - AP Zone 2 (Hong Kong,		\$ 79,000.00	
	South Korea) Initial	051-006315-I	. ,	
	Strategic Support Manager for Unified End Mgmt - AP Zone 2 (Hong Kong, , South Korea) Renewal	051-006316	\$ 79,000.00	
	Strategic Support Manager for Unified End Mgmt - AP Zone 2 (Hong Kong,		\$ 79,000.00	
	South Korea) Initial	051-006316-I	¢ 10,000.00	
	Strategic Support Manager for Archiving and Risk Management - AP Zone 3 (China, , Phillipines, Indonesia) Renewal	051-006317	\$ 63,000.00	
•	Strategic Support Manager for Archiving and Risk Management - AP Zone 3 (China,		\$ 63,000.00	
	Phillipines, Indonesia) Initial	051-006317-l	\$ 03,000.00	
	Strategic Support Manager for Collaboration Solutions - AP Zone 3 (China, Malaysia, s, Indonesia) Renewal	051-006318	\$ 63,000.00	
	Strategic Support Manager for Collaboration Solutions - AP Zone 3 (China, Malaysia,		• • • • • • • • •	
	s, Indonesia) Initial	051-006318-I	\$ 63,000.00	
Premium Support S	Strategic Support Manager for Hybrid Cloud Management - AP Zone 3 (China, , Phillipines, Indonesia) Renewal	051-006319	\$ 63,000.00	
	, Phillipines, Indonesia) Renewal Strategic Support Manager for Hybrid Cloud Management - AP Zone 3 (China,	051-006319		
	Phillipines, Indonesia) Initial	051-006319-I	\$ 63,000.00	
	Strategic Support Manager for Operations Bridge and Analytics - AP Zone 3 (China,	054 000000	\$ 63,000.00	
•	, Phillipines, Indonesia) Renewal Strategic Support Manager for Operations Bridge and Analytics - AP Zone 3 (China,	051-006320		
Malaysia, Thailand,	, Phillipines, Indonesia) Initial	051-006320-l	\$ 63,000.00	
	Strategic Support Manager for IAM - AP Zone 3 (China, Malaysia, Thailand,	054 000004	\$ 63,000.00	
Phillipines, Indones	·	051-006321		
Premium Support S Phillipines, Indones	Strategic Support Manager for IAM - AP Zone 3 (China, Malaysia, Thailand, sia) Initial	051-006321-I	\$ 63,000.00	
	Strategic Support Manager for Security Operations - AP Zone 3 (China, Malaysia,		\$ 63,000.00	
, i	s, Indonesia) Renewal	051-006322	• • • • • • • • • •	
Premium Support S Fhailand, Phillipines	Strategic Support Manager for Security Operations - AP Zone 3 (China, Malaysia, s, Indonesia) Initial	051-006322-I	\$ 63,000.00	
Premium Support S	Strategic Support Manager for Unified End Mgmt - AP Zone 3 (China, Malaysia,		\$ 63,000.00	
Thailand, Phillipines	s, Indonesia) Renewal	051-006323		
Premium Support S Thailand, Phillipines	Strategic Support Manager for Unified End Mgmt - AP Zone 3 (China, Malaysia, s, Indonesia) Initial	051-006323-I	\$ 63,000.00	
Premium Support T	echnical Account Manager for Information Archiving - Worldwide (US, Japan,		\$ 61,000.00	
	any, Benelux, Nordics, France, Australia) Renewal	051-006324		
	echnical Account Manager for Information Archiving - Worldwide (US, Japan, any, Benelux, Nordics, France, Australia) Initial	051-006324-I	\$ 61,000.00	
Premium Support T	echnical Account Manager for File and Print Services - Worldwide (US, Japan,		\$ 61,000.00	
	any, Benelux, Nordics, France, Australia) Renewal	051-006325	÷ 01,000.00	
	echnical Account Manager for File and Print Services - Worldwide (US, Japan, any, Benelux, Nordics, France, Australia) Initial	051-006325-I	\$ 61,000.00	
	echnical Account Manager for Collaboration - Worldwide (US, Japan, Canada, UK,		\$ 61,000.00	
Germany, Benelux,	Nordics, France, Australia) Renewal	051-006326	\$ 61,000.00	
	echnical Account Manager for Collaboration - Worldwide (US, Japan, Canada, UK, Nordics, France, Australia) Initial	051-006326-I	\$ 61,000.00	
	Pordics, France, Australia) Initial		¢ 01.000.00	
••	any, Benelux, Nordics, France, Australia) Renewal	051-006327	\$ 61,000.00	
	echnical Account Manager for Enterprise Messaging - Worldwide (US, Japan,	051-006327-I	\$ 61,000.00	
	any Bandux Nordian France Australia) Initial			
Canada, UK, Germa	any, Benelux, Nordics, France, Australia) Initial	031-000327-1	<b>•</b>	
Canada, UK, Germa Premium Support T	any, Benelux, Nordics, France, Australia) Initial Fechnical Account Manager for Platespin - Worldwide (US, Japan, Canada, UK, Nordics, France, Australia) Renewal	051-006328	\$ 61,000.00	

Premium Support Technical Account Manager for AppManager - Worldwide (US, Japan, Canada, UK,		¢ 61.000.00
Germany, Benelux, Nordics, France, Australia) Renewal	051-006329	\$ 61,000.00
Premium Support Technical Account Manager for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006329-I	\$ 61,000.00
Premium Support Technical Account Manager for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006330	\$ 61,000.00
Premium Support Technical Account Manager for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006330-I	\$ 61,000.00
Premium Support Technical Account Manager for Identity Management - Worldwide (US, Japan,		\$ 61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Technical Account Manager for Identity Management - Worldwide (US, Japan,	051-006331	
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006331-l	\$ 61,000.00
Premium Support Technical Account Manager for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006332	\$ 61,000.00
Premium Support Technical Account Manager for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006332-I	\$ 61,000.00
Premium Support Technical Account Manager for Security Analytics - Worldwide (US, Japan, Canada,		\$ 61,000.00
JK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Technical Account Manager for Security Analytics - Worldwide (US, Japan, Canada,	051-006333	\$ 61,000.00
JK, Germany, Benelux, Nordics, France, Australia) Initial	051-006333-I	\$ 61,000.00
Premium Support Technical Account Manager for ZENworks - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006334	\$ 61,000.00
Premium Support Technical Account Manager for ZENworks - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006334-I	\$ 61,000.00
