



School License Agreement Annual Fee Worksheet - EMEA

SEPTEMBER 2019

[Academic Program Information Link](#)

Product Selection & Bundle Calculation Instructions:

As part of the compliance and annual order process, this worksheet must be sent to EMEA_Contract_Admin@Micro Focus.com (for Europe, Middle East, Africa) or contractadmin@Micro Focus.com (rest of world).

1. Select any of the bundles or products below by checking the box in the Model Selected column. Any combination of products or bundles may be selected for a minimum price of \$2.70 USD per enrollment or \$40.00 USD per Workstation. \$1000 minimum total purchase price.

2. Compute the Total Price based on the total cost of the products selected and compute the Annual Fee by multiplying the total Enrollment/Workstation/Mobile Device number by the total price. For example: 1 Bundle @ 2.70 plus 2 Additional products (\$0.61 ea) = \$3.92 total price x enrollment of 1,000 = Annual Fee \$3,920.

MOBILE DEVICE LICENSE:

Upon purchase of a license for ZENworks Mobile Management, the following terms become part of Your SLA.
 To acquire a Mobile Device License, You must purchase a license for each Mobile Device. To acquire a FTE license, you must purchase a license for all FTE. Subject to the terms and conditions of this Agreement, the license purchase authorizes You to install and use one copy of the Mobile Management Application on each Mobile Device (for an FTE license, for each Mobile Device used by an FTE person). This license allows You to use the Software solely to manage licensed Mobile Devices. You may not use or allow the use of the Software other than for Your own internal purposes.
 Mobile Device means each smartphone, tablet, laptop, netbook or other device with wireless capability: (1) on which any portion of the Software is installed or used, or (2) from which any portion of the Software is accessed.
 Mobile Management Application means the module included with the Software that is installed on a Mobile Device for management by the server Software. The Software may include a level of encryption data security for communications with Your email platform. You assume full responsibility for the establishment of appropriate security measures to control access to the solution. Airtime services are not provided by or through Micro Focus; You assume full responsibility for issues relating to use and the availability of airtime services.

ENROLLMENT LICENSE

The Enrollment count means the number of students enrolled in Customer (whether full or part-time) during the prior academic year.
 The Enrollment number calculation for students must be demonstrated through a verifiable means that may include use of an audited annual report, an organization's human resource system, or the government website, government report, or other published report provided by Customer that shows accurate information.
 Upon mutual agreement of the source of the data used for the Enrollment number calculation, Licensor will accept calculations based on the source that are up to one year old. The data source used for the calculation must be identified on the annual SLA Worksheet. The SLA Worksheet must be returned to Micro Focus along with Customer's purchase order.
 Under the SLA, payment is based on either the student Enrollment number or the number of Workstations. However, subject to the SLA's terms, in addition to Customer's students, Customer's faculty, staff and students' parents are licensed to use the Software for school-related purposes.

DESIGNATED AGREED UPON SOURCE OF DATA FOR ENROLLMENT CALCULATION

By signing below, Customer certifies that as of the date below, the information contained herein (or attached) is complete and accurate to the best of its knowledge.
 Customer Signature: _____
 Printed Name: _____ Date: _____

When ordering Advanced Authentication Products under the Workstation or Enrollment count the total number of users within your systems need to be counted (including all faculty, staff, students, and parents) even though you are paying just for the Workstation or Enrollment numbers. Therefore please complete the section below to advise your number of users that will use the software.

Number of licenses required _____

Product Description	Product Model	Model Selected	Part Number	Price (\$ USD)
Mobile Device License				
ZENworks Mobile Management School Renewal FTE License	Enrollment		876-000926	\$ 2.10
ZENworks Mobile Management Renewal School License 1-Device	Mobile Device		876-000885	\$ 11.00
ZENworks Mobile Workspace Renewal FTE School License	Mobile Device		876-001096	\$ 0.79
Bundled Products				
<i>ISM Value bundle includes: Identity Manager Standard Edition, Access Manager, SecureLogin, Identity Manager Integration Module for Database and Identity Manager Integration Module for Tools.</i>				
ISM Value Bundle FTE School License Initial	Enrollment		876-000682-I	\$ 2.80
ISM Value Bundle FTE School License	Enrollment		876-000682	\$ 2.80
<i>Identity Tracking Product Bundle includes: Access Manager 4.0, Sentinel 6.1 Rapid Deployment</i>				
Identity Tracking Product Bundle FTE School Initial	Enrollment		876-000622-I	\$ 4.10
Identity Tracking Product Bundle FTE School	Enrollment		876-000622	\$ 4.40
Identity Tracking Product Bundle Workstation School Initial	Workstation		876-000623-I	\$ 52.00
Identity Tracking Product Bundle Workstation School	Workstation		876-000623	\$ 55.00
Open Enterprise Server, ZENworks Configuration Management, GroupWise Bundle Initial FTE School License	Enrollment		876-000359-I	\$ 2.70
Open Enterprise Server, ZENworks Configuration Management, GroupWise Bundle Renewal FTE School License	Enrollment		876-000359	\$ 2.70
Workstation School License	Workstation		876-000360-I	\$ 40.00
Open Enterprise Server, ZENworks Configuration Management, GroupWise Bundle Renewal Workstation School License	Workstation		876-000360	\$ 40.00
ZENworks Patch Management Bundle Initial FTE School License	Enrollment		876-000363-I	\$ 3.30
Open Enterprise Server, ZENworks Configuration Management, Novell Storage Manager, ZENworks Patch Management Bundle Renewal FTE School License	Enrollment		876-000363	\$ 3.30
<i>Novell Open Workgroup Suite Includes: Open Enterprise Server, GroupWise, Novell Vibe, ZENworks Configuration Management, ZENworks Endpoint Security Management</i>				
Novell Open Workgroup Suite Initial FTE School License	Enrollment		876-000493-I	\$ 3.40
Novell Open Workgroup Suite Renewal FTE School License	Enrollment		876-000493	\$ 3.40
Novell Open Workgroup Suite Initial Workstation School License	Workstation		876-000494-I	\$ 50.00
Novell Open Workgroup Suite Renewal Workstation School License	Workstation		876-000494	\$ 50.00
<i>Windows Value Bundle Includes: ZENworks Configuration Management, ZENworks Asset Management, ZENworks Patch Management, and Novell Storage Management</i>				
Windows Value Bundle Initial FTE School License	Enrollment		876-000533-I	\$ 2.70
Windows Value Bundle Renewal FTE School License	Enrollment		876-000533	\$ 2.70