Premium Support Technical Account Manager for Information Archiving - EMEA Zone 2 (Spain, Italy,	051-006335	\$ 53,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Technical Account Manager for Information Archiving - EMEA Zone 2 (Spain, Italy,	051-000335	\$ 53,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Technical Account Manager for File and Print Services - EMEA Zone 2 (Spain, Italy,	051-006335-I	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006336	\$ 53,000.00
Premium Support Technical Account Manager for File and Print Services - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006336-I	\$ 53,000.00
Premium Support Technical Account Manager for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006337	\$ 53,000.00
Premium Support Technical Account Manager for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal,		\$ 53,000.00
Aiddle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Technical Account Manager for Enterprise Messaging - EMEA Zone 2 (Spain, Italy,	051-006337-I	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006338	\$ 53,000.00
Premium Support Technical Account Manager for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006338-I	\$ 53,000.00
Premium Support Technical Account Manager for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006339	\$ 53,000.00
Premium Support Technical Account Manager for Platespin - EMEA Zone 2 (Spain, Italy, Portugal,		\$ 53,000.00
/liddle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Technical Account Manager for AppManager - EMEA Zone 2 (Spain, Italy, Portugal,	051-006339-1	\$ 53,000.00
Viddle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Technical Account Manager for AppManager - EMEA Zone 2 (Spain, Italy, Portugal,	051-006340	
/liddle East; everything but Germany, Benelux, Nordics, France) Initial	051-006340-I	\$ 53,000.00
Premium Support Technical Account Manager for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006341	\$ 53,000.00
Premium Support Technical Account Manager for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006341-I	\$ 53,000.00
Premium Support Technical Account Manager for Identity Management - EMEA Zone 2 (Spain, Italy,		\$ 53,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Technical Account Manager for Identity Management - EMEA Zone 2 (Spain, Italy,	051-006342	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006342-I	\$ 53,000.00
Premium Support Technical Account Manager for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006343	\$ 53,000.00
Premium Support Technical Account Manager for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006343-I	\$ 53,000.00
Premium Support Technical Account Manager for Security Analytics - EMEA Zone 2 (Spain, Italy,	054 000044	\$ 53,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Technical Account Manager for Security Analytics - EMEA Zone 2 (Spain, Italy,	051-006344	\$ 53,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006344-I	
Premium Support Technical Account Manager for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006345	\$ 53,000.00
Premium Support Technical Account Manager for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006345-I	\$ 53,000.00
Premium Support Technical Account Manager for Information Archiving - LATAM Renewal	051-006346 051-006346-I	\$ 34,000.00 \$ 34,000.00
Premium Support Technical Account Manager for Information Archiving - LATAM Initial Premium Support Technical Account Manager for File and Print Services - LATAM Renewal	051-006340-1	\$ 34,000.00 \$ 34,000.00
Premium Support Technical Account Manager for File and Print Services - LATAM Initial Premium Support Technical Account Manager for Collaboration - LATAM Renewal	051-006347-I 051-006348	\$ 34,000.00 \$ 34,000.00
Premium Support Technical Account Manager for Collaboration - LATAM Renewal	051-006348-1	\$ 34,000.00 \$ 34,000.00
Premium Support Technical Account Manager for Enterprise Messaging - LATAM Renewal Premium Support Technical Account Manager for Enterprise Messaging - LATAM Initial	051-006349 051-006349-I	\$ 34,000.00 \$ 34,000.00
Premium Support Technical Account Manager for Platespin - LATAM Renewal	051-006350	\$ 34,000.00
Premium Support Technical Account Manager for Platespin - LATAM Initial	051-006350-I 051-006351	\$ 34,000.00 \$ 34,000.00
Premium Support Technical Account Manager for AppManager - LATAM Renewal Premium Support Technical Account Manager for AppManager - LATAM Initial	051-006351-I	\$ 34,000.00 \$ 34,000.00
Premium Support Technical Account Manager for Privileged Management - LATAM Renewal	051-006352	\$ 34,000.00
Premium Support Technical Account Manager for Privileged Management - LATAM Initial Premium Support Technical Account Manager for Identity Management - LATAM Renewal	051-006352-I 051-006353	\$ 34,000.00 \$ 34,000.00
Premium Support Technical Account Manager for Identity Management - LATAM Initial	051-006353-I	\$ 34,000.00
Premium Support Technical Account Manager for Access Management - LATAM Renewal Premium Support Technical Account Manager for Access Management - LATAM Initial	051-006354 051-006354-I	\$ 34,000.00 \$ 34,000.00
Premium Support Technical Account Manager for Access Management - LATAM Initial Premium Support Technical Account Manager for Security Analytics - LATAM Renewal	051-006355	\$ 34,000.00
Premium Support Technical Account Manager for Security Analytics - LATAM Initial Premium Support Technical Account Manager for ZENworks - LATAM Renewal	051-006355-I 051-006356	\$ 34,000.00 \$ 34,000.00
Premium Support Technical Account Manager for ZENWorks - LATAM Reflewar	051-006356-I	\$ 34,000.00
Premium Support Technical Account Manager for Information Archiving - Africa Renewal Premium Support Technical Account Manager for Information Archiving - Africa Initial	051-006357 051-006357-I	\$ 33,600.00 \$ 33,600.00
Premium Support Technical Account Manager for File and Print Services - Africa Renewal	051-006358	\$ 33,600.00
Premium Support Technical Account Manager for File and Print Services - Africa Initial Premium Support Technical Account Manager for Collaboration - Africa Renewal	051-006358-I 051-006359	\$ 33,600.00 \$ 33,600.00
	051-006359-I	\$ 33,600.00
	051-006360 051-006360-I	\$ 33,600.00 \$ 33,600.00
Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal		
Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal	051-006361	\$ 33,600.00 \$ 23,600.00
Premium Support Technical Account Manager for Collaboration - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Renewal		\$ 33,600.00           \$ 33,600.00           \$ 33,600.00           \$ 33,600.00
Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Initial	051-006361 051-006361-I 051-006362 051-006362-I	\$ 33,600.00           \$ 33,600.00           \$ 33,600.00           \$ 33,600.00
Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Renewal	051-006361 051-006361-I 051-006362	\$ 33,600.00           \$ 33,600.00
Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Renewal Premium Support Technical Account Manager for Privileged Management - Africa Renewal Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Renewal Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Identity Management - Africa Renewal	051-006361 051-006361-I 051-006362 051-006362-I 051-006363 051-006363-I 051-006364	\$ 33,600.00         \$ 33,600.00         \$ 33,600.00         \$ 33,600.00         \$ 33,600.00         \$ 33,600.00         \$ 33,600.00         \$ 33,600.00         \$ 33,600.00
Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Renewal Premium Support Technical Account Manager for Privileged Management - Africa Renewal Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Manageme	051-006361 051-006361-I 051-006362 051-006362-I 051-006363 051-006363-I	\$ 33,600.00         \$ 33,600.00         \$ 33,600.00         \$ 33,600.00         \$ 33,600.00         \$ 33,600.00         \$ 33,600.00

Promium Support Technical Account Manager for Security Analytics Africa Initial	051-006366-I	\$ 33,600.00
Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Renewal	051-006367	\$ 33,600.00 \$ 33,600.00
Premium Support Technical Account Manager for ZENworks - Africa Initial	051-006367-I	\$ 33,600.00
Premium Support Technical Account Manager for Information Archiving - New Zealand Renewal	051-006368	\$ 51,000.00
Premium Support Technical Account Manager for Information Archiving - New Zealand Initial	051-006368-I	\$ 51,000.00
Premium Support Technical Account Manager for File and Print Services - New Zealand Renewal	051-006369	\$ 51,000.00
Premium Support Technical Account Manager for File and Print Services - New Zealand Initial	051-006369-1	\$ 51,000.00
Premium Support Technical Account Manager for Collaboration - New Zealand Renewal Premium Support Technical Account Manager for Collaboration - New Zealand Initial	051-006370 051-006370-I	\$ 51,000.00 \$ 51,000.00
Premium Support Technical Account Manager for Enterprise Messaging - New Zealand Reneal	051-006371	\$ 51,000.00
Premium Support Technical Account Manager for Enterprise Messaging - New Zealand Initial Premium Support Technical Account Manager for Platespin - New Zealand Renewal	051-006371-I 051-006372	\$ 51,000.00 \$ 51,000.00
Premium Support Technical Account Manager for Platespin - New Zealand Initial	051-006372-I	\$ 51,000.00
Premium Support Technical Account Manager for AppManager - New Zealand Renewal Premium Support Technical Account Manager for AppManager - New Zealand Initial	051-006373 051-006373-I	\$ 51,000.00 \$ 51,000.00
		\$ 51,000.00
Premium Support Technical Account Manager for Privileged Management - New Zealand Renewal Premium Support Technical Account Manager for Privileged Management - New Zealand Initial	051-006374 051-006374-I	\$ 51,000.00
Premium Support Technical Account Manager for Identity Management - New Zealand Renewal	051-006375	\$ 51,000.00
Premium Support Technical Account Manager for Identity Management - New Zealand Initial	051-006375-l	\$ 51,000.00
Premium Support Technical Account Manager for Access Management - New Zealand Renewal	051-006376	\$ 51,000.00
Premium Support Technical Account Manager for Access Management - New Zealand Initial Premium Support Technical Account Manager for Security Analytics - New Zealand Renewal	051-006376-I 051-006377	\$ 51,000.00 \$ 51,000.00
Premium Support Technical Account Manager for Security Analytics - New Zealand Renewal	051-006377-I	\$ 51,000.00
Premium Support Technical Account Manager for ZENworks - New Zealand Renewal	051-006378	\$ 51,000.00 \$ 51,000.00
Premium Support Technical Account Manager for ZENworks - New Zealand Initial Premium Support Technical Account Manager for Information Archiving - AP Zone 2 (Hong Kong,	051-006378-I	\$ 51,000.00
Singapore, Taiwan, South Korea) Renewal	051-006379	\$ 38,000.00
Premium Support Technical Account Manager for Information Archiving - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006379-I	\$ 38,000.00
Premium Support Technical Account Manager for File and Print Services - AP Zone 2 (Hong Kong,		\$ 38,000.00
Singapore, Taiwan, South Korea) Renewal Premium Support Technical Account Manager for File and Print Services - AP Zone 2 (Hong Kong,	051-006380	
Premium Support Technical Account Manager for File and Print Services - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006380-I	\$ 38,000.00
Premium Support Technical Account Manager for Collaboration - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006381	\$ 38,000.00
Premium Support Technical Account Manager for Collaboration - AP Zone 2 (Hong Kong, Singapore,		\$ 38,000.00
Taiwan, South Korea) Initial	051-006381-I	÷ 00,000.00
Premium Support Technical Account Manager for Enterprise Messaging - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006382	\$ 38,000.00
Premium Support Technical Account Manager for Enterprise Messaging - AP Zone 2 (Hong Kong,	051-006382-I	\$ 38,000.00
Singapore, Taiwan, South Korea) Initial Premium Support Technical Account Manager for Platespin - AP Zone 2 (Hong Kong, Singapore,	031-000382-1	¢ 20.000.00
Taiwan, South Korea) Renewal	051-006383	\$ 38,000.00
Premium Support Technical Account Manager for Platespin - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006383-I	\$ 38,000.00