Windows Value bundle II includes: GroupWise, ZENworks Configuration Management-Standard, File Governance Suite, and Identity Manager.				
Windows Value Bundle II Initial FTE School License	Enrollment		876-000674-I	\$ 3.00
Windows Value Bundle II Renewal FTE School License	Enrollment		876-000674	\$ 3.00
ZENworks Value Bundle includes: ZENWorks Configuration Management, ZENworks Patch Management, ZENworks Asset Management and ZENworks Application Virtualization				
ZENworks Value Bundle Initial FTE School License	Enrollment		876-000684-I	\$ 2.70
ZENworks Value Bundle Renewal FTE School License	Enrollment		876-000684	\$ 2.70
Additional Products (Select as many additional products as desired)				
Micro Focus Desktop Containers Pro Renewal FTE School License	Enrollment		876-001093	\$ 0.56
Micro Focus Desktop Containers Pro Initial FTE School License	Enrollment		876-001093-I	\$ 0.56
Micro Focus Desktop Containers Professional Initial Workstation School License	Workstation		876-001042-I	\$ 7.30
Micro Focus Desktop Containers Professional Renewal Workstation School License	Workstation		876-001042	\$ 7.30
Turbo for Micro Focus Desktop Containers Professional Initial FTE School License	Enrollment		876-001044-I	\$ 0.39
Turbo for Micro Focus Desktop Containers Professional Renewal FTE School License	Enrollment		876-001044	\$ 0.39
Turbo for Micro Focus Desktop Containers Initial Workstation School License	Workstation		876-001047-I	\$ 5.10
Turbo for Micro Focus Desktop Containers Renewal Workstation School License	Workstation		876-001047	\$ 5.10
NetIQ Access Manager Initial FTE School License	Enrollment		876-000462-I	\$ 0.86
NetIQ Access Manager FTE School License	Enrollment		876-000462	\$ 0.86
NetIQ Access Manager Initial Workstation School License	Workstation		876-000463-I	\$ 8.60
NetIQ Access Manager Workstation School License	Workstation		876-000463	\$ 8.60
Novell Cluster Services Initial FTE School License	Enrollment		876-000253-I	\$ 0.68
Novell Cluster Services Renewal FTE School License	Enrollment		876-000253	\$ 0.68
Novell Cluster Services Initial Workstation School License	Workstation		876-000254-I	\$ 11.00
Novell Cluster Services Renewal Workstation School License	Workstation		876-000254	\$ 11.00
Micro Focus Dynamic File Services Renewal FTE School e-License	Enrollment		876-000923	\$ 0.74
Micro Focus Dynamic File Services Renewal Workstation School e-License	Workstation		876-000924	\$ 10.00
Advanced Authentication Clients Renewal FTE School Subscription	Enrollment		876-001136	\$ 0.43
Advanced Authentication Clients Initial FTE School Subscription	Enrollment		876-001136-I	\$ 0.43
Advanced Authentication Clients Renewal Workstation School Subscription	Workstation		876-001137	\$ 1.90
Advanced Authentication Clients Initial Workstation School Subscription	Workstation		876-001137-I	\$ 1.90
Advanced Authentication Renewal FTE School Subscription	Enrollment		876-001138	\$ 0.30
Advanced Authentication Initial FTE School Subscription	Enrollment		876-001138-I	\$ 0.30
Advanced Authentication Renewal Workstation School Subscription	Workstation		876-001139	\$ 1.40
Advanced Authentication Initial Workstation School Subscription	Workstation		876-001139-I	\$ 1.40
GroupWise Initial FTE School License	Enrollment		876-000572-I	\$ 0.66
GroupWise Renewal FTE School License	Enrollment		876-000572	\$ 0.66
GroupWise Initial Workstation School License	Workstation		876-000573-I	\$ 9.90
GroupWise Renewal Workstation School License	Workstation		876-000573	\$ 9.90
GroupWise Coexistence Solution for Exchange Initial FTE School Subscription	Enrollment		876-000943-I	\$ 0.15
GroupWise Coexistence Solution for Exchange Renewal FTE School Subscription	Enrollment		876-000943	\$ 0.15
Novell Messenger School Initial FTE License	Enrollment		876-000974-I	\$ 0.16
Novell Messenger School Renewal FTE License	Enrollment		876-000974	\$ 0.16
NetIQ Identity Manager Standard Edition Initial FTE School License	Enrollment		976-000292-I	\$ 0.86
NetIQ Identity Manager Standard Edition FTE School License	Enrollment		976-000292	\$ 0.86
NetIQ Identity Manager Standard Edition Initial Workstation School License	Workstation		976-000293-I	\$ 8.60
NetIQ Identity Manager Standard Edition Workstation School License	Workstation		976-000293	\$ 8.60
NetIQ Identity Manager Advanced Edition Initial FTE School License	Enrollment		876-000703-I	\$ 2.10
NetIQ Identity Manager Advanced Edition FTE School License	Enrollment		876-000703	\$ 2.10
NetIQ Identity Manager Advanced Edition Initial Workstation School License	Workstation		876-000704-I	\$ 11.00
NetIQ Identity Manager Advanced Edition Workstation School License	Workstation		876-000704	\$ 11.00
NetIQ Identity Manager to NetIQ Identity Manager Advanced Edition Expansion Pack Initial FTE School License	Enrollment		876-000761-I	\$ 1.30
NetIQ Identity Manager to NetIQ Identity Manager Advanced Edition Expansion Pack FTE School License	Enrollment		876-000761	\$ 1.30
NetIQ Identity Manager to NetIQ Identity Manager Advanced Edition Expansion Pack Initial Workstation School License	Workstation		876-000763-I	\$ 2.00
NetIQ Identity Manager to NetIQ Identity Manager Advanced Edition Expansion Pack Workstation School License	Workstation		876-000763	\$ 2.00
NetIQ Identity Manager + Roles Based Provisioning Module to NetIQ Identity Manager Advanced Edition Expansion Pack Initial FTE School License	Enrollment		876-000762-I	\$ 0.36
NetIQ Identity Manager + Roles Based Provisioning Module to NetIQ Identity Manager Advanced Edition Expansion Pack FTE School License	Enrollment		876-000762	\$ 0.36
Advanced Edition Expansion Pack Initial Workstation School License	Workstation		876-000764-I	\$ -
NetIQ Identity Manager + Roles Based Provisioning Module to NetIQ Identity Manager Advanced Edition Expansion Pack Workstation School License	Workstation		876-000764	\$ -
NetIQ Identity Manager Integration Module for SharePoint and Office 365 FTE School License	Enrollment		876-000753	\$ 0.76
NetIQ Identity Manager Integration Module for SharePoint and Office 365 Workstation School License	Workstation		876-000754	\$ 9.90
NetIQ Identity Manager Integration Module for Salesforce.com Initial FTE School License	Enrollment		876-000748-I	\$ 0.76
NetIQ Identity Manager Integration Module for Salesforce.com FTE School License	Enrollment		876-000748	\$ 0.76
NetIQ Identity Manager Integration Module for Salesforce.com Initial Workstation School License	Workstation		876-000749-I	\$ 9.90
NetIQ Identity Manager Integration Module for Salesforce.com Workstation School License	Workstation		876-000749	\$ 9.90
NetIQ Identity Manager Integration Module for Banner Initial FTE School License	Enrollment		876-000824-I	\$ 0.76
NetIQ Identity Manager Integration Module for Banner FTE School License	Enrollment		876-000824	\$ 0.76
NetIQ Identity Manager Integration Module for Banner Initial Workstation School License	Workstation		876-000825-I	\$ 9.90
NetIQ Identity Manager Integration Module for Banner Workstation School License	Workstation		876-000825	\$ 9.90
NetIQ Identity Manager Integration Module for Blackboard LMS Initial FTE School License	Enrollment		876-000732-I	\$ 0.76
NetIQ Identity Manager Integration Module for Blackboard LMS FTE School License	Enrollment		876-000732	\$ 0.76
NetIQ Identity Manager Integration Module for Blackboard LMS Initial Workstation School License	Workstation		876-000733-I	\$ 9.90
NetIQ Identity Manager Integration Module for Blackboard LMS Workstation School License	Workstation		876-000733	\$ 9.90
NetIQ Identity Manager Integration Module for GoogleApps Initial FTE School License	Enrollment		876-000737-I	\$ 0.76
NetIQ Identity Manager Integration Module for GoogleApps FTE School License	Enrollment		876-000737	\$ 0.76
NetIQ Identity Manager Integration Module for GoogleApps Initial Workstation School License	Workstation		876-000739-I	\$ 9.90