Premium Support Technical Account Manager for AppManager - AP Zone 2 (Hong Kong, Singapore,	054 000004	\$ 38,000.00
Taiwan, South Korea) Renewal Premium Support Technical Account Manager for AppManager - AP Zone 2 (Hong Kong, Singapore,	051-006384	
Taiwan, South Korea) Initial	051-006384-I	\$ 38,000.00
Premium Support Technical Account Manager for Privileged Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006385	\$ 38,000.00
Premium Support Technical Account Manager for Privileged Management - AP Zone 2 (Hong Kong,		\$ 38,000.00
Singapore, Taiwan, South Korea) Initial	051-006385-I	
Premium Support Technical Account Manager for Identity Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006386	\$ 38,000.00
Premium Support Technical Account Manager for Identity Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006386-I	\$ 38,000.00
Premium Support Technical Account Manager for Access Management - AP Zone 2 (Hong Kong,		\$ 38,000.00
Singapore, Taiwan, South Korea) Renewal	051-006387	• • • • • • • • • • • • • • • • • • • •
Premium Support Technical Account Manager for Access Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006387-I	\$ 38,000.00
Premium Support Technical Account Manager for Security Analytics - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006388	\$ 38,000.00
Premium Support Technical Account Manager for Security Analytics - AP Zone 2 (Hong Kong,		\$ 38,000.00
Singapore, Taiwan, South Korea) Initial	051-006388-I	\$ 38,000.00
Premium Support Technical Account Manager for ZENworks - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006389	\$ 38,000.00
Premium Support Technical Account Manager for ZENworks - AP Zone 2 (Hong Kong, Singapore,	051-006389-I	\$ 38,000.00
Taiwan, South Korea) Initial Premium Support Technical Account Manager for Information Archiving - AP Zone 3 (China, Malaysia,	051-006369-1	¢ 21.000.00
Thailand, Phillipines, Indonesia) Renewal	051-006390	\$ 31,000.00
Premium Support Technical Account Manager for Information Archiving - AP Zone 3 (China, Malaysia, Fhailand, Phillipines, Indonesia) Initial	051-006390-I	\$ 31,000.00
Premium Support Technical Account Manager for File and Print Services - AP Zone 3 (China,	054 000004	\$ 31,000.00
Malaysia, Thailand, Phillipines, Indonesia) Renewal Premium Support Technical Account Manager for File and Print Services - AP Zone 3 (China,	051-006391	
Aalaysia, Thailand, Phillipines, Indonesia) Initial	051-006391-I	\$ 31,000.00
Premium Support Technical Account Manager for Collaboration - AP Zone 3 (China, Malaysia, "hailand, Phillipines, Indonesia) Renewal	051-006392	\$ 31,000.00
Premium Support Technical Account Manager for Collaboration - AP Zone 3 (China, Malaysia,		\$ 31,000.00
Thailand, Phillipines, Indonesia) Initial	051-006392-I	
Premium Support Technical Account Manager for Enterprise Messaging - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006393	\$ 31,000.00
Premium Support Technical Account Manager for Enterprise Messaging - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006393-I	\$ 31,000.00
Premium Support Technical Account Manager for Platespin - AP Zone 3 (China, Malaysia, Thailand,		\$ 31,000.00
Phillipines, Indonesia) Renewal	051-006394	
Premium Support Technical Account Manager for Platespin - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006394-I	\$ 31,000.00
Premium Support Technical Account Manager for AppManager - AP Zone 3 (China, Malaysia,	051-006395	\$ 31,000.00
<sup>-</sup> hailand, Phillipines, Indonesia) Renewal Premium Support Technical Account Manager for AppManager - AP Zone 3 (China, Malaysia,		\$ 31.000.00
Thailand, Phillipines, Indonesia) Initial	051-006395-I	\$ 31,000.00
Premium Support Technical Account Manager for Privileged Management - AP Zone 3 (China, //alaysia, Thailand, Phillipines, Indonesia) Renewal	051-006396	\$ 31,000.00
remium Support Technical Account Manager for Privileged Management - AP Zone 3 (China,		\$ 31,000.00
Aalaysia, Thailand, Phillipines, Indonesia) Initial Premium Support Technical Account Manager for Identity Management - AP Zone 3 (China, Malaysia,	051-006396-I	
Ternium Support Technical Account Manager for Identity Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006397	\$ 31,000.00
Premium Support Technical Account Manager for Identity Management - AP Zone 3 (China, Malaysia, Fhailand, Phillipines, Indonesia) Initial	051-006397-I	\$ 31,000.00
Premium Support Technical Account Manager for Access Management - AP Zone 3 (China, Malaysia,		\$ 31,000.00
Thailand, Phillipines, Indonesia) Renewal	051-006398	
Premium Support Technical Account Manager for Access Management - AP Zone 3 (China, Malaysia,		

Premium Support Technical Account Manager for Security Analytics - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006399	\$ 31,000.00	
Premium Support Technical Account Manager for Security Analytics - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006399-I	\$ 31,000.00	
Premium Support Technical Account Manager for ZENworks - AP Zone 3 (China, Malaysia, Thailand,	051-006400	\$ 31,000.00	
Phillipines, Indonesia) Renewal Premium Support Technical Account Manager for ZENworks - AP Zone 3 (China, Malaysia, Thailand,		\$ 31,000.00	
Phillipines, Indonesia) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving -	051-006400-I	\$ 12,000.00	
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving -	051-006422		
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services -	051-006422-I	\$ 12,000.00	
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006423	\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006423-I	\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006424	\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006424-I	\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006425	\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging -		\$ 12,000.00	
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - Worldwide (US,	051-006425-1	\$ 12,000.00	
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - Worldwide (US,	051-006426		