NetIQ Identity Manager Integration Module for GoogleApps Workstation School License	Workstation		876-000739	\$ 9.90
NetIQ Identity Manager Integration Module for Database Initial FTE School License	Enrollment		976-000297-I	\$ 0.76
NetIQ Identity Manager Integration Module for Database FTE School License	Enrollment		976-000297	\$ 0.76
NetIQ Identity Manager Integration Module for Database Initial Workstation School License	Workstation		976-000298-I	\$ 9.90
NetIQ Identity Manager Integration Module for Database Workstation School License	Workstation		976-000298	\$ 9.90
NetIQ Identity Manager Integration Module for Help Desk Initial FTE School License	Enrollment		976-000312-I	\$ 0.71
NetIQ Identity Manager Integration Module for Help Desk FTE School License	Enrollment		976-000312	\$ 0.71
NetIQ Identity Manager Integration Module for Help Desk Initial Workstation School License	Workstation		976-000313-I	\$ 9.60
NetIQ Identity Manager Integration Module for Help Desk Workstation School License	Workstation		976-000313	\$ 9.60
NetIQ Identity Manager Integration Module for Linux and Unix Initial FTE School License	Enrollment		976-000382-I	\$ 0.71
NetIQ Identity Manager Integration Module for Linux and Unix FTE School License	Enrollment		976-000382	\$ 0.71
NetIQ Identity Manager Integration Module for Linux and Unix Initial Workstation School License	Workstation		976-000383-I	\$ 9.60
NetIQ Identity Manager Integration Module for Linux and Unix Workstation School License	Workstation		976-000383	\$ 9.60
NetIQ Identity Manager Integration Module for Linux and Unix User Settings Initial FTE School License	Enrollment		976-000397-I	\$ 0.71
NetIQ Identity Manager Integration Module for Linux and Unix User Settings FTE School License	Enrollment		976-000397	\$ 0.71
Workstation School License	Workstation		976-000398-I	\$ 9.60
NetIQ Identity Manager Integration Module for Linux and Unix User Settings Workstation School License	Workstation		976-000398	\$ 9.60
NetIQ Identity Manager Integration Module for Mainframe for 800 Series MVS Initial FTE School License	Enrollment		976-000405-I	\$ 0.71
NetIQ Identity Manager Integration Module for Mainframe for 800 Series MVS FTE School License	Enrollment		976-000405	\$ 0.71
NetIQ Identity Manager Integration Module for Mainframe for 800 Series MVS Initial Workstation School License	Workstation		976-000406-I	\$ 9.60
NetIQ Identity Manager Integration Module for Mainframe for 800 Series MVS Workstation School License	Workstation		976-000406	\$ 9.60
NetIQ Identity Manager Integration Module for Message System Initial FTE School License	Enrollment		976-000352-I	\$ 0.71
NetIQ Identity Manager Integration Module for Message System FTE School License	Enrollment		976-000352	\$ 0.71
NetIQ Identity Manager Integration Module for Message System Initial Workstation School License	Workstation		976-000353-I	\$ 9.60
NetIQ Identity Manager Integration Module for Message System Workstation School License	Workstation		976-000353	\$ 9.60
NetIQ Identity Manager Integration Module for Midrange Initial FTE School License	Enrollment		976-000387-I	\$ 0.71
NetIQ Identity Manager Integration Module for Midrange FTE School License	Enrollment		976-000387	\$ 0.71
NetIQ Identity Manager Integration Module for Midrange Initial Workstation School License	Workstation		976-000388-I	\$ 9.60
NetIQ Identity Manager Integration Module for Midrange Workstation School License	Workstation		976-000388	\$ 9.60
NetIQ Identity Manager Integration Module for Oracle Enterprise Initial FTE School License	Enrollment		876-000970-I	\$ 0.71
NetIQ Identity Manager Integration Module for Oracle Enterprise FTE School License	Enrollment		876-000970	\$ 0.71
NetIQ Identity Manager Integration Module for Oracle Enterprise Initial Workstation School License	Workstation		876-000971-I	\$ 9.70
NetIQ Identity Manager Integration Module for Oracle Enterprise Workstation School License	Workstation		876-000971	\$ 9.70
NetIQ Identity Manager Integration Module for PBX Initial FTE School License	Enrollment		976-000392-I	\$ 0.71
NetIQ Identity Manager Integration Module for PBX FTE School License	Enrollment		976-000392	\$ 0.71
NetIQ Identity Manager Integration Module for PBX Initial Workstation School License	Workstation		976-000393-I	\$ 9.60
NetIQ Identity Manager Integration Module for PBX Workstation School License	Workstation		976-000393	\$ 9.60
NetIQ Identity Manager Integration Module for SAP Enterprise Initial FTE School License	Enrollment		876-000965-I	\$ 0.71
NetIQ Identity Manager Integration Module for SAP Enterprise FTE School License	Enrollment		876-000965	\$ 0.71
NetIQ Identity Manager Integration Module for SAP Enterprise Initial Workstation School License	Workstation		876-000966-I	\$ 9.70
NetIQ Identity Manager Integration Module for SAP Enterprise Workstation School License	Workstation		876-000966	\$ 9.70
NetIQ Identity Manager Integration Module for Scripting Initial FTE School License	Enrollment		876-000481-I	\$ 0.76
NetIQ Identity Manager Integration Module for Scripting FTE School License	Enrollment		876-000481	\$ 0.76
NetIQ Identity Manager Integration Module for Scripting Initial Workstation School License	Workstation		876-000482-I	\$ 9.90
NetIQ Identity Manager Integration Module for Scripting Workstation School License	Workstation		876-000482	\$ 9.90
NetIQ Identity Manager Integration Module for Tools Initial FTE School License	Enrollment		976-000342-I	\$ 0.76
NetIQ Identity Manager Integration Module for Tools FTE School License	Enrollment		976-000342	\$ 0.76
NetIQ Identity Manager Integration Module for Tools Initial Workstation School License	Workstation		976-000343-I	\$ 9.90
NetIQ Identity Manager Integration Module for Tools Workstation School License	Workstation		976-000343	\$ 9.90
Micro Focus Identity Governance Initial FTE School License	Enrollment		876-001115-I	\$ 2.10
Micro Focus Identity Governance Renewal FTE School License	Enrollment		876-001115	\$ 2.10
Micro Focus Identity Governance Initial Workstation School License	Workstation		876-001116-I	\$ 11.00
Micro Focus Identity Governance Renewal Workstation School License	Workstation		876-001116	\$ 11.00
NetIQ LDAP Proxy Initial Workstation School License	Enrollment		876-000834-I	\$ 0.88
NetIQ LDAP Proxy Workstation School License	Enrollment		876-000834	\$ 0.88
NetIQ LDAP Proxy Initial Workstation School Initial Workstation License	Workstation		876-000835-I	\$ 8.80
NetIQ LDAP Proxy Workstation School Workstation License	Workstation		876-000835	\$ 8.80
Open Enterprise Server Initial FTE School e-License	Enrollment		876-000104-I	\$ 2.40
Open Enterprise Server Renewal FTE School e-License	Enrollment		876-000104	\$ 2.40
Open Enterprise Server Initial Workstation School e-License	Workstation		876-000234-I	\$ 34.00
Open Enterprise Server Renewal Workstation School e-License	Workstation		876-000234	\$ 34.00
Micro Focus Filr Standard Initial FTE School License	Enrollment		876-000941-I	\$ 1.50
Micro Focus Filr Standard Renewal FTE School License	Enrollment		876-000941	\$ 1.50
Micro Focus Filr Standard Initial Workstation School License	Workstation		876-000959-I	\$ 23.00
Micro Focus Filr Standard Renewal Workstation School License	Workstation		876-000959	\$ 23.00
Micro Focus Filr Advanced Initial FTE School License	Enrollment		876-001085-I	\$ 1.80
Micro Focus Filr Advanced Renewal FTE School License	Enrollment		876-001085	\$ 1.80
Micro Focus Filr Advanced Initial Workstation School License	Workstation		876-001086-I	\$ 28.00
Micro Focus Filr Advanced Renewal Workstation School License	Workstation		876-001086	\$ 28.00
Micro Focus Filr Advanced Initial FTE School Addon License for OES Customers	Enrollment		876-001090-I	\$ 0.50
Micro Focus Filr Advanced Renewal FTE School Addon License for OES Customers	Enrollment		876-001090	\$ 0.50