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Worldwide	051-006426-I		
(US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006427	\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006427-I	\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006428	\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006428-I	\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006429	\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management -		\$ 12,000.00	
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management -	051-006429-1	\$ 12,000.00	
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management -	051-006430		
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006430-I	\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006431	\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006431-I	\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006432	\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006432-I	\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - EMEA		\$ 11,000.00	
Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006433	φ 11,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - EMEA		\$ 11,000.00	
Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services -	051-006433-I		
EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006434	\$ 11,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services -		\$ 11,000.00	
EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006434-I	φ 11,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2		\$ 11,000.00	
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006435		
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006435-1	\$ 11,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA		\$ 11,000.00	
Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006436	\$ 11,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA		\$ 11,000.00	
Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2	051-006436-I	•	
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006437	\$ 11,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006437-l	\$ 11,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2		\$ 11,000.00	
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006438		
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006438-I	\$ 11,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management -		¢ 11.000.00	
EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006439	\$ 11,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)		\$ 11,000.00	
Initial	051-006439-I		
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006440	\$ 11,000.00	
Renewal		<b>.</b>	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006440-I	\$ 11,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)		\$ 11,000.00	
Zone 2 (Spain, italy, Portugal, Middle East; everything but Germany, Beneiux, Nordics, France) Renewal	051-006441	,	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - EMEA	051.005444	\$ 11,000.00	
Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - EMEA	051-006441-I		
Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006442	\$ 11,000.00	

Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006442-1	\$ 11,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - EMEA Zone 2	051-006443	\$ 11,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - EMEA Zone 2	051-006443-I	\$ 11,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving -		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving -	051-006444	\$ 6,600.00	
LATAM Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services -	051-006444-1	\$ 6,600.00	
LATAM Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services -	051-006445		
LATAM Initial	051-006445-I	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - LATAM Renewal	051-006446	\$ 6,600.00	
	051-006446-I	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - LATAM Renewal	051-006447	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - _ATAM Initial	051-006447-I	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - LATAM Renewal	051-006448	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - LATAM Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - LATAM	051-006448-1	\$ 6,600.00	
	051-006449	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - LATAM Initial	051-006449-I	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - LATAM Renewal	051-006450	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - LATAM Initial	051-006450-1	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - LATAM Renewal	051-006451	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - LATAM Initial	051-006451-I	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management -	051-006452	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management -		\$ 6,600.00	
LATAM Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - LATAM	051-006452-1	\$ 6,600.00	
Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - LATAM	051-006453		
	051-006453-1	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - LATAM Renewal	051-006454	\$ 6,600.00	
	051-006454-I	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - Africa Renewal	051-006455	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - Africa Initial	051-006455-I	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - Africa Renewal	051-006456	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - Africa Initial	051-006456-1	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - Africa Renewal	051-006457	\$ 6,600.00	
	051-006457-I	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - Africa		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - Africa	051-006458	\$ 6,600.00	
Initial	051-006458-1	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - Africa Initial	051-006459 051-006459-I	\$ 6,600.00 \$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Renewal	051-006460	\$ 6,600.00	