Micro Focus Filr Advanced Initial Workstation School Addon License for OES Customers	Workstation		876-001091-I	\$ 7.50
Micro Focus Filr Advanced Renewal Workstation School Addon License for OES Customers	Workstation		876-001091	\$ 7.50
Micro Focus iPrint Enterprise (Mobile & Desktop) Initial FTE School License	Enrollment		876-000947-I	\$ 0.89
Micro Focus iPrint Enterprise (Mobile & Desktop) Renewal FTE School License	Enrollment		876-000947	\$ 0.89
Micro Focus iPrint Enterprise (Mobile & Desktop) Initial Workstation School License	Workstation		876-000948-I	\$ 14.00
Micro Focus iPrint Enterprise (Mobile & Desktop) Renewal Workstation School License	Workstation		876-000948	\$ 14.00
Micro Focus iPrint Mobile Initial FTE School License	Enrollment		876-000952-I	\$ 0.72
Micro Focus iPrint Mobile Renewal FTE School License	Enrollment		876-000952	\$ 0.72
Micro Focus iPrint Mobile Initial Workstation School License	Workstation		876-000953-I	\$ 12.00
Micro Focus iPrint Mobile Renewal Workstation School License	Workstation		876-000953	\$ 12.00
Micro Focus iPrint Desktop Initial FTE School License	Enrollment		876-000957-I	\$ 0.78
Micro Focus iPrint Desktop Renewal FTE School License	Enrollment		876-000957	\$ 0.78
Micro Focus iPrint Desktop Initial Workstation School License	Workstation		876-000958-I	\$ 12.00
Micro Focus iPrint Desktop Renewal Workstation School License	Workstation		876-000958	\$ 12.00
NetIQ Privileged User Manager FTE School License	Enrollment		876-000658	\$ 0.88
Privileged Account Manager Single Sign-on Module Enterprise FTE School Renewal Subscription (per affiliated/enterprise entity)	Enrollment		875-002209	\$ 54.00
NetIQ Privileged User Manager Workstation School License	Workstation		876-000659	\$ 8.80
Privileged Account Manager Single Sign-on Module Enterprise Workstation School Renewal Subscription (per affiliated/enterprise entity)	Workstation		875-002210	\$ 540.00
Group Policy Administration Renewal FTE School License			876-001155	\$ 0.41
Group Policy Administration Initial FTE School License			876-001155-I	\$ 0.41
Group Policy Administration Renewal Workstation School License			876-001156	\$ 3.20
Group Policy Administration Initial Workstation School License			876-001156-I	\$ 3.20
Directory & Resource Administration Renewal FTE School License			876-001157	\$ 0.65
Directory & Resource Administration Initial FTE School License			876-001157-I	\$ 0.65
Directory & Resource Administration Renewal Workstation School License			876-001158	\$ 5.10
Directory & Resource Administration Initial Workstation School License			876-001158-I	\$ 5.10
Directory & Resource Administration AD Bridge Renewal FTE School License			876-001159	\$ 0.70
Directory & Resource Administration AD Bridge Initial FTE School License			876-001159-I	\$ 0.70
Directory & Resource Administration AD Bridge Renewal Workstation School License			876-001160	\$ 5.40
Directory & Resource Administration AD Bridge Initial Workstation School License			876-001160-I	\$ 5.40
NetIQ SecureLogin Initial FTE School License	Enrollment		876-000449-I	\$ 0.71
NetIQ SecureLogin FTE School License	Enrollment		876-000449	\$ 0.71
NetIQ SecureLogin Initial Workstation School License	Workstation		876-000450-I	\$ 9.60
NetIQ SecureLogin Workstation School License	Workstation		876-000450	\$ 9.60
Novell Sentinel Log Manager 500 EPS Initial FTE School License	Enrollment		876-000663-I	\$ 0.88
Novell Sentinel Log Manager 500 EPS FTE School License	Enrollment		876-000663	\$ 0.88
Novell Sentinel Log Manager 500 EPS Initial Workstation School License	Workstation		876-000664-I	\$ 8.80
Novell Sentinel Log Manager 500 EPS Workstation School License	Workstation		876-000664	\$ 8.80
Novell Sentinel Log Manager 2500 EPS Initial FTE School License	Enrollment		876-000668-I	\$ 1.30
Novell Sentinel Log Manager 2500 EPS FTE School License	Enrollment		876-000668	\$ 1.30
Novell Sentinel Log Manager 2500 EPS Initial Workstation School License	Workstation		876-000669-I	\$ 13.00
Novell Sentinel Log Manager 2500 EPS Workstation School License	Workstation		876-000669	\$ 13.00
Micro Focus Service Desk for ITIL Service Management Initial FTE School License	Enrollment		876-000895-I	\$ 0.61
Micro Focus Service Desk for ITIL Service Management Renewal FTE School License	Enrollment		876-000895	\$ 0.61
Micro Focus Service Desk for ITIL Service Management Initial Workstation School License	Workstation		876-000896-I	\$ 2.60
Micro Focus Service Desk for ITIL Service Management Renewal Workstation School License	Workstation		876-000896	\$ 2.60
Micro Focus File Management Suite Renewal FTE School License	Enrollment		876-000643	\$ 2.10
Micro Focus File Management Suite for OES Initial FTE School License	Enrollment		876-000930-I	\$ 1.50
Micro Focus File Management Suite for OES Renewal FTE School License	Enrollment		876-000930	\$ 1.50
Micro Focus File Reporter Initial FTE School License	Enrollment		876-000648-I	\$ 0.70
Micro Focus File Reporter Renewal FTE School License	Enrollment		876-000648	\$ 0.70
Micro Focus File Reporter for OES Renewal FTE School Subscription 1-Year	Enrollment		876-001135	\$ 0.70
Micro Focus File Reporter for OES Initial FTE School Subscription 1-Year	Enrollment		876-001135-I	\$ 0.70
Micro Focus File Dynamics Renewal FTE School Subscription	Enrollment		876-001123	\$ 1.40
Micro Focus File Dynamics Initial FTE School Subscription	Enrollment		876-001123-I	\$ 1.40
Micro Focus File Governance Suite Renewal FTE School Subscription	Enrollment		876-001125	\$ 2.30
Micro Focus File Governance Suite Initial FTE School Subscription	Enrollment		876-001125-I	\$ 2.30
Micro Focus Storage Manager Initial FTE School License	Enrollment		876-000406-I	\$ 0.70
Micro Focus Storage Manager Renewal FTE School License	Enrollment		876-000406	\$ 0.70
Micro Focus Cross Empire Data Migration eDir to AD Solution Pack Initial FTE School License	Enrollment		876-001078-I	\$ 0.19
Micro Focus Cross Empire Data Migration eDir to AD Solution Pack Renewal FTE School License	Enrollment		876-001078	\$ 0.19
Micro Focus Cross Empire Data Migration Forest to Forest Solution Pack Initial FTE School Lic	Enrollment		876-001081-I	\$ 0.19
Micro Focus Cross Empire Data Migration Forest to Forest Solution Pack Renewal FTE School Lic	Enrollment		876-001081	\$ 0.19
Vibe Initial FTE School License	Enrollment		876-000722-I	\$ 1.90
Vibe Renewal FTE School License	Enrollment		876-000722	\$ 1.90
NetIQ Sentinel Enterprise 500 EPS Initial FTE School License	Enrollment		876-001021-I	\$ 1.80
NetIQ Sentinel Enterprise 500 EPS FTE School License	Enrollment		876-001021	\$ 1.80
NetIQ Sentinel Enterprise 500 EPS Initial Workstation School License	Workstation		876-001022-I	\$ 18.00
NetIQ Sentinel Enterprise 500 EPS Workstation School License	Workstation		876-001022	\$ 18.00
NetIQ Sentinel Enterprise 2500 EPS Initial FTE School License	Enrollment		876-001023-I	\$ 2.50
NetIQ Sentinel Enterprise 2500 EPS FTE School License	Enrollment		876-001023	\$ 2.50
NetIQ Sentinel Enterprise 2500 EPS Initial Workstation School License	Workstation		876-001024-I	\$ 25.00
NetIQ Sentinel Enterprise 2500 EPS Workstation School License	Workstation		876-001024	\$ 25.00
Sentinel PCI-DSS Solution Pack Initial FTE School License	Enrollment		876-000783-I	\$ 1.40
Sentinel PCI-DSS Solution Pack FTE School License	Enrollment		876-000783	\$ 1.40
Sentinel PCI-DSS Solution Pack Initial Workstation School License	Workstation		876-000784-I	\$ 14.00
Sentinel PCI-DSS Solution Pack Workstation School License	Workstation		876-000784	\$ 14.00
Sentinel Smart Plug-ins Initial FTE School License	Enrollment		876-000788-I	\$ 0.87
Sentinel Smart Plug-ins FTE School License	Enrollment		876-000788	\$ 0.87
Sentinel Smart Plug-ins Initial Workstation School License	Workstation		876-000789-I	\$ 8.80
Sentinel Smart Plug-ins Workstation School License	Workstation		876-000789	\$ 8.80
ZENworks Asset Management Initial FTE School License	Enrollment		876-000472-I	\$ 1.80

ZENworks Asset Management Renewal FTE School License	Enrollment		876-000472	\$ 1.80
ZENworks Asset Management Initial Workstation School License	Workstation		876-000473-I	\$ 25.00
ZENworks Asset Management Renewal Workstation School License	Workstation		876-000473	\$ 25.00
ZENworks Asset Management for Linux Initial FTE School License	Enrollment		876-000467-I	\$ 1.80
ZENworks Asset Management for Linux Renewal FTE School License	Enrollment		876-000467	\$ 1.80
ZENworks Configuration Management Initial FTE School License	Enrollment		876-000508-I	\$ 0.61
ZENworks Configuration Management Renewal FTE School License	Enrollment		876-000508	\$ 0.61
ZENworks Configuration Management Initial Workstation School License	Workstation		876-000509-I	\$ 9.10
ZENworks Configuration Management Renewal Workstation School License	Workstation		876-000509	\$ 9.10
ZENworks Endpoint Security Management Initial FTE School License 1-Device	Enrollment		876-000562-I	\$ 0.61
ZENworks Endpoint Security Management Renewal FTE School License 1-Device	Enrollment		876-000562	\$ 0.61
ZENworks Endpoint Security Management Initial Workstation School License 1-Device	Workstation		876-000563-I	\$ 7.90
ZENworks Endpoint Security Management Renewal Workstation School License 1-Device	Workstation		876-000563	\$ 7.90
ZENworks Full Disk Encryption Initial FTE School License	Enrollment		876-000862-I	\$ 1.80
ZENworks Full Disk Encryption Renewal FTE School License	Enrollment		876-000862	\$ 1.80
ZENworks Full Disk Encryption Initial Workstation School License	Workstation		876-000863-I	\$ 24.00
ZENworks Full Disk Encryption Renewal Workstation School License	Workstation		876-000863	\$ 24.00

When ordering ZENworks Patch Management listed below please mark the number of subscriptions if applicable. Due to one key per server, if using the product on multiple servers, you will need to request additional subscriptions. Example: If you have 10,000 nodes across 3 servers, you will need 3 subscriptions and then allocate the number of nodes per server.

Novell ZENworks Patch Management Subscription for Windows
Number of subscriptions needed, if more than one _____ Quantity of nodes
per additional server(s) _____

ZENworks Patch Management Subscription for Windows Initial FTE School License 1-Device	Enrollment		876-000083-I	\$ 0.56
ZENworks Patch Management Subscription for Windows Renewal FTE School License 1-Device	Enrollment		876-000083	\$ 0.56
ZENworks Patch Management Subscription for Windows Renewal Workstation School License 1-Device	Workstation		876-000212-I	\$ 8.30
ZENworks Patch Management Subscription for Windows Renewal Workstation School License 1-Device	Workstation		876-000212	\$ 8.30
ZENworks Suite Initial FTE School License	Enrollment		876-000979-I	\$ 4.50
ZENworks Suite Renewal FTE School License	Enrollment		876-000979	\$ 4.50
ZENworks Suite Initial Workstation School License	Workstation		876-000980-I	\$ 45.00
ZENworks Suite Renewal Workstation School License	Workstation		876-000980	\$ 45.00
ZENworks Suite Extension for Nows Initial FTE School License	Enrollment		876-000984-I	\$ 3.90
ZENworks Suite Extension for Nows Renewal FTE School License	Enrollment		876-000984	\$ 3.90
ZENworks Suite Extension for Nows Initial Workstation School License	Workstation		876-000985-I	\$ 36.00
ZENworks Suite Extension for Nows Renewal Workstation School License	Workstation		876-000985	\$ 36.00

Products Using FTE	A. Total Enrollment Price:\$	
	B. Total Enrollment Count:	X
	C. Enrollment Subtotal	=
Products Using Workstation	D. Total Workstation Price:\$	
	E. Total Workstation Count:	X
	F. Workstation Subtotal	=
Products Using Mobile Device	G. Total Mobile Device Price:\$	
	H. Total Mobile Device Count:	X
	I. Mobile Device Subtotal	=
Technical Support and Training	J. Total Technical Support and Training Price:\$	
	K. Total Technical Support and Training Count	X
	L. Total Technical Support and Training Subtotal	=
TOTAL	M. Total Annual Fee Due:\$(C + F + I + L)	=

Customer Information

Primary Contact		Contact #2	
Company Name		Company Name	
Address		Address	
City, State		City, State	
Postal Code		Postal Code	
Country		Country	
Contact Name		Contact Name	
Title		Title	
Phone Number		Phone Number	
Fax Number		Fax Number	
E-mail Address		E-mail Address	

Academic Technical Support and Training Options

Micro Focus customers receive support according to our published Product Support Lifecycle, which defines the duration and type of support customers can expect to receive on specific products as they move through their life cycle. To view a current list of products supported by Micro Focus, please refer to the Micro Focus Support Life Cycle page at <https://www.microfocus.com/support-and-services/lifecycle>.

THE SERVICES DESCRIBED HEREIN WILL BE GOVERNED BY THE TERMS AND CONDITIONS OF THE MAINTENANCE AND SUPPORT AGREEMENT WHICH CAN BE FOUND AT <https://www.microfocus.com/support-and-services/maintenance-and-support-agreements>

Primary Contact		Contact #2	
Name		Name	
Title		Title	
Division		Division	
Address		Address	
City		City	
Province		Province	
Postal Code		Postal Code	
Phone Number		Phone Number	
Fax Number		Fax Number	
E-mail Address		E-mail Address	

DISCOUNTS DO NOT APPLY TO THESE SERVICE AND TECHNICAL SUPPORT OPTIONS

On-demand Training				
Description	Part Number	Qty	Price (\$ USD)	Ext. Price
On-demand Training Micro Focus Complete Library 1-year School Subscription	876-001076		\$ 2,400.00	
On-demand Training ZENworks Suite 1-User 1-Year School Subscription	876-001007		\$ 1,000.00	
On-demand Training GroupWise & Collaboration 1-User 1-Year School Subscription	876-001008		\$ 700.00	
On-demand Training File & Networking Services 1-User 1-Year School Subscription	876-001009		\$ 700.00	
On-demand Training Identity & Access Management 1-User 1-Year Subscription	876-001010		\$ 1,200.00	
On-demand Training IT Operations Management 1-User 1-Year Subscription	876-001013		\$ 700.00	
On-demand Training VisiBroker Fundamentals School Subscription	876-001063		\$ 600.00	
On-demand Training Managing Quality with Silk Central Course School Subscription	876-001071		\$ 600.00	

On-demand Training SilkPerformer Results Analysis and Correlation Course School Subscription	876-001072		\$ 300.00	
On-demand Training SilkPerformer Modeling and Implementing Load Tests Course School Subscription	876-001073		\$ 300.00	
On-demand Training Visual COBOL for Eclipse School Subscription	876-001074		\$ 600.00	
On-demand Training Visual COBOL for Visual Studio School Subscription	876-001075		\$ 600.00	
On-demand Training COBOL Programming for Business Success School Subscription	876-001077		\$ 200.00	
			Total	\$
Service and Support Options				
Description	Part Number	Qty	Price (\$ USD)	Ext. Price
Academic 5 Incident Pack - 24x7, EMEA (Zone 1)	051-005366		\$ 5,500.00	
Academic 5 Incident Pack - 24x7, EMEA (Zone 2)	051-005364		\$ 5,000.00	
Academic 10 Incident Pack - 24x7, EMEA (Zone 1)	051-005367		\$ 11,000.00	
Academic 10 Incident Pack - 24x7, EMEA (Zone 2)	051-005365		\$ 9,800.00	
Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr Consultant incl. Reasonable travel costs	017-000292		\$ 3,000.00	
Advantage Incident 5 Pack - EMEA Zone 1 Initial	051-004792-I		\$ 14,400.00	
Advantage Incident 5 Pack - EMEA Zone 1 Renewal	051-004792		\$ 14,400.00	
Advantage Incident 5 Pack - EMEA Zone 2 Initial	051-004794-I		\$ 9,700.00	
Advantage Incident 5 Pack - EMEA Zone 2 Renewal	051-004794		\$ 9,700.00	
Advantage Incident 5 Pack - EMEA Zone 3 Initial	051-004838-I		\$ 14,400.00	
Advantage Incident 5 Pack - EMEA Zone 3 Renewal	051-004838		\$ 14,400.00	
Advantage Incident 10 Pack - EMEA Zone 1 Initial	051-004793-I		\$ 27,500.00	
Advantage Incident 10 Pack - EMEA Zone 1 Renewal	051-004793		\$ 27,500.00	
Advantage Incident 10 Pack - EMEA Zone 2 Initial	051-004110-I		\$ 18,300.00	
Advantage Incident 10 Pack - EMEA Zone 2 Renewal	051-004110		\$ 18,300.00	
Advantage Incident 10 Pack - EMEA Zone 3 Initial	051-004837-I		\$ 27,500.00	
Advantage Incident 10 Pack - EMEA Zone 3 Renewal	051-004837		\$ 27,500.00	
Data Center Consulting Custom Developer (Remote Only)	051-005616		\$ 56,000.00	
Data Center Prepaid Services - 12-months EMEA	051-005618		\$ 130.00	
Workload Management Consulting Custom Developer (Remote Only)	051-005663		\$ 56,000.00	
FP,COLL,EM,IG Prepaid Services 12-months EMEA	051-005055		\$ 130.00	
IAS Prepaid Services - 12-months EMEA	051-005643		\$ 130.00	
Maintenance Reinstatement Fee	MNTREINSTATEFEE		\$ 10.00	
Micro Focus Desktop Containers Professional Renewal Workstation School License	876-001042		\$ 7.30	
NetWare Premium Lifeline Support	877-008323		\$ 3,500.00	
Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1)	051-004337		\$ 25,000.00	
Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 2)	051-004338		\$ 18,000.00	
Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3)	051-004809		\$ 23,000.00	
Project PSE 3-months EMEA (Zone 3)	051-004811		\$ 47,000.00	
Turbo for Micro Focus Desktop Containers Professional Renewal FTE School License	876-001044		\$ 0.39	
Turbo for Micro Focus Desktop Containers Renewal Workstation School License	876-001047		\$ 5.10	
Analysis Center 3 Extended Plus Support - Initial	877-008402-I		Varies	
Analysis Center 3 Extended Plus Support - Renewal	877-008402		Varies	
AppManager Suite (AM) 8 Extended Plus Support - Initial	877-008404-I		Varies	
AppManager Suite (AM) 8 Extended Plus Support - Renewal	877-008404		Varies	
AppManager Suite (AM) 9 Extended Plus Support - Initial	877-008403-I		Varies	
AppManager Suite (AM) 9 Extended Plus Support - Renewal	877-008403		Varies	
AppManager UNIX Agent 7 Extended Plus Support - Initial	877-008406-I		Varies	
AppManager UNIX Agent 7 Extended Plus Support - Renewal	877-008406		Varies	
AppManager UNIX Agent 8 Extended Plus Support - Initial	877-008405-I		Varies	
AppManager UNIX Agent 8 Extended Plus Support - Renewal	877-008405		Varies	
Operations Center 5 Extended Plus Support - Initial	877-008401-I		Varies	
Operations Center 5 Extended Plus Support Renewal	877-008401		Varies	
ZENworks Asset Management Extended Plus - Initial	877-008397-I		Varies	
ZENworks Asset Management Extended Plus - Renewal	877-008397		Varies	
ZENworks Configuration Management Extended Plus - Initial	877-008396-I		Varies	
ZENworks Configuration Management Extended Plus - Renewal	877-008396		Varies	
ZENworks Endpoint Security Management Extended Plus - Initial	877-008399-I		Varies	
ZENworks Endpoint Security Management Extended Plus - Renewal	877-008399		Varies	
ZENworks Full Disk Encryption Extended Plus - Initial	877-008400-I		Varies	
ZENworks Full Disk Encryption Extended Plus - Renewal	877-008400		Varies	
Premium Support Named Support Engineer for Information Archiving - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005946		\$ 61,000.00	
Premium Support Named Support Engineer for Information Archiving - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005946-I		\$ 61,000.00	
Premium Support Named Support Engineer for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005947		\$ 61,000.00	
Premium Support Named Support Engineer for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005947-I		\$ 61,000.00	
Premium Support Named Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005948		\$ 61,000.00	
Premium Support Named Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005948-I		\$ 61,000.00	
Premium Support Named Support Engineer for Enterprise Messaging - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005949		\$ 61,000.00	
Premium Support Named Support Engineer for Enterprise Messaging - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005949-I		\$ 61,000.00	
Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005950		\$ 61,000.00	
Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005950-I		\$ 61,000.00	
Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005951		\$ 61,000.00	
Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005951-I		\$ 61,000.00	
Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005952		\$ 61,000.00	
Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005952-I		\$ 61,000.00	
Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005953		\$ 61,000.00	