		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management -	051-006460-1	\$ 6,600.00 \$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management -	051-006460-I 051-006461	\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Initial	051-006460-1	\$ 6,600.00 \$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal	051-006460-I 051-006461	\$ 6,600.00 \$ 6,600.00 \$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal	051-006460-I 051-006461 051-006461-I	\$ 6,600.00 \$ 6,600.00 \$ 6,600.00 \$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal	051-006460-I 051-006461 051-006461-I 051-006462	\$ 6,600.00 \$ 6,600.00 \$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal	051-006460-1 051-006461 051-006461-1 051-006462 051-006462-1	\$ 6,600.00 \$ 6,600.00 \$ 6,600.00 \$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renew	051-006460-I 051-006461 051-006461-I 051-006462 051-006462-I 051-006463	\$ 6,600.00 \$ 6,600.00 \$ 6,600.00 \$ 6,600.00 \$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Ritial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa	051-006460-I 051-006461 051-006461-I 051-006462 051-006462-I 051-006463 051-006463-I	\$ 6,600.00 \$ 6,600.00 \$ 6,600.00 \$ 6,600.00 \$ 6,600.00 \$ 6,600.00	
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Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Initial Premium Support Named Support Enginee	051-006460-1 051-006461 051-006461-1 051-006462 051-006462-1 051-006463 051-006463-1 051-006464 051-006464-1	\$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00	
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Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - New Zealand Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - New Zealand Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - New	051-006460-I 051-006461 051-006461-I 051-006462 051-006463 051-006463 051-006464 051-006464 051-006465 051-006465 051-006466	\$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - New Zealand Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - New	051-006460-I 051-006461-I 051-006461-I 051-006462 051-006462-I 051-006463 051-006463-I 051-006464 051-006465 051-006465-I 051-006466 051-006466-I	\$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,900.00         \$       9,900.00         \$       9,900.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - New Zealand Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - New Zealand Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack	051-006460-I 051-006461 051-006461-I 051-006462 051-006462 051-006463 051-006463 051-006464 051-006465 051-006465 051-006466 1 051-006466 1 051-006467 051-006467	\$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       9,900.00         \$       9,900.00         \$       9,900.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration -	051-006460-I 051-006461 051-006461-I 051-006462 051-006463 051-006463 051-006464 051-006464 051-006465 051-006466 051-006466 051-006467 051-006468 051-006468	\$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       6,600.00         \$       9,900.00         \$       9,900.00         \$       9,900.00         \$       9,900.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - New Zealand Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - New Zealand Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - New Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Collab	051-006460-I 051-006461 051-006461-I 051-006462 051-006462 051-006463 051-006463 051-006464 051-006465 051-006465 051-006466 1 051-006466 1 051-006467 051-006467	<ul> <li>\$</li> <li>6,600.00</li> <li>\$</li> <li>9,900.00</li> </ul>	

Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - New Zealand			
Renewal	051-006470	\$ 9,900.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - New Zealand Initial	051-006470-I	\$ 9,900.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - New Zealand Renewal	051-006471	\$ 9,900.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - New Zealand		\$ 9,900.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - New	051-006471-I	\$ 9,900.00	
Zealand Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - New	051-006472	\$ 9,900.00	
Zealand Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - New	051-006472-1		
Zealand Renewal	051-006473	\$ 9,900.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - New Zealand Initial	051-006473-I	\$ 9,900.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - New Zealand Renewal	051-006474	\$ 9,900.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - New Zealand Initial	051-006474-I	\$ 9,900.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - New Zealand Renewal	051-006475	\$ 9,900.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - New Zealand Initial	051-006475-I	\$ 9,900.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - New Zealand		\$ 9,900.00	
Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - New Zealand	051-006476	\$ 9,900.00	
Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - AP	051-006476-I	\$ 7,500.00	
	051-006477		
Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006477-I	\$ 7,500.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006478	\$ 7,500.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006478-I	\$ 7,500.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006479	\$ 7,500.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006479-I	\$ 7,500.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - AP	051-006480	\$ 7,500.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - AP		\$ 7,500.00	
Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - AP Zone 2 (Hong	051-006480-I	\$ 7,500.00	
	051-006481		
Kong, Singapore, Taiwan, South Korea) Initial	051-006481-I	\$ 7,500.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006482	\$ 7,500.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006482-I	\$ 7,500.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006483	\$ 7,500.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006483-I	\$ 7,500.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006484	\$ 7,500.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - AP		\$ 7,500.00	
Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - AP	051-006484-I	\$ 7,500.00	
Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - AP	051-006485		
	051-006485-I	\$ 7,500.00	
(Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006486	\$ 7,500.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006486-I	\$ 7,500.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006487	\$ 7,500.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006487-I	\$ 7,500.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006488	\$ 6,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - AP	051-006488-I	\$ 6,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - AP		\$ 6,000.00	
Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - AP	051-006489	\$ 6,000.00	
Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - AP Zone 3	051-006489-1		
(China, Malaysia, Thailand, Phillipines, Indonesia) Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - AP Zone 3	051-006490	\$ 6,000.00	
(China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006490-I	\$ 6,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006491	\$ 6,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006491-I	\$ 6,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006492	\$ 6,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - AP Zone 3 (China,	051-006492-I	\$ 6,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - AP Zone 3		\$ 6,000.00	
(China, Malaysia, Thailand, Phillipines, Indonesia) Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - AP Zone 3	051-006493	\$ 6,000.00	
(China, Malaysia, Thailand, Phillipines, Indonesia) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - AP	051-006493-I	\$ 6,000.00	
	051-006494		
	051-006494-I	\$ 6,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial			
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006495	\$ 6,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - AP		\$ 6,000.00 \$ 6,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - AP	051-006495		

Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - AP Zone 3	054 000 407	\$ 6,000.00
China, Malaysia, Thailand, Phillipines, Indonesia) Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - AP Zone 3	051-006497	\$ 6,000.00
China, Malaysia, Thailand, Phillipines, Indonesia) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - AP Zone 3	051-006497-I	
China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006498	\$ 6,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - AP Zone 3 China, Malaysia, Thailand, Phillipines, Indonesia) Initial	051-006498-I	\$ 6,000.00
Premium Support Local Language - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006401	\$ 10,000.00
Premium Support Local Language - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006401-I	\$ 10,000.00
Premium Support Security Clearance - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006402	\$ 25,000.00
Premium Support Security Clearance - Worldwide (US, Japan, Canada, UK, Germany, Benelux,		\$ 25,000.00
Nordics, France, Australia) Initial Premium Support In-Country Resource - Worldwide (US, Japan, Canada, UK, Germany, Benelux,	051-006402-I	\$ 15,000.00
Nordics, France, Australia) Renewal Premium Support In-Country Resource - Worldwide (US, Japan, Canada, UK, Germany, Benelux,	051-006403	
Nordics, France, Australia) Initial	051-006403-I	\$ 15,000.00
Premium Support Local Language - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006404	\$ 8,600.00
Premium Support Local Language - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006404-I	\$ 8,600.00
Premium Support Security Clearance - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006405	\$ 23,000.00
Premium Support Security Clearance - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything	051-006405-I	\$ 23,000.00
out Germany, Benelux, Nordics, France) Initial Premium Support In-Country Resource - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything		\$ 13,000.00
out Germany, Benelux, Nordics, France) Renewal Premium Support In-Country Resource - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything	051-006406	\$ 13,000.00
out Germany, Benelux, Nordics, France) Initial	051-006406-I 051-006407	\$ 13,000.00
Premium Support Local Language - LATAM Initial	051-006407-I	\$ 5,500.00
Premium Support Security Clearance - LATAM Renewal Premium Support Security Clearance - LATAM Initial	051-006408 051-006408-I	\$ 14,000.00 \$ 14,000.00
Premium Support In-Country Resource - LATAM Renewal Premium Support In-Country Resource - LATAM Initial	051-006409 051-006409-I	\$ 8,300.00 \$ 8,300.00
Premium Support Local Language - Africa Renewal	051-006410	\$ 5,500.00
Premium Support Local Language - Africa Initial Premium Support Security Clearance - Africa Renewal	051-006410-I 051-006411	\$ 5,500.00 \$ 13,800.00
Premium Support Security Clearance - Africa Initial Premium Support In-Country Resource - Africa Renewal	051-006411-I 051-006412	\$ 13,800.00 \$ 8,300.00
Premium Support In-Country Resource - Africa Initial	051-006412-I	\$ 8,300.00
Premium Support Local Language - New Zealand Renewal Premium Support Local Language - New Zealand Initial	051-006413 051-006413-I	\$ 8,200.00 \$ 8,200.00
Premium Support Security Clearance - New Zealand Renewal	051-006414	\$ 21,000.00
Premium Support Security Clearance - New Zealand Initial Premium Support In-Country Resource - New Zealand Renewal	051-006414-I 051-006415	\$ 21,000.00 \$ 13,000.00
remium Support In-Country Resource - New Zealand Initial	051-006415-I	\$ 13,000.00
Premium Support Local Language - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Renewal	051-006416	\$ 6,200.00
Premium Support Local Language - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial	051-006416-I	\$ 6,200.00
Premium Support Security Clearance - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea)	051-006417	\$ 16,000.00
Renewal		\$ 16,000.00
Premium Support Security Clearance - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) Initial Premium Support In-Country Resource - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea)	051-006417-l	
Renewal	051-006418	\$ 9,300.00
Premium Support In-Country Resource - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea) nitial	051-006418-I	\$ 9,300.00
Premium Support Local Language - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006419	\$ 5,000.00
Premium Support Local Language - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) nitial	051-006419-I	\$ 5,000.00
Premium Support Security Clearance - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) Renewal	051-006420	\$ 13,000.00
Premium Support Security Clearance - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia)		\$ 13,000.00
nitial Premium Support In-Country Resource - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia)	051-006420-1	
Renewal	051-006421	
Premium Support In-Country Resource - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia) nitial	051-006421-l	\$ 7,500.00
Flexible Credit for Operations Bridge & Analytics- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005929	\$ 500.00
Flexible Credit for Hybrid Cloud Management- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005930	\$ 500.00
Flexible Credit for IAM- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France,		\$ 500.00
Australia) Flexible Credit for Security Operations- Worldwide (US, Japan, Canada, UK, Germany, Benelux,	051-005931	\$ 500.00
Nordics, France, Australia) Flexible Credit for Unified Endpoint Management- Worldwide (US, Japan, Canada, UK, Germany,	051-005932	
Benelux, Nordics, France, Australia)	051-005933	\$ 500.00
Texible Credit for Collaboration Solutions- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Jordics, France, Australia)	051-005934	\$ 500.00
lexible Credit for Archiving & Risk Management- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005935	\$ 500.00
lexible Credit for Operations Bridge & Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East;		\$ 429.00
everything but Germany, Benelux, Nordics, France) Texible Credit for Hybrid Cloud Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East;	051-006511	\$ 429.00
verything but Germany, Benelux, Nordics, France) lexible Credit for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany,	051-006512	
enelux, Nordics, France)	051-006513	\$ 429.00
lexible Credit for Security Operations - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything ut Germany, Benelux, Nordics, France)	051-006514	\$ 429.00
lexible Credit for Unified Endpoint Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; verything but Germany, Benelux, Nordics, France)	051-006515	\$ 429.00
lexible Credit for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East;		\$ 429.00
verything but Germany, Benelux, Nordics, France) lexible Credit for Archiving & Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East;	051-006516	\$ 429.00
verything but Germany, Benelux, Nordics, France)	051-006517 051-006518	\$ 429.00 \$ 275.00
lexible Credit for Hybrid Cloud Management- Latin America	051-006518 051-006519	\$ 275.00
	051-006520	\$ 275.00
Texible Credit for IAM- Latin America	051-006521	\$ 275.00
lexible Credit for Security Operations- Latin America lexible Credit for Unified Endpoint Management- Latin America	051-006521 051-006522 051-006523	\$ 275.00 \$ 275.00 \$ 275.00

		Total	\$
Flexible Credit for Archiving & Risk Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia)	051-006552	\$ 250.00	
Flexible Credit for Collaboration Solutions - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia)	051-006551	\$ 250.00	
Flexible Credit for Unified Endpoint Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia)	051-006550	\$ 250.00	
Flexible Credit for Security Operations - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia)	051-006549	\$ 250.00	
Flexible Credit for IAM - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia)	051-006548	\$ 250.00	
Flexible Credit for Hybrid Cloud Management - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia)	051-006547	\$ 250.00	
Flexible Credit for Operations Bridge & Analytics - AP Zone 3 (China, Malaysia, Thailand, Phillipines, Indonesia)	051-006546	\$ 250.00	
Flexible Credit for Archiving & Risk Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea)	051-006545	\$ 310.00	
Flexible Credit for Collaboration Solutions - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea)	051-006544	\$ 310.00	
Flexible Credit for Unified Endpoint Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea)	051-006543	\$ 310.00	
Flexible Credit for Security Operations - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea)	051-006542	\$ 310.00	
Flexible Credit for IAM - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea)	051-006541	\$ 310.00	
Flexible Credit for Hybrid Cloud Management - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea)	051-006540	\$ 310.00	
Flexible Credit for Operations Bridge & Analytics - AP Zone 2 (Hong Kong, Singapore, Taiwan, South Korea)	051-006539	\$ 310.00	
Flexible Credit for Archiving & Risk Management - New Zealand	051-006538	\$ 410.00	
Flexible Credit for Collaboration Solutions - New Zealand	051-006537	\$ 410.00	
Flexible Credit for Unified Endpoint Management - New Zealand	051-006536	\$ 410.00	
Flexible Credit for Security Operations - New Zealand	051-006535	\$ 410.00	1
Flexible Credit for IAM - New Zealand	051-006534	\$ 410.00	1
Flexible Credit for Hybrid Cloud Management - New Zealand	051-006533	\$ 410.00	
Flexible Credit for Operations Bridge & Analytics - New Zealand	051-006532	\$ 410.00	
Flexible Credit for Archiving & Risk Management - Africa	051-006531	\$ 275.00	
Flexible Credit for Collaboration Solutions - Africa	051-006530	\$ 275.00	
Flexible Credit for Unified Endpoint Management - Africa	051-006529	\$ 275.00	
Flexible Credit for Security Operations - Africa	051-006528	\$ 275.00	
Flexible Credit for IAM - Africa	051-006527	\$ 275.00	
Flexible Credit for Operations Bridge & Analytics - Africa Flexible Credit for Hybrid Cloud Management - Africa	051-006526	\$ 275.00	