Premium Support Solution Support Engineer for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006041		\$ 109,000.00	
Premium Support Solution Support Engineer for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006041-I		\$ 109,000.00	
Premium Support Solution Support Engineer for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006042		\$ 109,000.00	
Premium Support Solution Support Engineer for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006042-I		\$ 109,000.00	
Premium Support Solution Support Engineer for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006043		\$ 109,000.00	
Premium Support Solution Support Engineer for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006043-I		\$ 109,000.00	
Premium Support Solution Support Engineer for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006044		\$ 109,000.00	
Premium Support Solution Support Engineer for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006044-I		\$ 109,000.00	
Premium Support Solution Support Engineer for Information Archiving - Africa Renewal	051-006056		\$ 70,000.00	
Premium Support Solution Support Engineer for Information Archiving - Africa Initial	051-006056-I		\$ 70,000.00	
Premium Support Solution Support Engineer for File and Print Services - Africa Renewal	051-006057		\$ 70,000.00	
Premium Support Solution Support Engineer for File and Print Services - Africa Initial	051-006057-I		\$ 70,000.00	
Premium Support Solution Support Engineer for Collaboration - Africa Renewal	051-006058		\$ 70,000.00	
Premium Support Solution Support Engineer for Collaboration - Africa Initial	051-006058-I		\$ 70,000.00	
Premium Support Solution Support Engineer for Enterprise Messaging - Africa Renewal	051-006059		\$ 70,000.00	
Premium Support Solution Support Engineer for Enterprise Messaging - Africa Initial	051-006059-I		\$ 70,000.00	
Premium Support Solution Support Engineer for Platespin - Africa Renewal	051-006060		\$ 70,000.00	
Premium Support Solution Support Engineer for Platespin - Africa Initial	051-006060-I		\$ 70,000.00	
Premium Support Solution Support Engineer for AppManager - Africa Renewal	051-006061		\$ 70,000.00	
Premium Support Solution Support Engineer for AppManager - Africa Initial	051-006061-I		\$ 70,000.00	
Premium Support Solution Support Engineer for Privileged Management - Africa Renewal	051-006062		\$ 70,000.00	
Premium Support Solution Support Engineer for Privileged Management - Africa Initial	051-006062-I		\$ 70,000.00	
Premium Support Solution Support Engineer for Identity Management - Africa Renewal	051-006063		\$ 70,000.00	
Premium Support Solution Support Engineer for Identity Management - Africa Initial	051-006063-I		\$ 70,000.00	
Premium Support Solution Support Engineer for Access Management - Africa Renewal	051-006064		\$ 70,000.00	
Premium Support Solution Support Engineer for Access Management - Africa Initial	051-006064-I		\$ 70,000.00	
Premium Support Solution Support Engineer for Security Analytics - Africa Renewal	051-006065		\$ 70,000.00	
Premium Support Solution Support Engineer for Security Analytics - Africa Initial	051-006065-I		\$ 70,000.00	
Premium Support Solution Support Engineer for ZENworks - Africa Renewal	051-006066		\$ 70,000.00	
Premium Support Solution Support Engineer for ZENworks - Africa Initial	051-006066-I		\$ 70,000.00	
Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006100		\$ 15,000.00	
Premium Support Support Account Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006100-I		\$ 15,000.00	
Premium Support Support Account Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006101		\$ 15,000.00	
Premium Support Support Account Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006101-I		\$ 15,000.00	
Premium Support Support Account Manager for Hybrid Cloud Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006102		\$ 15,000.00	
Premium Support Support Account Manager for Hybrid Cloud Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006102-I		\$ 15,000.00	
Premium Support Support Account Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006103		\$ 15,000.00	
Premium Support Support Account Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006103-I		\$ 15,000.00	
Premium Support Support Account Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006104		\$ 15,000.00	
Premium Support Support Account Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006104-I		\$ 15,000.00	
Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006105		\$ 15,000.00	
Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006105-I		\$ 15,000.00	
Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006106		\$ 15,000.00	
Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006106-I		\$ 15,000.00	
Premium Support Support Account Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006107		\$ 13,000.00	
Premium Support Support Account Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006107-I		\$ 13,000.00	
Premium Support Support Account Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006108		\$ 13,000.00	

Premium Support Support Account Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006108-I		\$ 13,000.00	
Premium Support Support Account Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006109		\$ 13,000.00	
Premium Support Support Account Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006109-I		\$ 13,000.00	
Premium Support Support Account Manager for Operations Bridge and Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006110		\$ 13,000.00	
Premium Support Support Account Manager for Operations Bridge and Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006110-I		\$ 13,000.00	
Premium Support Support Account Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006111		\$ 13,000.00	
Premium Support Support Account Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006111-I		\$ 13,000.00	
Premium Support Support Account Manager for Security Operations - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006112		\$ 13,000.00	
Premium Support Support Account Manager for Security Operations - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006112-I		\$ 13,000.00	
Premium Support Support Account Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006113		\$ 13,000.00	
Premium Support Support Account Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006113-I		\$ 13,000.00	
Premium Support Support Account Manager for Archiving and Risk Management - Africa Renewal	051-006121		\$ 8,300.00	
Premium Support Support Account Manager for Archiving and Risk Management - Africa Initial	051-006121-I		\$ 8,300.00	
Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal	051-006122		\$ 8,300.00	
Premium Support Support Account Manager for Collaboration Solutions - Africa Initial	051-006122-I		\$ 8,300.00	
Premium Support Support Account Manager for Hybrid Cloud Management - Africa Renewal	051-006123		\$ 8,300.00	
Premium Support Support Account Manager for Hybrid Cloud Management - Africa Initial	051-006123-I		\$ 8,300.00	
Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Renewal	051-006124		\$ 8,300.00	
Premium Support Support Account Manager for Operations Bridge and Analytics - Africa Initial	051-006124-I		\$ 8,300.00	
Premium Support Support Account Manager for IAM - Africa Renewal	051-006125		\$ 8,300.00	
Premium Support Support Account Manager for IAM - Africa Initial	051-006125-I		\$ 8,300.00	
Premium Support Support Account Manager for Security Operations - Africa Renewal	051-006126		\$ 8,300.00	
Premium Support Support Account Manager for Security Operations - Africa Initial	051-006126-I		\$ 8,300.00	
Premium Support Support Account Manager for Unified End Mgmt - Africa Renewal	051-006127		\$ 8,300.00	
Premium Support Support Account Manager for Unified End Mgmt - Africa Initial	051-006127-I		\$ 8,300.00	
Premium Support Dedicated Support Engineer for Information Archiving - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006149		\$ 340,000.00	
Premium Support Dedicated Support Engineer for Information Archiving - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006149-I		\$ 340,000.00	
Premium Support Dedicated Support Engineer for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006150		\$ 340,000.00	
Premium Support Dedicated Support Engineer for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006150-I		\$ 340,000.00	
Premium Support Dedicated Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006151		\$ 340,000.00	
Premium Support Dedicated Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006151-I		\$ 340,000.00	
Premium Support Dedicated Support Engineer for Enterprise Messaging - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006152		\$ 340,000.00	
Premium Support Dedicated Support Engineer for Enterprise Messaging - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006152-I		\$ 340,000.00	
Premium Support Dedicated Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006153		\$ 340,000.00	
Premium Support Dedicated Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006153-I		\$ 340,000.00	
Premium Support Dedicated Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006154		\$ 340,000.00	
Premium Support Dedicated Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006154-I		\$ 340,000.00	
Premium Support Dedicated Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006155		\$ 340,000.00	
Premium Support Dedicated Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006155-I		\$ 340,000.00	
Premium Support Dedicated Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006156		\$ 340,000.00	
Premium Support Dedicated Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006156-I		\$ 340,000.00	
Premium Support Dedicated Support Engineer for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006157		\$ 340,000.00	
Premium Support Dedicated Support Engineer for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006157-I		\$ 340,000.00	

Premium Support Dedicated Support Engineer for Identity Management - Africa Renewal	051-006189		\$ 187,000.00	
Premium Support Dedicated Support Engineer for Identity Management - Africa Initial	051-006189-I		\$ 187,000.00	
Premium Support Dedicated Support Engineer for Access Management - Africa Renewal	051-006190		\$ 187,000.00	
Premium Support Dedicated Support Engineer for Access Management - Africa Initial	051-006190-I		\$ 187,000.00	
Premium Support Dedicated Support Engineer for Security Analytics - Africa Renewal	051-006191		\$ 187,000.00	
Premium Support Dedicated Support Engineer for Security Analytics - Africa Initial	051-006191-I		\$ 187,000.00	
Premium Support Dedicated Support Engineer for ZENworks - Africa Renewal	051-006192		\$ 187,000.00	
Premium Support Dedicated Support Engineer for ZENworks - Africa Initial	051-006192-I		\$ 187,000.00	
Premium Support Enterprise Support Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006226		\$ 75,000.00	
Premium Support Enterprise Support Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006226-I		\$ 75,000.00	
Premium Support Enterprise Support Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006227		\$ 75,000.00	
Premium Support Enterprise Support Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006227-I		\$ 75,000.00	
Premium Support Enterprise Support Manager for Hybrid Cloud Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006228		\$ 75,000.00	
Premium Support Enterprise Support Manager for Hybrid Cloud Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006228-I		\$ 75,000.00	
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006229		\$ 75,000.00	
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006229-I		\$ 75,000.00	
Premium Support Enterprise Support Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006230		\$ 75,000.00	
Premium Support Enterprise Support Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006230-I		\$ 75,000.00	
Premium Support Enterprise Support Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006231		\$ 75,000.00	
Premium Support Enterprise Support Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006231-I		\$ 75,000.00	
Premium Support Enterprise Support Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006232		\$ 75,000.00	
Premium Support Enterprise Support Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006232-I		\$ 75,000.00	
Premium Support Enterprise Support Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006233		\$ 65,000.00	
Premium Support Enterprise Support Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006233-I		\$ 65,000.00	
Premium Support Enterprise Support Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006234		\$ 65,000.00	
Premium Support Enterprise Support Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006234-I		\$ 65,000.00	
Premium Support Enterprise Support Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006235		\$ 65,000.00	
Premium Support Enterprise Support Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006235-I		\$ 65,000.00	
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006236		\$ 65,000.00	
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006236-I		\$ 65,000.00	
Premium Support Enterprise Support Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006237		\$ 65,000.00	
Premium Support Enterprise Support Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006237-I		\$ 65,000.00	
Premium Support Enterprise Support Manager for Security Operations - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006238		\$ 65,000.00	
Premium Support Enterprise Support Manager for Security Operations - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006238-I		\$ 65,000.00	
Premium Support Enterprise Support Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006239		\$ 65,000.00	
Premium Support Enterprise Support Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006239-I		\$ 65,000.00	
Premium Support Enterprise Support Manager for Archiving and Risk Management - Africa Renewal	051-006247		\$ 41,300.00	
Premium Support Enterprise Support Manager for Archiving and Risk Management - Africa Initial	051-006247-I		\$ 41,300.00	
Premium Support Enterprise Support Manager for Collaboration Solutions - Africa Renewal	051-006248		\$ 41,300.00	
Premium Support Enterprise Support Manager for Collaboration Solutions - Africa Initial	051-006248-I		\$ 41,300.00	

Premium Support Strategic Support Manager for Collaboration Solutions - Africa Renewal	051-006297		\$ 70,000.00	
Premium Support Strategic Support Manager for Collaboration Solutions - Africa Initial	051-006297-I		\$ 70,000.00	
Premium Support Strategic Support Manager for Hybrid Cloud Management - Africa Renewal	051-006298		\$ 70,000.00	
Premium Support Strategic Support Manager for Hybrid Cloud Management - Africa Initial	051-006298-I		\$ 70,000.00	
Premium Support Strategic Support Manager for Operations Bridge and Analytics - Africa Renewal	051-006299		\$ 70,000.00	
Premium Support Strategic Support Manager for Operations Bridge and Analytics - Africa Initial	051-006299-I		\$ 70,000.00	
Premium Support Strategic Support Manager for IAM - Africa Renewal	051-006300		\$ 70,000.00	
Premium Support Strategic Support Manager for IAM - Africa Initial	051-006300-I		\$ 70,000.00	
Premium Support Strategic Support Manager for Security Operations - Africa Renewal	051-006301		\$ 70,000.00	
Premium Support Strategic Support Manager for Security Operations - Africa Initial	051-006301-I		\$ 70,000.00	
Premium Support Strategic Support Manager for Unified End Mgmt - Africa Renewal	051-006302		\$ 70,000.00	
Premium Support Strategic Support Manager for Unified End Mgmt - Africa Initial	051-006302-I		\$ 70,000.00	
Premium Support Technical Account Manager for Information Archiving - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006324		\$ 61,000.00	
Premium Support Technical Account Manager for Information Archiving - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006324-I		\$ 61,000.00	
Premium Support Technical Account Manager for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006325		\$ 61,000.00	
Premium Support Technical Account Manager for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006325-I		\$ 61,000.00	
Premium Support Technical Account Manager for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006326		\$ 61,000.00	
Premium Support Technical Account Manager for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006326-I		\$ 61,000.00	
Premium Support Technical Account Manager for Enterprise Messaging - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006327		\$ 61,000.00	
Premium Support Technical Account Manager for Enterprise Messaging - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006327-I		\$ 61,000.00	
Premium Support Technical Account Manager for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006328		\$ 61,000.00	
Premium Support Technical Account Manager for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006328-I		\$ 61,000.00	
Premium Support Technical Account Manager for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006329		\$ 61,000.00	
Premium Support Technical Account Manager for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006329-I		\$ 61,000.00	
Premium Support Technical Account Manager for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006330		\$ 61,000.00	
Premium Support Technical Account Manager for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006330-I		\$ 61,000.00	
Premium Support Technical Account Manager for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006331		\$ 61,000.00	
Premium Support Technical Account Manager for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006331-I		\$ 61,000.00	
Premium Support Technical Account Manager for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006332		\$ 61,000.00	
Premium Support Technical Account Manager for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006332-I		\$ 61,000.00	
Premium Support Technical Account Manager for Security Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006333		\$ 61,000.00	
Premium Support Technical Account Manager for Security Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006333-I		\$ 61,000.00	
Premium Support Technical Account Manager for ZENworks - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006334		\$ 61,000.00	
Premium Support Technical Account Manager for ZENworks - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006334-I		\$ 61,000.00	
Premium Support Technical Account Manager for Information Archiving - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006335		\$ 53,000.00	
Premium Support Technical Account Manager for Information Archiving - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006335-I		\$ 53,000.00	
Premium Support Technical Account Manager for File and Print Services - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006336		\$ 53,000.00	
Premium Support Technical Account Manager for File and Print Services - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006336-I		\$ 53,000.00	
Premium Support Technical Account Manager for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006337		\$ 53,000.00	
Premium Support Technical Account Manager for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006337-I		\$ 53,000.00	
Premium Support Technical Account Manager for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006338		\$ 53,000.00	
Premium Support Technical Account Manager for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006338-I		\$ 53,000.00	
Premium Support Technical Account Manager for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006339		\$ 53,000.00	

Premium Support Technical Account Manager for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006339-I		\$ 53,000.00	
Premium Support Technical Account Manager for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006340		\$ 53,000.00	
Premium Support Technical Account Manager for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006340-I		\$ 53,000.00	
Premium Support Technical Account Manager for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006341		\$ 53,000.00	
Premium Support Technical Account Manager for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006341-I		\$ 53,000.00	
Premium Support Technical Account Manager for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006342		\$ 53,000.00	
Premium Support Technical Account Manager for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006342-I		\$ 53,000.00	
Premium Support Technical Account Manager for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006343		\$ 53,000.00	
Premium Support Technical Account Manager for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006343-I		\$ 53,000.00	
Premium Support Technical Account Manager for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006344		\$ 53,000.00	
Premium Support Technical Account Manager for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006344-I		\$ 53,000.00	
Premium Support Technical Account Manager for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006345		\$ 53,000.00	
Premium Support Technical Account Manager for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006345-I		\$ 53,000.00	
Premium Support Technical Account Manager for Information Archiving - Africa Renewal	051-006357		\$ 33,600.00	
Premium Support Technical Account Manager for Information Archiving - Africa Initial	051-006357-I		\$ 33,600.00	
Premium Support Technical Account Manager for File and Print Services - Africa Renewal	051-006358		\$ 33,600.00	
Premium Support Technical Account Manager for File and Print Services - Africa Initial	051-006358-I		\$ 33,600.00	
Premium Support Technical Account Manager for Collaboration - Africa Renewal	051-006359		\$ 33,600.00	
Premium Support Technical Account Manager for Collaboration - Africa Initial	051-006359-I		\$ 33,600.00	
Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal	051-006360		\$ 33,600.00	
Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial	051-006360-I		\$ 33,600.00	
Premium Support Technical Account Manager for Platespin - Africa Renewal	051-006361		\$ 33,600.00	
Premium Support Technical Account Manager for Platespin - Africa Initial	051-006361-I		\$ 33,600.00	
Premium Support Technical Account Manager for AppManager - Africa Renewal	051-006362		\$ 33,600.00	
Premium Support Technical Account Manager for AppManager - Africa Initial	051-006362-I		\$ 33,600.00	
Premium Support Technical Account Manager for Privileged Management - Africa Renewal	051-006363		\$ 33,600.00	
Premium Support Technical Account Manager for Privileged Management - Africa Initial	051-006363-I		\$ 33,600.00	
Premium Support Technical Account Manager for Identity Management - Africa Renewal	051-006364		\$ 33,600.00	
Premium Support Technical Account Manager for Identity Management - Africa Initial	051-006364-I		\$ 33,600.00	
Premium Support Technical Account Manager for Access Management - Africa Renewal	051-006365		\$ 33,600.00	
Premium Support Technical Account Manager for Access Management - Africa Initial	051-006365-I		\$ 33,600.00	
Premium Support Technical Account Manager for Security Analytics - Africa Renewal	051-006366		\$ 33,600.00	
Premium Support Technical Account Manager for Security Analytics - Africa Initial	051-006366-I		\$ 33,600.00	
Premium Support Technical Account Manager for ZENworks - Africa Renewal	051-006367		\$ 33,600.00	
Premium Support Technical Account Manager for ZENworks - Africa Initial	051-006367-I		\$ 33,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006422		\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006422-I		\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006423		\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006423-I		\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006424		\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006424-I		\$ 12,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006425		\$ 12,000.00	

Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006441-I		\$ 11,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006442		\$ 11,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006442-I		\$ 11,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006443		\$ 11,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006443-I		\$ 11,000.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - Africa Renewal	051-006455		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - Africa Initial	051-006455-I		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - Africa Renewal	051-006456		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - Africa Initial	051-006456-I		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - Africa Renewal	051-006457		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - Africa Initial	051-006457-I		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - Africa Renewal	051-006458		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - Africa Initial	051-006458-I		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - Africa Renewal	051-006459		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - Africa Initial	051-006459-I		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Renewal	051-006460		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Initial	051-006460-I		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Renewal	051-006461		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Initial	051-006461-I		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Renewal	051-006462		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Africa Initial	051-006462-I		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Renewal	051-006463		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Africa Initial	051-006463-I		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Renewal	051-006464		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics - Africa Initial	051-006464-I		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Renewal	051-006465		\$ 6,600.00	
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Initial	051-006465-I		\$ 6,600.00	
Premium Support Local Language - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006401		\$ 10,000.00	
Premium Support Local Language - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006401-I		\$ 10,000.00	
Premium Support Security Clearance - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006402		\$ 25,000.00	
Premium Support Security Clearance - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006402-I		\$ 25,000.00	
Premium Support In-Country Resource - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006403		\$ 15,000.00	
Premium Support In-Country Resource - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006403-I		\$ 15,000.00	
Premium Support Local Language - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006404		\$ 8,600.00	
Premium Support Local Language - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006404-I		\$ 8,600.00	
Premium Support Security Clearance - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006405		\$ 23,000.00	
Premium Support Security Clearance - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006405-I		\$ 23,000.00	
Premium Support In-Country Resource - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006406		\$ 13,000.00	
Premium Support In-Country Resource - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006406-I		\$ 13,000.00	
Premium Support Local Language - Africa Renewal	051-006410		\$ 5,500.00	
Premium Support Local Language - Africa Initial	051-006410-I		\$ 5,500.00	
Premium Support Security Clearance - Africa Renewal	051-006411		\$ 13,800.00	
Premium Support Security Clearance - Africa Initial	051-006411-I		\$ 13,800.00	
Premium Support In-Country Resource - Africa Renewal	051-006412		\$ 8,300.00	
Premium Support In-Country Resource - Africa Initial	051-006412-I		\$ 8,300.00	
Flexible Credit for Operations Bridge & Analytics- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005929		\$ 500.00	
Flexible Credit for Hybrid Cloud Management- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005930		\$ 500.00	
Flexible Credit for IAM- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005931		\$ 500.00	

Flexible Credit for Security Operations- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005932		\$	500.00	
Flexible Credit for Unified Endpoint Management- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005933		\$	500.00	
Flexible Credit for Collaboration Solutions- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005934		\$	500.00	
Flexible Credit for Archiving & Risk Management- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005935		\$	500.00	
Flexible Credit for Operations Bridge & Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006511		\$	429.00	
Flexible Credit for Hybrid Cloud Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006512		\$	429.00	
Flexible Credit for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006513		\$	429.00	
Flexible Credit for Security Operations - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006514		\$	429.00	
Flexible Credit for Unified Endpoint Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006515		\$	429.00	
Flexible Credit for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006516		\$	429.00	
Flexible Credit for Archiving & Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006517		\$	429.00	
Flexible Credit for Operations Bridge & Analytics - Africa	051-006525		\$	275.00	
Flexible Credit for Hybrid Cloud Management - Africa	051-006526		\$	275.00	
Flexible Credit for IAM - Africa	051-006527		\$	275.00	
Flexible Credit for Security Operations - Africa	051-006528		\$	275.00	
Flexible Credit for Unified Endpoint Management - Africa	051-006529		\$	275.00	
Flexible Credit for Collaboration Solutions - Africa	051-006530		\$	275.00	
Flexible Credit for Archiving & Risk Management - Africa	051-006531		\$	275.00	
Total				\$	
* ONLY for products under extended phase of product support lifecycle.					
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